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These financial statements have been audited in compliance with the applicable requirements of the Companies Act of South Africa.

Preparer

Pinchas Hack CA(SA),
supervised by Stephen Lucas CA(SA)

Published

11 June 2019

DECLARATION BY COMPANY SECRETARY

In terms of Section 88(2)(e) of the Companies Act of South Africa, as amended, I certify that the company has lodged with the Companies and Intellectual Property Commission of South Africa all the returns required by a public company in terms of this Act and that all such returns appear to be true, correct and up to date.



HH-O Steyn CA(SA)
Company Secretary
11 June 2019

DIRECTORS' RESPONSIBILITY STATEMENT

for the year ended 31 March 2019

The directors are responsible for the preparation and fair presentation of the group and company annual financial statements of Stor-Age Property REIT Limited, comprising the statements of financial position at 31 March 2019, and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and the notes to the financial statements which include a summary of significant accounting policies and other explanatory notes, in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa, and the directors' report.

The directors are also responsible for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and for maintaining adequate accounting records and an effective system of risk management as well as the preparation of the supplementary schedules included in these financial statements.

The directors have made an assessment of the ability of the company and its subsidiaries to continue as going concerns and have no reason to believe that the businesses will not be going concerns in the year ahead.

The auditor is responsible for reporting on whether the group and company financial statements are fairly presented in accordance with the applicable financial reporting framework.

Approval of group and company annual financial statements

The group and company annual financial statements of Stor-Age Property REIT Limited, as identified in the first paragraph, were approved by the board of directors on 11 June 2019 and signed on their behalf by:



PA Theodosiou
Chairman



GM Lucas
Chief Executive Officer

AUDIT AND RISK COMMITTEE REPORT

The Audit and Risk Committee (the “audit committee”) takes pleasure in presenting its report for the year ended 31 March 2019.

1. Terms of reference

The audit committee is a formal committee of the board of the company and its subsidiaries and has adopted written terms of reference. These terms of reference include the statutory requirements of the Companies Act of South Africa (“the Act”), the recommendations of the King Code on Governance (“King IV”) and certain responsibilities delegated by the board.

The main responsibilities of the audit committee include:

- Reviewing the ongoing effectiveness of the internal financial controls
- Reviewing the interim and preliminary results, the annual financial statements and other content in the integrated annual report, and making a formal recommendation to the board to adopt the same
- Ensuring compliance with IFRS and the relevant requirements of the Act and the Johannesburg Stock Exchange (“JSE”) with respect to financial reporting
- Overseeing the appointment and independence of the external auditors and reviewing their external audit reports
- Determining a policy for the provision of non-audit services by the external auditors
- Monitoring the risk management framework adopted by the company and its subsidiaries (the “group”) and reviewing any risk management reports in this regard
- Reviewing management’s assessment of the group and company to continue as a going concern

The audit committee confirms that it has fulfilled all its statutory obligations as well as its terms of reference for the year under review.

The audit committee has monitored and confirms that it is in compliance with the risk management policy which is in accordance with the industry practice and prohibits the company from entering into speculative derivative transactions not in the ordinary course of business.

2. Members of the audit committee, attendance of meetings and evaluation

The audit committee comprises four independent non-executive directors as detailed in the corporate governance report and is chaired by Gareth Fox CA(SA). Meetings and attendance are also detailed in the corporate governance report. Certain executive directors, senior management as well as the external auditors attended audit committee meetings by invitation.

The terms of reference require an annual evaluation of the performance of the audit committee and its members as well as confirmation of the members’ independence in terms of King IV and the Act. The evaluation performed covers the year ended 31 March 2019. The outcome of the evaluation performed on 4 June 2019 was satisfactory.

3. External auditors

The audit committee nominated KPMG Inc. as external auditors for the current year, having satisfied itself that they are independent of the group. The audit committee noted Ivan Engels as the designated auditor and confirmed that both he and KPMG Inc. are accredited with the JSE as required. The external auditors have unrestricted access to the audit committee.

The audit committee approved the terms of the auditors’ engagement letter, their audit plan and budgeted audit fees for the audit of the group and company annual financial statements for the year ended 31 March 2019.

The audit committee adopted a formal framework for the pre-approval of allowable non-audit services above certain pre-determined thresholds.

4. Significant matters

Valuation of investment property

The major risk relating to investment property is the valuation of investment property. This has been highlighted as an area of critical judgement and is detailed in note 3 of the annual financial statements. Each property is externally valued at least every three years. Where an external valuation is not obtained, the directors determine the fair value of each property, using the valuation methodology in note 3. Through discussion with the executive directors, the audit committee is satisfied with the valuation methodology and inputs. A number of non-executive directors have extensive experience in the property industry and the board as a whole approves the valuations. The audit committee also monitors differences between internal and independent external valuations and is satisfied overall that the fair value of investment properties is not materially misstated.

Business combinations

The major risk relating to business combinations is the correct accounting for the net assets at the date of acquisition. Accounting for business combinations has been highlighted as an area of critical judgment and is further detailed in notes 5 and 22 of the annual financial statements. The group early adopted the IFRS 3 amendment to the definition of a 'business' and applied the amendment to the acquisitions which took place subsequent to 1 October 2018. The audit committee, through discussion with the executive directors, is satisfied with the accounting of the acquisitions. The audit committee has assessed the reasonability of the accounting treatment at the date of acquisition.

REIT status

As income contains elements which may be deemed to be non-property related income, there is a risk that the company does not meet the requirements to be classified as a REIT as stipulated in section 25BB of the Income Tax Act. Management performs an assessment, on an ongoing basis, to ensure that the company's "rental income" is above the 75% threshold as set out in section 25BB. Management has also taken appropriate external advice in its determination as to whether the requirements set out in section 25BB have been met. Through discussion with management and inspection of financial records, the audit committee is satisfied that the company meets the criteria to be classified as a REIT.

5. Internal audit

The audit committee continues to assess the requirement to have an internal audit function as the company grows. At this point in time, the audit committee has satisfied itself that the size and complexity of the group does not warrant an internal audit function.

6. Financial director

In terms of JSE Listings Requirement paragraph 3.84(h), the audit committee has considered the expertise and experience of the financial director, Stephen Lucas CA(SA), and is satisfied that they are appropriate for his role.

7. Proactive monitoring

The audit committee confirms that it has considered the findings contained in the JSE's 2018 Proactive Monitoring report when preparing the annual financial statements for the year ended 31 March 2019.

8. Internal financial controls

The audit committee reviewed the risk management and internal control framework presented by management and matters raised by the external auditors report as to the efficiency of the group's internal financial controls.

In accordance with paragraph 3.84(g)(ii) of the JSE Listings Requirements, the audit committee confirms that no material breakdown of internal financial controls was identified during the current financial year.

9. Approval of annual financial statements

The audit committee confirms that it formally recommended the adoption of the group and company annual financial statements to the board of directors.



GBH Fox CA(SA)
Audit and Risk Committee Chairman
11 June 2019

DIRECTORS' REPORT

for the year ended 31 March 2019

TO THE SHAREHOLDERS OF STOR-AGE PROPERTY REIT LIMITED

We have pleasure in presenting the financial statements of the Stor-Age Property REIT Limited group and company for the year ended 31 March 2019.

Nature of business

Stor-Age Property REIT Limited is a fully integrated and internally managed real estate investment trust which owns, operates and develops self storage facilities. The group and company operate in South Africa and in the United Kingdom through subsidiary Betterstore Self Storage Holdings Limited (refer to note 6). The nature of business and operations are set out in detail in the year under review section in the Integrated Annual Report.

Period of operations

The company was incorporated on 25 May 2015 and the group formed on the effective date of 16 November 2015. The company has traded for 12 months in the 2018 and 2019 financial years.

Financial results

The financial results for the year ended 31 March 2019 are set out in the accompanying financial statements and notes. The financial statements are prepared in terms of International Financial Reporting Standards, the requirements of the Companies Act of South Africa and the JSE Listings Requirements.

Stated capital

The company's authorised stated capital consists of 1 000 000 000 ordinary shares of no par value. The following shares were issued during the year:

1. 4 160 000 Ordinary shares issued at R12.50 per share in April 2018
2. 1 401 503 Ordinary shares issued at R12.33 per share in July 2018
3. 1 130 000 Ordinary shares issued at R12.39 per share in September 2018
4. 33 333 333 Ordinary shares at R12.00 per share in October 2018
5. 4 852 861 Ordinary shares at R12.00 per share in December 2018
6. 46 245 059 Ordinary shares at R11.65 per share in March 2019

At 31 March 2019 there were 392 986 858 shares in issue.

387 986 858 of the shares in issue rank for the dividend declared for the year ended 31 March 2019. Refer to note 12 for further information regarding the shares in issue.

Dividend distribution

A dividend of 51.30 cents per share was declared by the directors for the interim period ended 30 September 2018. A further dividend of 55.38 cents per share was declared for the 6 month period ended 31 March 2019. The dividend for the full year amounts to 106.68 cents per share (2018: 97.83 cents per share).

The dividend has been declared from distributable earnings and meets the requirements of a REIT "qualifying distribution" for purposes of section 25BB of the Income Tax Act, No 58 of 1962 (as amended). The company has chosen dividend per share as its measurement metric as per the JSE Listings Requirements.

Borrowings

The group has an average borrowing cost of 6.67% (2018: 6.54%) at 31 March 2019 and 110% (2018: 99.3%) of borrowings were subject to fixed interest rates (on a net debt basis), with a weighted average fixed interest rate expiry of approximately 3.4 years (2018: 2.5 years). The group's borrowing capacity amounts to R2.626 billion (2018: R1.401 billion) and facilities utilised at year end amounted to R2.04 billion (2018: R758.0 million). The group has undrawn facilities of R585.6 million (2018: R642.0 million) and a gearing ratio of 24.6% (2018: 16.1%). Details of the group's long-term borrowings are set out in note 15.

Subsidiaries

Details of the company's interest in its subsidiaries are set out in note 6.

Directorate

At the date of this report the following directors held office:

| | Appointment date |
|------------------------------------|------------------|
| <i>Executive:</i> | |
| GM Lucas (Chief executive officer) | 25 May 2015 |
| SC Lucas (Financial director)* | 25 May 2015 |
| SJ Horton | 25 May 2015 |
| <i>Non-executive:</i> | |
| PA Theodosiou (Chairman)#+ | 2 September 2015 |
| MS Moloko# | 12 October 2015 |
| GA Blackshaw | 2 September 2015 |
| GBH Fox#+ | 2 September 2015 |
| KM de Kock# | 2 May 2018 |
| P Mbikwana# | 2 May 2018 |

Independent

+ British citizen

In terms of the Memorandum of Incorporation, the following directors retire at the forthcoming annual general meeting and are eligible for re-election: MS Moloko and GBH Fox.

Details regarding the directors' shareholding in the company and remuneration are set out in notes 28.3 and 28.4.

DIRECTORS' REPORT (continued)

for the year ended 31 March 2019

Significant events

The group completed the following acquisitions during the year:

| Effective date | Acquisition | Consideration R million |
|----------------|---|----------------------------|
| April 2018 | All-Store Self Storage – Cape Town (“Stor-Age Stikland”) | 52.0 |
| October 2018 | Roeland Street 2 (RF) Proprietary Limited and Roeland Street 3 (RF) Proprietary Limited – (“Managed Portfolio”) | 58.0 |
| March 2019 | Viking Self Storage Bedford Limited – (“Storage King – Bedford”) | 239.9 |
| March 2019 | The Storage Pod Limited – (“Storage King – Weybridge”) | 155.2 |

Further details of the acquisitions are set out in note 22.

Performance against forecast

The forecast revenue, earnings and distributable earnings as disclosed in the circular issued on 18 September 2017, relating to the acquisition of Storage King, have been materially achieved.

Subsequent events

Information on material events that occurred after 31 March 2019 is included in note 31.

Going concern

The directors consider that the group and company have adequate resources to continue operating for the foreseeable future and that it is appropriate to adopt the going concern basis in preparing the group and company financial statements. The group's current liabilities exceed its current assets at 31 March 2019 taking account of the upcoming refinancing of two Nedbank property loans.

The two Nedbank loans (Facility B and E) expire in December 2019 and November 2019 respectively. The group has engaged with Nedbank to refinance the facilities and it is expected that the facilities will be renewed on acceptable terms prior to their expiry dates.

Excluding tenant security deposits, provisions (see note 17) and the dividend payable, and taking into account surplus cash in the loan facilities, current assets exceed current liabilities. As indicated in note 30, the directors are satisfied that the company and its subsidiaries have access to sufficient facilities to meet the foreseeable cash requirements (see note 15).

The company has reasonably satisfied the liquidity and solvency test as required by the Companies Act of South Africa and the directors have satisfied themselves that the company and its subsidiaries are in a sound financial position and that it has access to sufficient facilities to meet its foreseeable cash requirements.

Secretary

The Company Secretary is HHO Steyn CA(SA)
Business address: 216 Main Road, Claremont, 7807
Postal address: PO Box 53154, Kenilworth, 7745

INDEPENDENT AUDITOR'S REPORT

To the Shareholders of Stor-Age Property REIT Limited

Report on the Audit of the Consolidated and Separate Financial Statements

Opinion

We have audited the consolidated and separate financial statements of Stor-Age Property REIT Limited ("the group and company") set out on pages 96 to 180, which comprise the statements of financial position as at 31 March 2019, the statements of profit or loss and other comprehensive income, the statements of changes in equity and the statements of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated and separate financial statements present fairly, in all material respects, the consolidated and separate financial position of Stor-Age Property REIT Limited as at 31 March 2019, and its consolidated and separate financial performance and its consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements* section of our report. We are independent of the group and company in accordance with the Independent Regulatory Board for Auditors Code of Professional Conduct for Registered Auditors (*IRBA Code*) and other independence requirements applicable to performing audits of financial statements in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits in South Africa. The IRBA Code is consistent with the International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants (Parts A and B). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

INDEPENDENT AUDITOR'S REPORT (continued)

The key audit matters below are applicable to the consolidated and separate financial statements:

Valuation of Investment Properties

Refer to the accounting policies note 1.6, note 3 and note 26 to the consolidated and separate financial statements.

| The key audit matter | How this matter was addressed in our audit |
|---|--|
| <p>The group's and company's most significant assets is its investment property portfolio comprising of investment properties with a consolidated fair value of R6.2 billion (2018: R4.0 billion) and R0.40 billion (2018: R0.09 billion) within the company's separate financial statements.</p> <p>The preparation of the fair value estimate for the valuation of investment properties involves significant judgments, assumptions and estimation uncertainties, which requires special audit consideration because of the likelihood and potential magnitude of misstatements.</p> <p>The group and company's accounting policy is to obtain independent valuations for at least one third of the number of investment properties each year such that all properties are independently valued every three years. The independent valuations of 17 of the 49 properties within the South African portfolio were performed at 31 March 2019. The remaining properties were internally valued by the board at 31 March 2019.</p> <p>The fair value of investment properties is determined by using a discounted cash flow model and the income capitalisation model is used as a reasonability check.</p> <p>Independent valuations of 14 of the 16 properties within the United Kingdom portfolio were performed at 31 March 2019. The remaining two properties relate to acquisitions concluded in March 2019 and were independently valued at 30 November 2018. The fair value of investment properties is determined by external valuers using a discounted cash flow model.</p> <p>The data used in the discounted cash flow models incorporated significant unobservable inputs including expected market rental escalations, expected expense growth, discount rates and exit capitalisation rates.</p> <p>Our audit focused on the fair value measurement of investment properties due to its impact on the consolidated and separate financial statements and the significance of the judgments, assumptions and estimation uncertainties involved in the determination of the fair value of the investment properties. The valuation of investment properties was considered to be a key audit matter for the consolidated and separate financial statements.</p> | <p>Our audit procedures performed included the following:</p> <ul style="list-style-type: none"> • We used our own valuation specialists to test the appropriateness of the overall valuation methodology and key assumptions including the discount rate, rental escalation, exit capitalisation rate and capitalisation rate (income capitalisation method), used in the calculation of the fair value estimate over a sample of properties. These procedures included: <ol style="list-style-type: none"> a. Comparing discount rates, capitalisation rate and exit capitalisation rates used to available industry data for similar investment properties; and b. Assessing the reasonableness of rental escalation rates based on available industry data for similar investment properties • We challenged the appropriateness of the rental escalation and expense growth assumptions based on actual rental escalations, historic increases in expenses and occupancy rates realised through retrospective reviews. • We performed sensitivity analysis to determine the effect of changes in the discount rates, exit capitalisation rates and capitalisation rates (income capitalisation method) on the valuation of investment properties. • We evaluated whether the disclosures in the financial statements were appropriate in accordance with the applicable financial reporting standards including those disclosures related to significant accounting judgments, assumptions and estimates. • For externally valued properties, we have also evaluated the competencies, capabilities and independence of the external valuers. |

Accounting for Asset Acquisitions

Refer to the accounting policies note 1.3 and 1.5 and note 22 to the consolidated and separate financial statements.

| The key audit matter | How this matter was addressed in our audit |
|--|---|
| <p>The group made four significant acquisitions during the year including Roeland Street Investment 2 (Pty) Limited ('RSI 2'), Roeland Street Investments 3 (Pty) Limited ('RSI 3'), Storage Pod Limited and Viking Self Storage Bedford Limited. Through the RSI 2 and RSI 3 acquisitions, 12 self storage investment properties were acquired.</p> <p>The group has elected to early adopt the amendments of IFRS 3, Business combinations which sets to clarify the definition of a business. The amendments include an optional test to identify concentration of the fair value of the gross assets acquired to a single identifiable set of assets or group of assets (in this case, Investment Properties). If the concentration test is met, the set of activities and assets is determined not to be a business and therefore treated as an asset acquisition.</p> <p>Management's calculation of the concentration test for the four above mentioned acquisitions showed that more than 90% of the gross assets were concentrated to the fair value of the investment properties and therefore deemed to be an asset acquisition.</p> <p>The accounting assessment made by management of whether the acquisition is accounted for as a business combination or asset acquisition under IFRS 3 requires judgment which is complex and could materially affect the consolidated and separate financial statements.</p> <p>The significance of the judgments applied by management used in determining whether the acquisitions are a business combination or asset acquisitions and the determination of the fair value of the assets acquired, made the accounting for the asset acquisitions a key audit matter.</p> | <p>Our audit procedures included:</p> <ul style="list-style-type: none">• We assessed and challenged management's assessment in accounting for each acquisition as either a business combination or asset acquisition by comparing the terms of the purchase agreements against the requirements of IFRS 3.• We inspected the purchase agreements to determine the effective date of the acquisition.• We agreed the transactional details and total purchase consideration to underlying legal agreements and bank statements.• We evaluated the fair value of the identifiable assets and liabilities arising from the acquisitions for reasonableness based on our knowledge of the industry.• We compared the fair value of investment properties acquired at acquisition date to the fair value reported by the external valuator as part of our file review of the component auditors.• We evaluated whether the disclosures in the financial statements were appropriate in accordance with the applicable financial reporting standards including those disclosures related to significant accounting judgments. |

INDEPENDENT AUDITOR'S REPORT (continued)

Other information

The directors are responsible for the other information. The other information comprises the Directors' Report, the Audit and Risk Committee Report, and the Declaration by Company Secretary as required by the Companies Act of South Africa, and the Directors' Responsibility Statement, Unaudited Property Portfolio Information and Unaudited Shareholder Analysis, which we obtained prior to the date of this report, and the Integrated Annual Report, which is expected to be made available to us after that date. Other information does not include the consolidated and separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information identified and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Consolidated and Separate Financial Statements

The directors are responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the directors are responsible for assessing the group and company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the group and/or company or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group and company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

- Conclude on the appropriateness of the director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group and company's ability to continue as a going concern.
- If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the group and/or the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

In terms of the IRBA Rule published in Government Gazette Number 39475 dated 4 December 2015, we report that KPMG Inc. has been the auditor of Stor-Age Property REIT Limited for four years.



KPMG Inc.

Per Ivan Engels

Chartered Accountant (SA)

Registered Auditor

Director

11 June 2019

4 Christiaan Barnard Street
Foreshore, Cape Town
South Africa
8001

STATEMENTS OF FINANCIAL POSITION

as at 31 March 2019

| Note | Group | | Company | | |
|--|---------------|------------------|------------------|------------------|------------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 | |
| ASSETS | | | | | |
| Non-current assets | | | | | |
| | 6 644 781 | 4 493 563 | 4 573 696 | 3 143 972 | |
| Investment properties | 3 | 6 242 413 | 4 034 430 | 398 702 | 88 601 |
| Property and equipment | | 8 793 | 4 969 | 1 395 | 1 644 |
| Stor-Age share purchase scheme loans | 4 | 184 739 | 166 961 | 184 739 | 166 961 |
| Goodwill and intangible assets | 5 | 140 842 | 144 036 | 78 321 | 82 097 |
| Investment in subsidiaries | 6 | – | – | 3 896 010 | 2 804 669 |
| Other receivables | 9 | 9 929 | – | 9 929 | – |
| Unlisted investment | | 4 600 | – | 4 600 | – |
| Deferred taxation | 19 | 18 829 | 19 098 | – | – |
| Derivative financial assets | 7 | 34 636 | 124 069 | – | – |
| Current assets | | | | | |
| | 384 085 | 90 156 | 733 873 | 388 827 | |
| Trade and other receivables | 9 | 119 273 | 65 165 | 38 960 | 11 143 |
| Inventories | | 5 239 | 3 168 | 1 129 | 463 |
| Intercompany receivable | 8 | – | – | 357 146 | 207 000 |
| Cash and cash equivalents | 10 | 259 573 | 21 823 | 185 085 | 2 293 |
| Dividend receivable | 11 | – | – | 151 553 | 167 928 |
| Total assets | | 7 028 866 | 4 583 719 | 5 307 569 | 3 532 799 |
| EQUITY AND LIABILITIES | | | | | |
| Total equity | | | | | |
| | 4 624 751 | 3 494 259 | 4 042 453 | 3 114 397 | |
| Stated capital | 12 | 4 292 941 | 3 175 075 | 4 292 941 | 3 175 075 |
| Non-distributable reserve | 13 | 490 839 | 523 006 | (258) | 3 413 |
| Accumulated loss | | (206 533) | (108 855) | (250 420) | (64 091) |
| Share-based payment reserve | 14 | 190 | – | 190 | – |
| Foreign currency translation reserve | | 19 149 | (120 732) | – | – |
| Total attributable equity to shareholders | | 4 596 586 | 3 468 494 | 4 042 453 | 3 114 397 |
| Non-controlling interest | | 28 165 | 25 765 | – | – |
| Non-current liabilities | | | | | |
| | 1 706 902 | 801 598 | 676 422 | 238 912 | |
| Bank borrowings | 15.1 | 1 493 450 | 624 985 | 667 319 | 235 569 |
| Derivative financial liabilities | 15.2 | 21 298 | 3 343 | 9 103 | 3 343 |
| Finance lease obligations | 29 | 192 154 | 173 270 | – | – |
| Current liabilities | | | | | |
| | 697 213 | 287 862 | 588 694 | 179 490 | |
| Bank borrowings | 15.1 | 248 861 | 16 571 | 248 861 | – |
| Trade and other payables | 16 | 206 062 | 94 817 | 71 156 | 11 834 |
| Provisions | 17 | 6 266 | 16 331 | 5 768 | – |
| Finance lease obligations | 29 | 21 157 | 8 230 | – | – |
| Intercompany payable | 8 | – | – | 48 042 | 15 743 |
| Dividends payable | | 214 867 | 151 913 | 214 867 | 151 913 |
| Total equity and liabilities | | 7 028 866 | 4 583 719 | 5 307 569 | 3 532 799 |

STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

for the year ended 31 March 2019

| | Note | Group | | Company | |
|---|------|---------------|---------------|---------------|---------------|
| | | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| Property revenue | | 524 351 | 310 177 | 16 847 | 6 887 |
| – Rental income | | 485 284 | 295 359 | 15 800 | 4 132 |
| – Other income | | 39 067 | 14 818 | 1 047 | 2 755 |
| Impairment losses recognised on tenant debtors | | (3 230) | – | (14) | – |
| Direct property costs | | (135 837) | (76 917) | (2 290) | (1 156) |
| Net property operating income | | 385 284 | 233 260 | 14 543 | 5 731 |
| Other revenue | | 11 065 | 22 053 | 267 692 | 272 857 |
| – Management fees | | 11 065 | 22 053 | 13 609 | 19 226 |
| – Dividend income from subsidiaries | | – | – | 254 083 | 253 631 |
| Administration expenses | | (43 805) | (36 923) | (38 725) | (31 314) |
| Operating profit | | 352 544 | 218 390 | 243 510 | 247 274 |
| Transaction and advisory fees | | (357) | (6 552) | – | – |
| Restructure of bank borrowings | | (13 590) | – | – | – |
| Gain on bargain purchase | | – | 377 | – | – |
| Fair value adjustment to investment properties | 3 | 85 675 | 203 001 | 2 089 | 2 737 |
| Fair value adjustment to derivative financial instruments | | (120 431) | 178 570 | (5 760) | (1 934) |
| – Realised | | 12 649 | 56 321 | – | – |
| – Unrealised | | (133 080) | 122 249 | (5 760) | (1 934) |
| Impairment loss intangible asset | | (4 000) | – | (4 000) | – |
| Depreciation and amortisation | | (6 679) | (2 232) | (1 769) | (770) |
| Profit before interest and taxation | | 293 162 | 591 554 | 234 070 | 247 307 |
| Interest income | | 48 917 | 23 601 | 16 527 | 12 354 |
| Interest expense | | (81 786) | (33 091) | (53 600) | (20 098) |
| Profit before taxation | 18 | 260 293 | 582 064 | 196 997 | 239 563 |
| Taxation expense | 19 | (2 398) | (3 839) | 471 | (918) |
| – Normal taxation | | 291 | (3) | 471 | – |
| – Deferred taxation | | (2 689) | (3 836) | – | (918) |
| Profit for the year | | 257 895 | 578 225 | 197 468 | 238 645 |
| Other comprehensive income | | | | | |
| <i>Items that may be reclassified to profit or loss</i> | | | | | |
| Translation of foreign operations | | 143 183 | (123 902) | – | – |
| Other comprehensive income for the year, net of taxation | | 143 183 | (123 902) | – | – |
| Total comprehensive income for the year | | 401 078 | 454 323 | 197 468 | 238 645 |
| Profit attributable to: | | 257 895 | 578 225 | | |
| Owners of the company | | 257 566 | 576 726 | | |
| Non-controlling interest | | 329 | 1 499 | | |
| Total comprehensive income attributable to: | | 401 078 | 454 323 | | |
| Owners of the company | | 397 452 | 455 994 | | |
| Non-controlling interest | | 3 626 | (1 671) | | |
| Earnings per share | 20 | Cents | Cents | | |
| Basic earnings per share | | 80.01 | 250.26 | | |
| Diluted earnings per share | | 79.99 | 250.26 | | |

STATEMENTS OF CHANGES IN EQUITY

for the year ended 31 March 2019

| Group | Stated capital R'000 | Non-distributable reserve R'000 | Accumulated loss R'000 | Foreign currency translation reserve R'000 | Share-based payment reserve R'000 | Total attributable to parent R'000 | Non-controlling interest R'000 | Total equity R'000 |
|---|----------------------|---------------------------------|------------------------|--|-----------------------------------|------------------------------------|--------------------------------|--------------------|
| Balance at 1 April 2017 | 1 766 561 | 141 058 | (17 788) | - | - | 1 889 831 | - | 1 889 831 |
| Total comprehensive income for the year | - | - | 576 726 | (120 732) | - | 455 994 | (1 671) | 454 323 |
| Profit for the year | - | - | 576 726 | - | - | 576 726 | 1 499 | 578 225 |
| Other comprehensive income | - | - | - | (120 732) | - | (120 732) | (3 170) | (123 902) |
| Transactions with shareholders, recognised directly in equity | 1 408 514 | - | - | - | - | 1 408 514 | - | 1 408 514 |
| Issue of shares | 1 440 643 | - | - | - | - | 1 440 643 | - | 1 440 643 |
| Share issue costs | (32 129) | - | - | - | - | (32 129) | - | (32 129) |
| Transfer to non-distributable reserve | - | 381 948 | (381 948) | - | - | - | - | - |
| Dividends | - | - | (285 845) | - | - | (285 845) | - | (285 845) |
| Total transactions with shareholders | 1 408 514 | 381 948 | (667 793) | - | - | 1 122 669 | - | 1 122 669 |
| Changes in ownership interests | | | | | | | | |
| Acquisition of subsidiary with non-controlling interest | - | - | - | - | - | - | 27 434 | 27 434 |
| Acquisition of subsidiary with non-controlling interest without change in control | - | - | - | - | - | - | 2 | 2 |
| Balance at 31 March 2018 | 3 175 075 | 523 006 | (108 855) | (120 732) | - | 3 468 494 | 25 765 | 3 494 259 |

STATEMENTS OF CHANGES IN EQUITY (continued)

for the year ended 31 March 2019

| Group | Stated capital R'000 | Non- distributable reserve R'000 | Accumulated loss R'000 | Foreign currency translation reserve R'000 | Share- based payment reserve R'000 | Total attributable to parent R'000 | Non- controlling interest R'000 | Total equity R'000 |
|--|-------------------------|---|------------------------------|--|--|---|--|--------------------------|
| Total comprehensive income for the year | - | - | 257 566 | 139 886 | - | 397 452 | 3 626 | 401 078 |
| Profit for the year | - | - | 257 566 | - | - | 257 566 | 329 | 257 895 |
| Other comprehensive income | - | - | - | 139 886 | - | 139 886 | 3 297 | 143 183 |
| Transactions with shareholders, recognised directly in equity | | | | | | | | |
| Issue of shares | 1 117 866 | - | - | - | - | 1 117 866 | - | 1 117 866 |
| Proceeds | 1 126 512 | - | - | - | - | 1 126 512 | - | 1 126 512 |
| Share issue costs | (8 646) | - | - | - | - | (8 646) | - | (8 646) |
| Transfer to non-distributable reserve | - | (32 167) | 32 167 | - | - | - | - | - |
| Equity settled share-based payment charge | - | - | - | - | 190 | 190 | - | 190 |
| Dividends | - | - | (387 468) | - | - | (387 468) | (1 174) | (388 642) |
| Total transactions with shareholders | 1 117 866 | (32 167) | (355 301) | - | 190 | 730 588 | (1 174) | 729 414 |
| Changes in ownership interests | | | | | | | | |
| Acquisition of non-controlling interest without a change in control | - | - | 57 | (5) | - | 52 | (52) | - |
| Balance at 31 March 2019 | 4 292 941 | 490 839 | (206 533) | 19 149 | 190 | 4 596 586 | 28 165 | 4 624 751 |

STATEMENTS OF CHANGES IN EQUITY (continued)

for the year ended 31 March 2019

| Company | Stated capital R'000 | Non-distributable reserve R'000 | Accumulated loss R'000 | Share-based payment reserve R'000 | Total R'000 |
|--|-------------------------|---------------------------------------|------------------------------|--|----------------|
| Balance at 1 April 2017 | 1 766 561 | 676 | (14 154) | – | 1 753 083 |
| Total comprehensive income for the year | – | – | 238 645 | – | 238 645 |
| Profit for the year | – | – | 238 645 | – | 238 645 |
| Other comprehensive income | – | – | – | – | – |
| Transactions with shareholders, recognised directly in equity | | | | | |
| Issue of shares | 1 408 514 | – | – | – | 1 408 514 |
| Proceeds | 1 440 643 | – | – | – | 1 440 643 |
| Share issue costs | (32 129) | – | – | – | (32 129) |
| Transfer to non-distributable reserve | – | 2 737 | (2 737) | – | – |
| Dividends | – | – | (285 845) | – | (285 845) |
| Total transactions with shareholders | 1 408 514 | 2 737 | (288 582) | – | 1 122 669 |
| Balance at 31 March 2018 | 3 175 075 | 3 413 | (64 091) | – | 3 114 397 |
| Total comprehensive income for the year | – | – | 197 468 | – | 197 468 |
| Profit for the year | – | – | 197 468 | – | 197 468 |
| Other comprehensive income | – | – | – | – | – |
| Transactions with shareholders, recognised directly in equity | | | | | |
| Issue of shares | 1 117 866 | – | – | – | 1 117 866 |
| Proceeds | 1 126 512 | – | – | – | 1 126 512 |
| Share issue costs | (8 646) | – | – | – | (8 646) |
| Transfer to non-distributable reserve | – | (3 671) | 3 671 | – | – |
| Equity settled share-based payment charge | – | – | – | 190 | 190 |
| Dividends | – | – | (387 468) | – | (387 468) |
| Total transactions with shareholders | 1 117 866 | (3 671) | (383 797) | 190 | 730 588 |
| Balance at 31 March 2019 | 4 292 941 | (258) | (250 420) | 190 | 4 042 453 |

| | Note | 31 March 2019 Cents | 31 March 2018 Cents |
|--------------------|------|---------------------------|---------------------------|
| Dividend per share | 23 | 106.68 | 97.83 |

STATEMENTS OF CASH FLOWS

for the year ended 31 March 2019

| | Note | Group | | Company | |
|---|------|------------------|--------------------|------------------|------------------|
| | | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| Cash flows from operating activities | | | | | |
| Cash generated/(utilised) from operations | 21.1 | 396 758 | 201 766 | 5 158 | (45 613) |
| Interest received | 21.2 | 44 982 | 19 365 | 16 218 | 12 354 |
| Interest paid | 21.3 | (75 283) | (33 475) | (57 011) | (22 866) |
| Dividends paid | 21.4 | (325 696) | (209 222) | (324 514) | (209 222) |
| Dividend received | 21.5 | – | – | 270 458 | 149 623 |
| Taxation refund | 21.6 | 471 | – | 471 | – |
| Net cash inflow/(outflow) from operating activities | | 41 232 | (21 566) | (89 220) | (115 724) |
| Cash flows from investing activities | | | | | |
| Additions to investment properties | 3 | (348 045) | (204 369) | (298 135) | (46 697) |
| Proceeds from disposal of investment properties | 3 | – | 5 369 | – | 5 200 |
| Advance of Stor-Age share purchase scheme loans | 4 | (21 096) | (43 076) | (21 096) | (43 076) |
| Repayment of Stor-Age share purchase scheme loans | 4 | 17 318 | 44 670 | 17 318 | 44 670 |
| Acquisition of property and equipment | | (6 352) | (2 828) | (1 276) | (1 805) |
| Acquisition of intangible assets | 5 | (764) | (1 799) | (453) | (252) |
| Acquisition of unlisted investment | | (4 600) | – | (4 600) | – |
| Asset acquisitions, net of cash acquired | 22 | (426 130) | – | – | – |
| Acquisition of subsidiaries, net of cash acquired | | – | (1 079 212) | – | – |
| Net cash outflow from investing activities | | (789 669) | (1 281 245) | (308 242) | (41 960) |
| Cash flows from financing activities | | | | | |
| Advance of bank borrowings | 21.7 | 735 526 | 247 774 | 1 183 551 | 247 774 |
| Repayment of bank borrowings | 21.7 | (507 460) | (273 162) | (502 960) | (264 877) |
| Repayment of loans from previous shareholder of RSI 2 and RSI 3 | 21.8 | (326 389) | – | – | – |
| Additional investment in subsidiaries | 6 | – | – | (1 091 341) | (1 315 076) |
| Repayment of loan from subsidiaries | 8 | – | – | 298 878 | (7) |
| Advance of loan to subsidiaries | 8 | – | – | (411 740) | 128 399 |
| Proceeds from the issue of shares | | 1 112 512 | 1 392 557 | 1 112 512 | 1 392 557 |
| Share issue costs | | (8 646) | (32 129) | (8 646) | (32 129) |
| Repayment of finance leases | | (22 310) | (8 693) | – | – |
| Net cash inflow from financing activities | | 983 233 | 1 326 347 | 580 254 | 156 641 |
| Effects of movements in exchange rate changes on cash held | | 2 954 | (9 744) | – | – |
| Net cash inflow/(outflow) for the year | | 234 796 | 23 536 | 182 792 | (1 043) |
| Cash and cash equivalents at beginning of year | | 21 823 | 8 031 | 2 293 | 3 336 |
| Cash and cash equivalents at end of year | 10 | 259 573 | 21 823 | 185 085 | 2 293 |

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2019

1. SIGNIFICANT ACCOUNTING POLICIES

1.1 Reporting entity

Stor-Age Property REIT Limited (the "company") is a company domiciled in South Africa. The address of the company's registered office is 216 Main Road, Claremont, Cape Town.

The consolidated financial statements include the financial statements of Stor-Age Property REIT Limited and its subsidiary companies (together referred to as the "group").

1.2 Basis of preparation

Statement of compliance

The group and company financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and interpretations adopted by the International Accounting Standards Board (IASB), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, the Financial Reporting Pronouncements as issued by Financial Reporting Standards Council, the requirements of the Companies Act of South Africa and the JSE Listings Requirements. The financial statements were authorised by the board of directors for release on 11 June 2019.

1.3 Basis of measurement

The financial statements are prepared on the historical cost basis, except for investment properties and derivative financial instruments which are measured at fair value.

The financial statements are prepared on the going concern basis and the accounting policies set out below have been applied consistently across the group and company, unless otherwise stated.

Functional and presentation currency

These financial statements are presented in South African Rand (R), which is the company's functional currency and group's presentation currency. Amounts have been rounded to the nearest thousand, unless otherwise indicated.

New and amended standards adopted by the group

The group has applied the following standards and amendments for the first time in the current reporting period commencing 1 April 2018:

- IFRS 9 *Financial Instruments*
- IFRS 15 *Revenue from Contracts with Customers*
- *Definition of a Business* (Amendments to IFRS 3)
- *Transfers to Investment Property – Amendments to IAS 40*
- IFRIC 22 *Foreign Currency Transactions and Advance Consideration*

The group has changed its accounting policies with the adoption of IFRS 9 and IFRS 15. The impact of the adoption of these standards is disclosed in note 24. The other amendments adopted did not have any impact on the amounts recognised in the prior period. The group has elected to early adopt the IFRS 3 amendment to the definition of a 'business' for acquisitions which is effective from October 2018. The group has elected not to restate comparatives and as a result the comparative information provided continues to be accounted for in accordance with the group's previous accounting policies.

Standards, amendments and interpretations issued but not yet effective at the reporting date

A number of new standards, amendments to standards and interpretations have been published that are not mandatory for the current reporting year end and have not been applied in preparing these financial statements. All standards will be adopted at their effective date.

| Title of standard or interpretation | Nature of change | Impact on financial statements |
|--|---|---|
| <p>IFRS 16 Leases – Effective for the financial year ending 31 March 2020</p> | <p>The standard will result in the majority of leases being recognised on the statement of financial position. The distinction between operating and finance leases has been amended. The standard requires lessees to recognise a right-of-use lease asset and a financial liability for the lease payments.</p> <p>No significant changes have been included for lessors.</p> | <p>The group is the lessor of storage space and no material changes are expected except for the property lease held over Stor-Age Springfield. The operating lease is currently not recognised in the statement of financial position and the monthly rental expense is recognised in profit or loss over the term of the lease.</p> <p>With the adoption of the new standard, the group will recognise a right-of-use asset and lease liability in the statement of financial position at R8.6 million on 1 April 2019. Subsequently the right-of-use asset will be recognised under the fair value model in terms of IAS 40 <i>Investment Property</i>. The lease liability will unwind over the term of the lease giving rise to an interest expense recognised in profit or loss.</p> <p>The group plans to apply the new standard using the modified retrospective approach which will not result in the restatement of comparative figures.</p> |
| <p>Amendment to IFRS 9 – Effective for the financial year ending 31 March 2020</p> | <p>Prepayment features with negative compensation and modification of financial liabilities.</p> | <p>The group will apply the amendment prospectively.</p> |
| <p>Annual improvements 2015 – 2017 – Effective for the financial year ending 31 March 2020</p> | <p>Amending existing IFRSs to clarify guidance and wording.</p> | <p>The group will apply the amendments prospectively.</p> |
| <p>Amendments to IAS 1 Presentation of financial statements and IAS 8 Accounting policies, changes in accounting estimated and errors – Effective for the financial year ending 31 March 2021</p> | <p>Definition of material.</p> | <p>The group will apply the amendments prospectively.</p> |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

1. SIGNIFICANT ACCOUNTING POLICIES (continued)

1.4 Key judgements and sources of estimation uncertainty

The preparation of group and company financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgements about carrying amounts of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRS that have a significant effect on the financial statements and estimates with a significant risk of material adjustment in the following year are discussed in note 27.

1.5 Basis of consolidation

The group accounts for business combinations using the acquisition method when control is transferred to the group. The consideration transferred in the acquisition is generally measured at fair value as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognised in profit or loss.

The group has applied the IFRS 3 amendment to the definition of a 'business' to the acquisitions that occurred from October 2018 and this had no impact on the comparative results. The group has applied a concentration test to determine whether the acquired set of activities and assets is not a business. If the concentration test is met, the set of activities and assets is determined not to be a business and no further assessment is required. The concentration test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets.

The group financial statements incorporate the financial statements of the company and its subsidiary companies. Subsidiaries are entities controlled by the group. The group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the group financial statements from the date on which control commences until the date on which control ceases. All group companies have a 31 March financial year end.

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated.

The accounting policies of the subsidiary companies are consistent with those of the holding company.

In the company's separate financial statements, investments in subsidiaries are stated at cost less accumulated impairment losses.

1.6 Investment properties

Investment properties

Investment properties are properties held to earn rental income and appreciate in capital value.

The cost of investment properties comprises the purchase price and directly attributable expenditure. Subsequent expenditure relating to investment properties is capitalised when it is probable that future economic benefits from the use of the asset will be derived. All other subsequent expenditure is recognised as an expense in profit or loss in the period in which it is incurred.

Subsequent to initial recognition investment properties are measured at fair value. Fair values are determined annually on the open market value basis, using either the discounted cash flow method or the capitalisation of net income method or a combination of these methods. Valuations are performed as at the reporting date, either internally by the directors or externally by professional valuers, who hold recognised and relevant professional qualifications and have recent experience in the location and category of investment properties being valued. These valuations form the basis for the carrying amount in the financial statements. The fair value of investment properties do not reflect future capital expenditure that will improve or enhance the property and does not reflect the related future benefits from this expenditure other than those a rational market participant would take into account when determining the value of the property. Realised and unrealised gains or losses arising from changes in fair value are included in profit or loss for the period in which they arise and are transferred to the non-distributable reserve as they are not available for distribution.

On disposal of investment properties, the difference between the net disposal proceeds and the fair value at the date of the last financial reporting period (plus any subsequent capital expenditure post the reporting date) is charged or credited to profit or loss. The net gain or loss on the sale of investment properties is transferred to a non-distributable reserve and is not available for distribution.

When the group begins to redevelop an existing investment property for continued future use as investment property, the property remains an investment property, which is measured based on the fair value model.

Investment properties under development

Property that is being constructed or developed for future use as investment properties is classified as investment properties under development and is measured at fair value.

All costs (including salary costs) directly associated with the purchase and construction of a property, and all subsequent capital expenditures for the development qualifying as acquisition costs, are capitalised.

Leasehold investment properties

Leasehold properties that are leased under operating leases are classified as investment properties and included at fair value in accordance with the IAS 40 elective. The obligation to the lessor for the building element of the leasehold is included in the statement of financial position at the present value of the minimum lease payments at inception, and is shown within note 29. Lease payments are apportioned between finance charges and a reduction of the outstanding lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability.

Borrowing costs

Borrowing costs are capitalised to the extent that they are directly attributable to the acquisition, construction or production of a qualifying asset. Capitalisation of borrowing costs commences when the activities necessary to prepare the asset for its intended use are in progress and expenditures and borrowing costs are being incurred. Capitalisation of borrowing costs continues until the assets are substantially ready for their intended use. The capitalisation rate is arrived at by reference to the actual rate payable on borrowings incurred specifically for development purposes, net of any investment income earned on the temporary investment of those borrowings, or, with regard to that part of development cost, financed out of general funds, the weighted average cost of borrowings.

All other borrowing costs are expensed in profit or loss in the period in which they are incurred.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

1. SIGNIFICANT ACCOUNTING POLICIES (continued)

1.7 Property and equipment

Items of equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

Depreciation is provided on the straightline basis, over the current estimated useful lives of the assets. The estimated useful lives of the assets for the current periods are:

| | |
|---------------------------------|----------|
| Furniture and fixtures | 6 years |
| Motor vehicles | 5 years |
| Office equipment | 3 years |
| Computer equipment and software | 3 years |
| Fire and safety equipment | 3 years |
| Leasehold improvements | 25 years |
| Solar panels | 25 years |

Depreciation methods, useful lives and residual values are reassessed annually. Subsequent expenditure relating to an item of property and equipment is capitalised when it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably. All other subsequent expenditure expensed in profit or loss in the period in which it is incurred.

Where parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

Gains or losses on the disposal of property and equipment are recognised in profit or loss. The gain or loss is the difference between the net disposal proceeds and the carrying amount of the asset.

1.8 Financial instruments

A financial instrument is recognised when the group becomes a party to the contractual provisions of the instrument.

1.8.1 Non-derivative financial instruments

1.8.1.1 Financial assets – Policy applicable for the year ended 31 March 2019

The group determines the classification of its financial assets on initial recognition when it becomes party to the contractual provisions of the instrument. Financial assets are classified at fair value through profit or loss, fair value through other comprehensive income or at amortised cost depending on the group's business model for managing the assets and the contractual terms of the cash flows. Subsequently financial assets are not reclassified unless the group amends its business model for managing these financial assets.

On initial recognition financial assets are measured at fair value plus, for financial assets not measured at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial assets. Subsequently the group measures financial assets either at amortised cost, fair value through other comprehensive income or fair value through profit or loss.

The group measures financial assets at amortised cost if both of the following conditions are met:

- the objective is to hold assets to collect contractual cash flows, in line with the group's business model, and;
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets are measured at fair value through other comprehensive income if:

- it is held in a business model where the objective is to hold assets to collect contractual cash flows and for sale, and;
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets are measured at fair value through profit or loss unless it is measured at amortised cost or at fair value through other comprehensive income.

The group's financial assets consist of:

Trade and other receivables

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less loss allowance, as the group holds trade and other receivables with the objective to collect the contractual cash flows. Tenant debtors are amounts due from customers for the leasing of space and are recognised initially at the amount of consideration that is unconditional. Tenant debtors do not have a significant financing component. Tenants predominantly settle their debts within 30 days and are therefore classified as current assets.

The group adopts the simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. Further details about the group's impairment policies is set out in note 1.12.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the group's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows. Cash and cash equivalents are carried at amortised cost which approximates fair value.

Loan receivable

Loans receivable are measured at initial recognition at fair value, and are subsequently measured at amortised cost using the effective interest method, less a loss allowance.

Stor-Age share purchase scheme loans

Stor-Age share purchase scheme loans are granted to employees and the executive directors to purchase Stor-Age shares. Stor-Age share purchase scheme loans are initially recognised at fair value, and are subsequently measured at amortised cost using the effective interest method, less a loss allowance.

Unlisted investment

The group measures the unlisted investment initially at fair value and subsequently at fair value through profit or loss. Transaction costs incurred on initial recognition is expensed to profit or loss. Any returns earned on the investment is recognised in profit or loss as income when the group's right to receive payment is established.

The group derecognises financial assets when its rights to receive cash flows from the financial assets have expired or substantially all of the risks and rewards of ownership of the financial asset are transferred.

1.8.1.2 Financial assets – Policy applicable for the year ended 31 March 2018

Financial assets are classified as financial assets at fair value through profit or loss and loans and receivables, as appropriate. The group determines the classification of its financial assets at initial recognition. Financial assets are initially recognised on the trade date when the company becomes party to the contractual provisions of the instruments. When financial assets are recognised initially they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable costs.

Financial assets are derecognised only when the contractual rights to the cash flows from the financial asset expire or the group transfers substantially all the risks and rewards of ownership.

The group's financial assets consist of trade and other receivables, cash and cash equivalents and loans in respect of the share purchase scheme at amortised cost.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

1. SIGNIFICANT ACCOUNTING POLICIES (continued)

1.8 Financial instruments (continued)

1.8.1 Non-derivative financial instruments (continued)

1.8.1.2 Financial assets – Policy applicable for the year ended 31 March 2018 (continued)

Trade and other receivables

Trade and other receivables are measured at initial recognition at fair value, and are subsequently measured at amortised cost using the effective interest method. Appropriate allowances for estimated irrecoverable amounts are recognised in profit or loss when there is objective evidence that the asset is impaired. The allowance recognised is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the effective interest rate computed at initial recognition.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the group's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows. Cash and cash equivalents are carried at amortised cost which approximates fair value.

Loan receivable

Loans receivable are measured at initial recognition at fair value, and are subsequently measured at amortised cost using the effective interest method.

Stor-Age share purchase scheme loans

Stor-Age share purchase scheme loans are initially recognised at fair value, and are subsequently measured at amortised cost using the effective interest method.

1.8.1.3 Financial liabilities – Policy applicable for the year ended 31 March 2018 and 31 March 2019

Initial recognition of financial liabilities is at fair value less directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method. A financial liability is derecognised when the contractual obligation under the liability is discharged, cancelled or expires.

1.8.1.4 Offsetting – Policy applicable for the year ended 31 March 2018 and 31 March 2019

Financial assets and liabilities are offset and the net amount reported in the statements of financial position only when there is a legally enforceable right to set off and there is intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Income and expense items are offset only to the extent that their related instruments have been offset in the statements of financial position.

1.8.2 Derivative financial instruments and hedge accounting

The group's derivative financial instruments comprise interest rate swaps, cross currency interest rate swaps and forward exchange contracts and that are either assets or liabilities. The group utilises the derivative instruments to hedge its exposure to interest rate and foreign currency risks arising from operational, financing and investment activities. In accordance with its treasury policy, the group does not hold or issue derivative financial instruments for trading or speculative purposes. The group does not apply hedge accounting.

Derivative financial instruments are recognised initially at fair value. Attributable transaction costs are recognised in profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value. Unrealised gains and losses arising from changes in the fair value of derivative financial instruments are included in fair value adjustments in profit or loss.

1.9 Goodwill and intangible assets

Goodwill

All business combinations are accounted for by applying the acquisition method as at the acquisition date. Goodwill only arises on acquisition of a business and represents the difference between the consideration transferred for the acquisition and the fair value of the net identifiable assets acquired on acquisition date.

Goodwill is stated at cost less any accumulated impairment losses and is not amortised. Goodwill is allocated to cash generating units and is tested annually for impairment. A gain on bargain purchases arising on acquisition is recognised directly in profit or loss and transferred to non-distributable reserves.

Intangible assets

Intangible assets acquired are stated at cost less accumulated amortisation and impairment losses.

Expenditure on internally generated goodwill is recognised in profit or loss as an expense as incurred.

Subsequent expenditure on capitalised intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Amortisation is charged to profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use unless such lives are indefinite. Intangible assets with an indefinite useful life are systematically tested for impairment at each reporting date. Intangible assets with a definite useful life is tested for impairment at any point when indicators of impairment are present.

The estimated useful lives for the period is as follows:

| | |
|---|------------|
| Intangible asset relating to the amalgamation and merger of Stor-Age Self Storage Proprietary Limited | Indefinite |
| Storage King UK and European brand | Indefinite |
| Website | 3 years |

1.10 Leases

A lease is classified as a finance lease if it transfers to the lessee substantially all the risks and rewards incidental to ownership. A lease is classified as an operating lease if it does not transfer to the lessee substantially all the risks and rewards incidental to ownership.

Operating leases

Operating lease payments are recognised as an expense on a straight-line basis over the lease term with the exception of leasehold properties.

Leasehold properties that are held under operating leases are classified as investment properties and recognised in the statement of financial position at fair value. The lease obligation to the lessor is recognised in the statement of financial position at the present value of minimum lease payments at inception. Lease payments are apportioned between finance charges and a reduction of the outstanding lease obligation.

Finance leases

Finance leases are recognised as assets and liabilities in the statement of financial position at amounts equal to the fair value of the leased property or, if lower, the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

The discount rate used in calculating the present value of the minimum lease payments is the internal rate of return relating the lease payments.

The lease payments are apportioned between the finance charge and reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate on the remaining balance of the liability.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

1. SIGNIFICANT ACCOUNTING POLICIES (continued)

1.11 Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the first-in, first-out (FIFO) principle.

The cost of inventories include the costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition for sale.

Inventories relate to packaging materials. No write-down of materials occurred in the current year.

1.12 Impairment

1.12.1 Financial assets – Policy applicable for the year ended 31 March 2019

For financial assets recognised at amortised cost, the group recognises a loss allowance for expected credit losses.

In performing a significant increase in credit risk assessment the group considers reasonable and supportable information that is available without undue cost or effort. This includes forward-looking information, historical experience, quantitative and qualitative experience. The following indicators are considered:

- actual or anticipated significant adverse changes in business or economic conditions that is expected to cause a significant change to the related party's ability to meet its obligations.
- actual or anticipated significant changes in the operating results of the borrower
- significant increase in credit risk on other financial instruments of the related party
- significant changes in the value of the collateral supporting the obligation or in the quality of third-party guarantees or credit enhancements

The group measures the loss allowance at an amount equal to lifetime expected credit losses except for cash and cash equivalents and counterparties to derivative financial assets for which credit risk has not increased significantly since initial recognition. The group adopts the policy for loss allowances for trade receivables and contract assets to be measured at an amount equal to the lifetime expected credit losses. The group estimates the expected credit losses over the maximum contractual period it has exposure to credit risk.

The group defines the default on a financial asset when the counterparty fails to make contractual payments within 60 days of when they fall due. The group also considers a financial asset to be in default when internal or external information indicates that the group is unlikely to receive the outstanding contractual amounts in full. A financial asset is written off when there is no reasonable expectation that the contractual cash flows will be recovered. For tenant debtors, the outstanding balance is only written off after proceeds are received from the auction of the tenant's goods.

Expected credit losses are discounted at the effective interest rate of the financial asset and represent a probability-weighted estimate of credit losses.

Financial assets subsequently measured at amortised cost are disclosed net of a loss allowance.

1.12.2 Financial assets – Policy applicable for the year ended 31 March 2018

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flow of that asset that can be measured reliably.

Objective evidence of impairment includes:

- default or delinquency by a debtor;
- indications that a debtor will enter bankruptcy;
- adverse changes in the payment status of borrowers;
- observable data indicating that there is a measurable decrease in expected cash flows from a group of assets.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flow discounted at the original effective interest rate. An allowance account is used to reduce the carrying amount of tenant receivables impaired by credit losses.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in profit or loss.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For financial assets measured at amortised cost the reversal is recognised in profit or loss.

1.12.3 Non-financial assets

The carrying amount of the group's non-financial assets, other than investment property and investment property under development, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present values using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generate cash inflows from continuing use that are largely independent of the cash inflows of the other assets or groups of assets (the "cash generating unit").

An impairment loss is recognised if the carrying amount of an asset or its cash generating unit exceeds its estimated recoverable amount. Impairment losses are recognised in profit or loss. Impairment losses in respect of cash generating units are first allocated to reduce the carrying amount of any goodwill allocated to the units, and then to reduce the carrying amount of the other assets on a pro-rata basis. Impairment losses in respect of goodwill are not reversed.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Goodwill and intangible assets with indefinite useful lives are tested annually for impairment.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

1. SIGNIFICANT ACCOUNTING POLICIES (continued)

1.13 Provisions

Provisions are recognised when the group has present legal or constructive obligations arising from past events, from which outflows of economic benefits are probable, and where reliable estimates can be made of the amount of the obligations. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Details pertaining to the group's provisions are set out in note 17.

1.14 Revenue

Policy applicable for the year ended 31 March 2019

Property revenue

Rental income is measured based on the consideration set out in the lease agreements with tenants. Rental income, insurance and fees are recognised over the term of the lease.

Revenue from the sale of packaging materials is recognised when the group satisfies the performance obligation by transferring the packaging materials to the customer. Revenue from the sale of packaging material is recognised at the transaction price, excluding Value Added Tax.

Other revenue

Other revenue comprises management fees and dividends received from subsidiaries. Management fees include property management fees, asset management fees, licence fees, acquisition fees and development fees.

Property management fees, asset management fees and development fees are recognised in profit or loss when the performance obligations are met. The performance obligations are satisfied over a period of time and therefore revenue is recognised in profit or loss over a period of time. Acquisition fees are recognised in revenue once the performance obligations are settled at a point in time when earned.

Dividends received from subsidiaries are recognised in profit or loss when the shareholder's right to receive payment has been established. Revenue for the company also includes dividends received from subsidiary companies, which is recognised in the period in which they are declared.

Policy applicable for the year ended 31 March 2018

Property revenue

Revenue is measured based on the consideration set out in the lease agreements with tenants. Rental income and insurance management fees are recognised over the term of the lease.

Property revenue comprises rental income and other income from the sale of packaging materials and insurance management fees, excluding Value Added Tax. Rental income from investment property is recognised in profit or loss on a straight-line basis over the term of the lease.

Other revenue

Other revenue comprises management fees and dividends received from subsidiaries. Management fees include property management fees, asset management fees, licence fees, acquisition fees and development fees. Property management fees, asset management fees, licence fees and acquisition fees are recognised in profit or loss when earned. Development fees are recognised in profit or loss on a straight-line basis over the period of development of the investment property. Dividends received from subsidiaries are recognised in profit or loss when the shareholder's right to receive payment has been established. Revenue for the company also includes dividends received from subsidiary companies, which is recognised in the period in which they are declared.

1.15 Direct property costs

Direct property costs include all expenses incurred in the daily operations of the investment property such as repairs and maintenance, marketing expenses, rates charges as well as other utility costs. Direct property costs are expensed in the period in which they are incurred.

1.16 Interest expense

Interest expense comprises interest on borrowings and is recognised in profit or loss at the effective interest rate of the instrument.

1.17 Interest income

Interest income is recognised in profit or loss as it accrues, using the effective interest method for financial assets measured at amortised cost. Interest income is calculated on the gross carrying amount of the financial assets by applying the effective interest rate unless subsequently the financial asset is credit-impaired. Interest income on credit-impaired financial assets are calculated by applying the effective interest rate to the carrying amount of the financial asset, less the loss allowance.

1.18 Operating profit

Operating profit is defined as profit before fair value adjustments, gains on bargain purchases, transaction and advisory fees, amortisation, depreciation, interest and taxation.

1.19 Net property operating income

Net property operating income is defined as revenue from rental income and other income less direct property costs.

1.20 Tax

The tax expense comprises current and deferred tax. Current and deferred tax are recognised in profit or loss except to the extent it relates to a business combination, or items recognised directly in equity or other comprehensive income.

Current tax comprises tax payable calculated on the basis of the expected taxable income for the period, using the tax rates enacted or substantively enacted at the reporting date.

Current tax assets and liabilities are offset only if certain criteria are met.

Deferred tax is provided based on temporary differences. Temporary differences are differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Except for investment property, the amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the reporting date.

The following temporary differences are not provided for: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries to the extent that they probably will not reverse in the foreseeable future.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the associated unused tax losses and deductible temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Deferred tax assets and liabilities are only offset if certain criteria are met.

In terms of the applicable REIT legislation, the distribution to shareholders qualifies as a deduction against its taxable income provided that not less than 75% of its total income relates to rental income. Each company is assessed individually as to whether it meets the qualifying criteria. Should the qualifying distribution exceed the taxable income, the deduction is limited to the taxable income. Should the qualifying distribution be less than the taxable income then the remaining taxable income will be taxed at normal tax rates as applicable.

In terms of the REIT legislation, any capital gains/losses determined in respect of the sale by a REIT or a controlled property company of (1) investment property, (2) a share in a REIT or (3) a share in a controlled company, will be disregarded for capital gains. The capital gains/losses will vest in the shareholders hands upon sale of the shares.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

1. SIGNIFICANT ACCOUNTING POLICIES (continued)

1.21 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person that allocates resources to and assesses the performance of the operating segments of an entity. The chief operating decision-maker reviews the internal management reports quarterly. The group has determined that its chief operating decision-maker is the chief executive officer of the company.

Segmental information is based on the nature of the business activities for which the properties are used. The group earns revenue in the form of rentals from the tenants of its investment properties.

The group comprises the following main geographical operating segments:

- South Africa
 - Western Cape
 - Gauteng
 - Free State
 - KwaZulu-Natal
 - Eastern Cape
- United Kingdom

IFRS has been used for measurement and recognition of the segment results. Segment results include revenue and expenses directly attributable to a segment and the relevant portion of enterprise revenue and expenses that can be allocated on a reasonable basis to a segment. Segment assets and liabilities comprise those assets and liabilities that are directly attributable to the segment on a reasonable basis.

1.22 Employee benefits

The cost of all short-term employee benefits is recognised as an expense during the period in which the employee renders the related service. Short-term employee benefits are measured on an undiscounted basis. The accrual for employee entitlements to salaries and annual leave represent the amount which the group has a present obligation to pay as a result of employees' services provided to the reporting date.

1.23 Stated capital

Stated capital

Ordinary shares are classified as equity. Costs directly attributable to the issue of new shares are shown as a deduction of the issue proceeds, net of tax, within equity.

1.24 Non-distributable reserve

All unrealised surpluses or deficits arising on the fair value measurements of investment properties, interest rate swaps and unrealised foreign exchange contracts are transferred to the non-distributable reserve and are not available for distribution. Similarly, all realised surpluses or deficits arising on the disposal of investment properties are transferred to a non-distributable reserve and are not available for distribution. Gain on bargain purchases are also transferred to a non-distributable reserve and are not available for distribution.

1.25 Foreign currency

1.25.1 Foreign currency transactions

Foreign currency transactions are translated into the functional currency using the average exchange rates for the relevant month. These average exchange rates approximate the spot rate at the date of the transaction. Gains and losses resulting from the settlement of such transactions, and from the translation of monetary assets and liabilities denominated in foreign currencies at closing rates, are recognised in the statement of profit or loss and other comprehensive income.

1.25.2 Foreign currency translation reserve

Foreign operation assets and liabilities are translated into the company's presentation currency at the exchange rates at the reporting date. The statement of profit or loss and other comprehensive income of foreign operations are translated into the company's presentation currency at the exchange rates at the dates of the transaction (the company uses an average exchange rate per month).

On consolidation, exchange rate differences arising from the translation of foreign controlled subsidiaries are recognised in other comprehensive income. These exchange differences are accumulated in the foreign currency translation reserve, except where the translation differences are allocated to non-controlling interests. The cumulative amount is reclassified to profit or loss when the foreign operation is disposed of.

1.26 Share-based payment

The share-based payment reserve relates to the grant-date fair value of the equity-settled share-based payment arrangement granted to executive directors and employees over the vesting period of the awards. The corresponding share-based payment charge is recognised in administration expenses in profit or loss.

The group's conditional share plan comprises performance awards and retention awards, which are classified as equity-settled share-based payment arrangements. The awards are granted to employees in exchange for services to be rendered to the group over the vesting period. The share-based payment charge recognised in profit or loss is adjusted to reflect the number of awards for which the related service and non-market performance conditions are expected to be met. At the reporting date, the group revises its estimate of the number of shares granted that are expected to vest.

Diluted earnings and diluted headline earnings per share is calculated by taking into account the impact of conditional shares granted.

1.27 Non-controlling interest

The non-controlling interest reserve represents the portion of equity ownership in the subsidiary that is not attributable to the parent company.

The group makes the election to measure non-controlling interest either at fair value or at the non-controlling interest's proportionate share of the investee's identifiable net assets at the acquisition date. The policy choice for the measurement of non-controlling interest is made on a combination-by-combination basis.

Changes in the group's ownership of the subsidiary that do not result in a gain or loss of control are accounted for as equity transactions.

1.28 Dividends declared

Dividends and other distributions to the holders of equity instruments, in their capacity as owners, are recognised directly in equity on the date of declaration.

1.29 Earnings and headline earnings per share

Earnings per share is calculated on the weighted average number of shares in issue, net of shares that are not entitled to receive dividends, in the current year and is based on the profit after tax for the year attributable to the parent. Headline earnings per share are calculated in terms of the requirements set out in Circular 2/2015, issued by SAICA.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

2. FINANCIAL RISK MANAGEMENT

The group and company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

This note presents information about the group's exposure to each of the above risks, the group's objectives, policies and processes for measuring and managing risk, and the group's management of capital. Further quantitative disclosures are included throughout these financial statements.

The board of directors has overall responsibility for the establishment and oversight of the group's risk management framework. The board has delegated the responsibility for developing and monitoring the group's risk management policies to the executive directors. The executive directors report to the board of directors on their activities. The group audit committee oversees how the executive directors monitor compliance with the group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the group.

The group's risk management policies are established to identify and analyse the risks faced by the group and company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions and the group's and company's activities.

2.1 Credit risk

Credit risk is the risk of financial loss to the group if a tenant or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the group's trade and other receivables, loans, derivative financial assets and cash and cash equivalents. Credit risk to the company is the risk of financial loss to the company if a subsidiary for whose loans security has been provided, fails to meet its contractual obligations.

Trade and other receivables

Trade and other receivables relate mainly to the group's tenants and deposits with municipalities and local councils. The group's exposure to credit risk is influenced mainly by the individual characteristics of each tenant. The diversified tenant base ensures that there is no significant concentration risk.

Management has established a credit policy whereby the terms and conditions of the rental agreement require, in the majority of the cases, the provision of a deposit of at least one month's rental (South Africa only). Tenant's goods are also pledged as security for the fulfilment of the tenant's payment obligations in terms of the rental agreement.

Stor-Age share purchase scheme loans

The group's and company's exposure to credit risk is influenced by the security provided for the loans and also the characteristics of each borrower who is an employee of the group. The risk of defaults on the repayment of the loans is low as the loans are only issued via the scheme to directors and employees and the shares are pledged as security. The group recognises an impairment loss allowance based either on the 12-month expected credit loss or lifetime expected credit loss depending on the outcome of the significant increase in credit risk assessment.

Cash and cash equivalents

The group and company limits its exposure to credit risk by only placing funds with reputable financial institutions for investing and cash handling purposes. The Moody's credit ratings for these financial institutions are as follows:

| | |
|------------------------|------|
| First National Bank | Baa3 |
| Investec Bank | Baa3 |
| Standard Bank | Baa3 |
| Nedbank | Baa3 |
| Royal Bank of Scotland | Baa2 |
| Lloyds Bank | Aa3 |

Impairment losses on cash and cash equivalents is measured on a 12-month expected credit loss basis. The group considers that its cash and cash equivalents have low credit risk based on the Moody's external credit ratings of these financial institutions.

Derivative financial assets

The group and company mitigates its exposure to credit risk by entering into derivative contracts with reputable counterparties. The Moody's credit ratings for these counterparties are as follows:

| | |
|---------------|------|
| Investec Bank | Baa3 |
| Standard Bank | Baa3 |
| Nedbank | Baa3 |
| Lloyds Bank | Aa3 |

2.2 Liquidity risk

Liquidity risk is the risk that the group and company will not be able to meet its financial obligations as they fall due. The group's and company's approach to managing liquidity is to ensure, as far as possible, that it always has sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the group's reputation.

The group and company monitors cash flow requirements taking account of forecast rentals receivable and operating expenditure on a monthly basis. Surplus funds are utilised to reduce borrowings or are placed in deposit accounts at the best possible interest rate. Typically the group ensures that it has sufficient cash on demand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters. In addition the group has negotiated certain lines of credit with financial institutions, as set out in note 25.4.

2.3 Market risk

Market risk is the risk that changes in market prices, such as interest rates and equity prices will affect the group's and company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

Interest rate risk

The group and company is mainly exposed to interest rate risk and adopts a policy of ensuring that an appropriate amount of its exposure to changes in interest rates on borrowings is on a fixed rate basis. This is achieved by entering into interest rate swaps as hedges of the variability in cash flows attributable to interest rate risk. All such transactions are carried out within the guidelines set by the board of directors.

Currency risk

The group is exposed to currency risk on its initial capital exposure as well as the underlying earnings as a result of operations in the United Kingdom. The group uses cross-currency interest rate swaps as part of its treasury management, effectively matching the currency of debt with the currency of an asset. Cash flow from its operations in the United Kingdom are exposed to movements in the Rand/Pound exchange rate. To manage the impact of currency volatility, the group has adopted a progressive policy of hedging projected forward net cash flow derived in foreign currency. The group does not enter into any further arrangements to hedge the impact of currency fluctuations on distributable earnings.

Price risk

The group and company has no exposure to price risk.

2.4 Capital risk management

The group and company policy is to maintain a strong capital base, comprising its shareholders' interest so as to maintain investor, creditor and market confidence and to sustain future development of the business. It is the group and company's stated purpose to deliver long-term sustainable growth in dividends per share. The board of directors monitors the level of dividends to shareholders and ensures compliance with regulations and that no profits of a capital nature are distributed. There were no changes in the group's approach to capital management during the period. Neither the company nor any of its subsidiaries are subject to externally imposed capital requirements.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

| | Group | | Company | |
|--|------------------|------------------|----------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 3. INVESTMENT PROPERTIES | | | | |
| 3.1 Fair value of investment properties | | | | |
| Historical cost | 5 540 159 | 3 722 510 | 302 971 | 46 172 |
| Subsequent expenditure capitalised | 242 248 | 152 149 | 88 821 | 37 608 |
| Fair value adjustment | 429 313 | 343 638 | 6 910 | 4 821 |
| Exchange differences | 30 693 | (183 867) | – | – |
| Carrying amount at end of year | 6 242 413 | 4 034 430 | 398 702 | 88 601 |
| <i>Movement in investment properties:</i> | | | | |
| Carrying amount at start of year | 4 034 430 | 2 050 210 | 88 601 | 36 588 |
| Acquisitions made through business combination | – | 1 755 029 | – | – |
| Acquisitions made through asset acquisitions | 1 547 684 | – | – | – |
| Additions to investment property | 269 965 | 145 280 | 256 799 | 29 068 |
| Disposal of investment property | – | (17 569) | – | (17 400) |
| Subsequent expenditure capitalised* | 90 099 | 82 346 | 51 213 | 37 608 |
| Fair value adjustment | 85 675 | 203 001 | 2 089 | 2 737 |
| Exchange differences | 214 560 | (183 867) | – | – |
| Carrying amount at end of year | 6 242 413 | 4 034 430 | 398 702 | 88 601 |

* Includes interest capitalised of R12.019 million (2018: R6.030 million) for the group and R9.877 million (2018: R2.768 million) for the company.

A register of investment properties is available for inspection at the company's registered office. Details pertaining to the group's leasehold properties are set out in note 29.

All investment properties, except for those under development, have generated rental income during the current year. The carrying amount of investment properties under development amount to R264.296 million (2018: R60.721 million).

Investment properties with a fair value of R5.77 billion (2018: R3.77 billion) at the reporting date are pledged as security for the bank borrowings set out in note 15.

Capital commitments pertaining to improvements to existing investment properties and new property developments are set out in note 3.2.

The fair value measurement for investment properties has been categorised as level 3 under the fair value hierarchy based on the inputs to the valuation technique used. The level 3 reconciliation is set out in note 26. There has been no transfers to or from level 3 in the year.

The group's policy is to have at least one third of the properties externally valued by an independent valuer each year and the remaining properties valued internally by the directors of the company using the same methodology applied by the external valuers.

In line with this policy, the board elected to have 17 of the 49 properties in the SA portfolio (fair value of R1.367 billion), and 14 of the 16 properties in the UK portfolio (fair value of R1.775 billion), valued by independent external valuers for the year ended 31 March 2019. The remaining two properties in the UK, Viking Self Storage Bedford and The Storage Pod acquired in March 2019 (see note 22), were independently valued by Cushman and Wakefield at 30 November 2018. The board is satisfied that the valuation of these two properties at 31 March 2019 is consistent with the independent valuation performed at 30 November 2018.

Measurement of fair value on investment properties

Details of valuation – South Africa

The property valuations determine the current market value for the properties as may be achieved on the market after due consideration of all market forces. The property and its value-forming attributes are benchmarked against the current market and fair consideration is then applied in order to indicate what the value of the property may realise in the broader investment or end user market based on the principle of willing buyer and willing seller.

Mr M Gibbons (NDPV, MIVSA) of Mills Fitchet Magnus Penny, who are independent and members of the South African Institute of Valuers, independently valued 17 properties in the South African portfolio at 31 March 2019.

Valuation technique and significant unobservable inputs

The following table shows the valuation technique used in measuring the fair value of investment properties in South Africa, as well as the significant unobservable inputs used:

| South African properties | | |
|---|--|---|
| Valuation technique | Significant unobservable inputs | Inter-relationship between key unobservable inputs and fair value measurements |
| <p>The valuation methodology for freehold and long leasehold properties is based on a discounted cash flow of the net operating income over a 10 year period and notional sale of the asset at the end of the tenth year.</p> <p>(a) Net operating income is based on the projected revenue less projected operating costs, including a property management fee subject to a cap and collar. For properties that have not reached a stabilised mature occupancy level, the growth in occupancy in future periods is calculated assuming a straightline lease up to stabilised mature occupancy. The number of months to achieve stabilised mature occupancy is based on management's estimate taking account of the historical lease up of the property being valued and experience from similar properties in the portfolio.</p> <p>The projected revenue and costs are adjusted for estimated revenue growth and cost inflation. The discount rates applied to future cash flow have been estimated by reference to underlying market yields for industrial and retail property and inflation. Any outstanding costs to take an investment property from its current state to completion and full fit out is deducted from the valuation.</p> <p>(b) The income capitalisation method is also applied as a check to ensure that the discounted cash flow valuation is appropriate. Net operating income is calculated on a forward 12 month basis assuming stabilised mature occupancy and market related rental rates. A market related capitalisation rate is applied to the annualised net operating income to derive a valuation.</p> | <p>(a) Financial information used to calculate forecast net income – e.g. stabilised occupancy levels, expected future growth in revenue and operating costs.</p> <p>(b) Discount rate – between 16.125% and 18.375% (2018: between 15.5% and 17.5%)</p> <p>(c) Capitalisation rate for the notional sale in year 10 – between 7.625% and 9.5% (2018: between 8.5% and 11.0%)</p> <p>(d) The rental escalation is between 8% and 15% (2018: between 8% and 15%)</p> <p>(e) The operating costs inflation assumption is 6.0% (2018: 7.0%)</p> | <p>All other factors being equal, higher net operating income would lead to an increase in the valuation of an investment property and an increase in the capitalisation rate or discount rate would result in a lower valuation, and vice versa.</p> <p>Higher assumptions for stabilised occupancy, lease up rates and rental rates and a lower assumption for operating costs, would result in an increase in projected net operating income, and thus an increase in valuation.</p> |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

3. INVESTMENT PROPERTIES (continued)

3.1 Fair value of investment properties (continued)

Measurement of fair value on investment properties (continued)

Details of valuation – United Kingdom

In the UK 14 of the 16 properties have been valued as at 31 March 2019 by external valuers, Cushman & Wakefield (“C&W”), who are Registered Valuers of The Royal Institution of Chartered Surveyors (“RICS”) in the UK. The valuation has been carried out in accordance with the current edition of the RICS Valuation – Professional Standards, published by The Royal Institution of Chartered Surveyors (“the Red Book”). The valuation of each investment property has been prepared on the basis of fair value as a fully equipped operational entity, having regard to trading potential.

The valuation has been provided for annual financial statements purposes and, as such, is a Regulated Purpose Valuation as defined in the Red Book.

In compliance with the disclosure requirements of the Red Book, C&W has confirmed that:

- the member of the RICS who has been the signatory to the valuations provided to the group for the same purposes as this valuation has done so since April 2017;
- C&W has been carrying out regular valuations for the same purpose as this valuation on behalf of the group since April 2017;
- C&W does not provide other significant professional or agency services to the group;
- in relation to the preceding financial year of C&W, the proportion of total fees payable by the group to the total fee income of the firm is less than 5%; and
- the fee payable to C&W is a fixed amount per property and is not contingent on the appraised value.

Valuation technique and significant unobservable inputs

The following table shows the valuation technique used in measuring the fair value of investment properties in the United Kingdom, as well as the significant unobservable inputs used:

| United Kingdom properties | | |
|---|--|---|
| Valuation technique | Significant unobservable inputs | Inter-relationship between key unobservable inputs and fair value measurements |
| <p>The valuation of the properties has been prepared having regard to trading potential. Cash flow projections have been prepared for all of the properties reflecting estimated lease-up, revenue growth and expense inflation. A discounted cash flow method of valuation based on these cash flow projections has been used by C&W to arrive at its opinion of fair value for these properties.</p> <p>For freehold properties the valuation is based on a discounted cash flow of the net operating income over a 10 year period and a notional sale of the asset at the end of the tenth year.</p> <p>(a) Net operating income is based on projected revenue received less projected operating costs, including a property management fee based on a percentage of revenue, subject to a cap and collar. The initial net operating income is calculated by estimating the net operating income in the first 12 months following the valuation date.</p> <p>The net operating income in future years is calculated assuming either straight line lease-up from day one actual occupancy or variable line lease-up over years one to four of the cash flow period, to an estimated stabilised/mature occupancy level. The projected revenues and costs have been adjusted for estimated cost inflation and revenue growth.</p> <p>(b) The capitalisation rates applied to existing and future net cash flows have been estimated by reference to underlying yields for industrial and retail warehouse property, yields for other trading property types such as purpose-built student housing and hotels, bank base rates, ten-year money rates, inflation and the available evidence of transactions in the sector.</p> <p>The future net cash flow projections (including revenue growth and cost inflation) have been discounted at a rate that reflects the risk associated with each property.</p> <p>For short leasehold properties, the same methodology has been used as for freeholds, except that no sale of the property in the tenth year is assumed but the discounted cash flow is extended to the expiry of the lease.</p> | <p>(a) Financial information used to calculate forecast net income – e.g. stabilised occupancy levels, expected future growth in revenue and operating costs.</p> <p>(b) Discount rate – between 9.125% and 15.625% (2018: between 9.75% and 13.125%)</p> <p>(c) Capitalisation rate for the notional sale in year 10 – between 6.125% and 12.875% (2018: between 6.875% and 7.75%)</p> <p>(d) The rental escalation is between 2.75% and 3.25% (2018: between 3.00% and 3.25%)</p> <p>(e) The operating costs inflation assumption is 2.75% (2018: 2.75%)</p> | <p>All other factors being equal, higher net operating income would lead to an increase in the valuation of an investment property and an increase in the capitalisation rate or discount rate would result in a lower valuation, and vice versa.</p> <p>Higher assumptions for stabilised occupancy, lease-up rates and rental rates and a lower assumption for operating costs, would result in an increase in projected net operating income, and thus an increase in valuation.</p> |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

3. INVESTMENT PROPERTIES (continued)

3.2 Capital commitments authorised

| | Group | |
|-----------------------------------|----------------|----------------|
| | 2019 R'000 | 2018 R'000 |
| Contracted for | 76 900 | 237 200 |
| Authorised but not contracted for | 179 177 | 120 800 |
| | 256 077 | 358 000 |

The capital commitments relates to improvements to investment properties and new property developments. The commitments will be funded from the group's borrowing facilities (see note 15).

4. STOR-AGE SHARE PURCHASE SCHEME LOANS

At the inaugural meeting held on 20 October 2015, shareholders approved and adopted the Stor-Age Share Purchase and Option Scheme (the "Scheme"). The rules of the Scheme were amended in the current year to increase the maximum number of shares which may be granted to the participants from 17 687 634 shares to 20 000 000 shares in the company at any time.

| | 2019 Number of shares | 2018 Number of shares |
|---|-----------------------------|-----------------------------|
| Maximum number of shares available for the Scheme | 20 000 000 | 17 687 634 |
| <i>Original Shares issued to participants</i> | | |
| At start of year | 15 589 440 | 12 079 440 |
| Sold during the year | (98 860) | – |
| Issued during the year | 1 130 000 | 3 510 000 |
| At end of year | 16 620 580 | 15 589 440 |
| Shares available for the Scheme | 3 280 560 | 2 098 194 |

The shares sold by scheme participants may not be reissued under the scheme limit to other participants.

Reconciliation of share movement in the current year

| | Number of shares at 1 April 2018 | Shares issued | Shares sold | Number of shares at 31 March 2019 |
|----------|----------------------------------|---------------|-------------|-----------------------------------|
| Issue 1 | 11 610 000 | – | (30 000) | 11 580 000 |
| Issue 2 | 269 440 | – | (38 860) | 230 580 |
| Issue 3 | 200 000 | – | – | 200 000 |
| Issue 4a | 760 000 | – | (30 000) | 730 000 |
| Issue 4b | 1 050 000 | – | – | 1 050 000 |
| Issue 5 | 1 700 000 | – | – | 1 700 000 |
| Issue 6 | – | 1 130 000 | – | 1 130 000 |
| | 15 589 440 | 1 130 000 | (98 860) | 16 620 580 |

Reconciliation of movement in loan

| | Opening balance at 1 April 2017 | Interest charged | Dividends paid | Advance of loan for new issue | Closing balance at 31 March 2018 |
|----------|---------------------------------|------------------|----------------|-------------------------------|----------------------------------|
| Issue 1 | 120 701 | 9 589 | (10 688) | – | 119 602 |
| Issue 2 | 2 611 | 200 | (493) | – | 2 318 |
| Issue 3 | 2 167 | 174 | (187) | – | 2 154 |
| Issue 4a | – | 268 | (353) | 8 915 | 8 830 |
| Issue 4b | – | 317 | (495) | 12 401 | 12 223 |
| Issue 5 | – | 74 | – | 21 760 | 21 834 |
| | 125 479 | 10 622 | (12 216) | 43 076 | 166 961 |

| | Opening balance at 1 April 2018 | Interest charged | Dividends paid | Settlement of loan | Advance of loan for new issue/ re-advance of loan | Closing balance at 31 March 2019 |
|----------|---------------------------------|------------------|----------------|--------------------|---|----------------------------------|
| Issue 1 | 119 602 | 9 668 | (11 855) | (394) | 5 152 | 122 173 |
| Issue 2 | 2 318 | 194 | (246) | (102) | 113 | 2 277 |
| Issue 3 | 2 154 | 175 | (204) | – | 95 | 2 220 |
| Issue 4a | 8 830 | 689 | (776) | (353) | 362 | 8 752 |
| Issue 4b | 12 223 | 932 | (1 072) | – | 601 | 12 684 |
| Issue 5 | 21 834 | 1 584 | (1 736) | – | 610 | 22 292 |
| Issue 6 | – | 577 | (580) | – | 14 344 | 14 341 |
| | 166 961 | 13 819 | (16 469) | (849) | 21 277 | 184 739 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

4. STOR-AGE SHARE PURCHASE SCHEME LOANS (continued)

| | Interest rate | Number of shares | Date | Award value R'000 | Outstanding balance R'000 | Fair value of shares R'000 |
|--|---------------|-------------------|-------------------|-------------------|---------------------------|----------------------------|
| Issue 1 | 8.00% | 11 580 000 | 16 November 2015 | 116 100 | 122 173 | 149 885 |
| Issue 2 | 8.31% | 230 580 | 31 August 2016 | 2 599 | 2 277 | 3 478 |
| Issue 3 | 8.00% | 200 000 | 28 February 2017 | 2 152 | 2 220 | 2 582 |
| Issue 4a | 7.46% | 730 000 | 26 September 2017 | 8 915 | 8 752 | 9 812 |
| Issue 4b | 7.46% | 1 050 000 | 22 November 2017 | 12 401 | 12 684 | 13 556 |
| Issue 5 | 7.19% | 1 700 000 | 14 March 2018 | 21 760 | 22 292 | 21 947 |
| Issue 6 | 7.90% | 1 130 000 | 17 September 2018 | 14 001 | 14 341 | 14 588 |
| Shares balance at 31 March 2019 | | 16 620 580 | | 177 927 | 184 739 | 215 848 |
| Shares balance at 31 March 2018 | | 15 589 440 | | 163 926 | 166 961 | 201 260 |

| | Group | | Company | |
|---|----------------|----------------|----------------|----------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| Loans to directors and employees | | | | |
| Directors | | | | |
| – SC Lucas | 48 387 | 44 103 | 48 387 | 44 103 |
| – GM Lucas | 48 387 | 44 103 | 48 387 | 44 103 |
| – SJ Horton | 48 387 | 44 103 | 48 387 | 44 103 |
| Employees | 39 578 | 34 652 | 39 578 | 34 652 |
| | 184 739 | 166 961 | 184 739 | 166 961 |

The terms of the loans to directors and employees are as follows:

- The loans bear interest at a fixed interest rate per annum compounded monthly and capitalised to the loan.
- Dividends received on the shares held by the beneficiaries are applied against the interest payable.
- The loans are secured by a pledge and cession of the shares to the company.
- The maximum period for the repayment of the loans is 10 years from the date of issue.
- In the event of the resignation or dismissal of a beneficiary, the loans are repayable within one year.
- In the event of the retrenchment or death of a beneficiary, the loans are repayable within two years.
- If at the maturity date of the loan, the fair value of the shares is less than the outstanding loan balance, the beneficiary will be liable for settling the difference.
- The loans are repayable in cash.

Dividends of R16.469 million (2018: R12.216 million) declared during the current year have been applied against the interest on the loans of R13.819 million (2018: R10.622 million).

No impairment allowances were made on the outstanding loan balances as at the end of the year.

5. GOODWILL AND INTANGIBLE ASSETS

Group
2019

Cost

Opening balance

Additions during the year

Reclassification

Foreign exchange movement

Accumulated amortisation

Opening balance

Amortisation for the year

Accumulated impairment

Opening balance

Impairment loss for the year

Carrying amount at
31 March 2019

2018

Cost

Opening balance

Additions during the year

Acquired through business combinations

Foreign exchange movement

Accumulated amortisation

Opening balance

Amortisation for the year

Carrying amount at
31 March 2018

| | Goodwill R'000 | Stor-Age Management Agreement [^] R'000 | Fernwood Management Agreement [^] R'000 | Website R'000 | Storage King brand R'000 | Total R'000 |
|---|-------------------|---|---|------------------|-----------------------------------|----------------|
| Cost | 121 013 | – | 4 000 | 2 945 | 17 329 | 145 287 |
| Opening balance | 89 013 | 32 000 | 4 000 | 2 181 | 17 058 | 144 252 |
| Additions during the year | – | – | – | 764 | – | 764 |
| Reclassification | 32 000 | (32 000) | – | – | – | – |
| Foreign exchange movement | – | – | – | – | 271 | 271 |
| Accumulated amortisation | – | – | – | (445) | – | (445) |
| Opening balance | – | – | – | (216) | – | (216) |
| Amortisation for the year | – | – | – | (229) | – | (229) |
| Accumulated impairment | – | – | (4 000) | – | – | (4 000) |
| Opening balance | – | – | – | – | – | – |
| Impairment loss for the year | – | – | (4 000) | – | – | (4 000) |
| Carrying amount at 31 March 2019 | 121 013 | – | – | 2 500 | 17 329 | 140 842 |
| 2018 | | | | | | |
| Cost | 89 013 | 32 000 | 4 000 | 2 181 | 17 058 | 144 252 |
| Opening balance | 47 448 | 32 000 | 4 000 | 382 | – | 83 830 |
| Additions during the year | – | – | – | 1 799 | – | 1 799 |
| Acquired through business combinations | 41 565 | – | – | – | 17 237 | 58 802 |
| Foreign exchange movement | – | – | – | – | (179) | (179) |
| Accumulated amortisation | – | – | – | (216) | – | (216) |
| Opening balance | – | – | – | (160) | – | (160) |
| Amortisation for the year | – | – | – | (56) | – | (56) |
| Carrying amount at 31 March 2018 | 89 013 | 32 000 | 4 000 | 1 965 | 17 058 | 144 036 |

[^] Management agreements relating to the amalgamation and merger of Stor-Age Self Storage Proprietary Limited and Fernwood Asset Management Proprietary Limited on listing in November 2015.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

5. GOODWILL AND INTANGIBLE ASSETS (continued)

| Company | Goodwill R'000 | Stor-Age Management Agreement [^] R'000 | Fernwood Management Agreement [^] R'000 | Website R'000 | Storage King brand R'000 | Total R'000 |
|---|-------------------|---|---|------------------|-----------------------------------|----------------|
| 2019 | | | | | | |
| Cost | 279 | 77 400 | 4 000 | 1 087 | – | 82 766 |
| Opening balance | 279 | 77 400 | 4 000 | 634 | – | 82 313 |
| Additions during the year | – | – | – | 453 | – | 453 |
| Accumulated amortisation | – | – | – | (445) | – | (445) |
| Opening balance | – | – | – | (216) | – | (216) |
| Amortisation for the year | – | – | – | (229) | – | (229) |
| Accumulated impairment | – | – | (4 000) | – | – | (4 000) |
| Opening balance | – | – | – | – | – | – |
| Impairment loss for the year | – | – | (4 000) | – | – | (4 000) |
| Carrying amount at 31 March 2019 | 279 | 77 400 | – | 642 | – | 78 321 |
| 2018 | | | | | | |
| Cost | 279 | 77 400 | 4 000 | 634 | – | 82 313 |
| Opening balance | 279 | 77 400 | 4 000 | 382 | – | 82 061 |
| Additions during the year | – | – | – | 252 | – | 252 |
| Accumulated amortisation | – | – | – | (216) | – | (216) |
| Opening balance | – | – | – | (160) | – | (160) |
| Amortisation for the year | – | – | – | (56) | – | (56) |
| Carrying amount at 31 March 2018 | 279 | 77 400 | 4 000 | 418 | – | 82 097 |

[^] Management agreements relating to the amalgamation and merger of Stor-Age Self Storage Proprietary Limited and Fernwood Asset Management Proprietary Limited on listing in November 2015.

The carrying amount of goodwill has been allocated to the different cash-generating units below:

| | Initial goodwill R'000 | Accumulated impairment loss R'000 | Goodwill 31 March 2019 R'000 | Goodwill 31 March 2018 R'000 |
|--|------------------------------|--|---------------------------------------|---------------------------------------|
| Stor-Age management agreement (note 5.1) | 77 697 | – | 77 697 | 45 679 |
| Storage RSA (note 5.2) | 1 769 | – | 1 769 | 1 769 |
| Betterstore Self Storage (note 5.3) | 41 565 | – | 41 565 | 41 565 |
| Carrying amount at end of year | 121 031 | – | 121 031 | 89 013 |

5.1 Goodwill acquired as part of the Stor-Age Self Storage business combination

The company acquired Stor-Age Self Storage Proprietary Limited (the 'Operator') on 16 November 2015, for a purchase consideration of R100 million settled by the issue of 10 million ordinary shares (the 'Consideration Shares'). In terms of the amalgamation and merger agreement entered into between the shareholders of the Operator and the company, the shareholders of the Operator agreed to not have full entitlement to any distributions paid by the company in respect of the Consideration Shares until after 31 March 2020 in accordance with the specific provisions set out in the agreement and disclosed in the prospectus. The fair value of the discounted purchase consideration is R77.7 million.

In the company's separate financial statements the purchase consideration of R77.7 million is recognised as an intangible asset. On consolidation, the purchase consideration of R77.7 million is recognised as goodwill.

On consolidation, with the acquisition of Roeland Street Investments 2 Proprietary Limited ('RSI 2') and Roeland Street Investments 3 Proprietary Limited ('RSI 3'), the property management fee payable by all subsidiaries to the company are intercompany transactions. As the company cannot have an asset for its own management, the amount paid in respect of the intercompany management fee has been reclassified to goodwill.

For purposes of impairment testing, goodwill acquired has been allocated to the property management contract, ceded to the company as part of the amalgamation and merger of the Operator. Goodwill has been allocated to segments but the same inputs as disclosed below have been used for each cash-generating unit given that the underlying properties are in large metropolitan areas. Management has tested these cash flows using a discounted cash flow valuation over a 10-year period on a standalone basis, using the following assumptions:

| | 2019 | 2018 |
|--------------------------|------|------|
| Discount rate | 17% | 17% |
| Exit capitalisation rate | 9.5% | 9.5% |
| Growth rate | 9% | 9% |
| Cost inflation | 6% | 6% |

There was no indication of impairment of the cash-generating units at 31 March 2019.

5.2 Goodwill acquired as part of the Storage RSA business combination

The group acquired Storage RSA on 28 February 2017. The recoverable amount of the goodwill relating to Storage RSA is based on the consolidated net asset value of the business. At the reporting date, the net asset value of Storage RSA was greater than the net asset value at the acquisition date.

No impairment loss has therefore been recognised during the current year.

5.3 Goodwill acquired as part of the Betterstore business combination

The company, through its wholly-owned subsidiary Roeland Street Investments ('RSI'), acquired Betterstore Self Storage Holdings Limited ('Betterstore') on 2 November 2017. Goodwill of R41.565 million arose on acquisition. The dividend growth model was used to determine the value in use for the Betterstore business. The model is appropriate because dividends are the correct reflection of free cash flows of the business. Management has tested the expected dividend cash flow using the dividend growth model over a five-year period on a standalone basis, using the following assumptions:

| | 2019 |
|--------------------------|--------|
| Dividend growth | 8.0% |
| Exit capitalisation rate | 6.0% |
| Discount rate | 10.75% |
| Exchange rate (GBP/ZAR) | 18.50 |
| Terminal growth rate | 2.75% |

No impairment loss has therefore been recognised during the current year.

5.4 Intangible assets

Following the acquisition of RSI 2 and RSI 3, the company no longer charges management fees to the entities. As a result the company fully impaired the Fernwood Management Agreement in the current year.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

6. INVESTMENT IN SUBSIDIARIES

The investment in subsidiaries is accounted for at cost by the company. Details of the company's interest in directly held subsidiaries at the reporting date are as follows:

| Name of subsidiary | Country of incorporation | Percentage held | Investment 2019 R'000 | Investment 2018 R'000 |
|--|--------------------------|-----------------|--------------------------|--------------------------|
| Roeland Street Investments Proprietary Limited ("RSI") | South Africa | 100% | 2 743 243 | 2 743 168 |
| Wimbledonway Investments Proprietary Limited | South Africa | 100% | 48 985 | 48 985 |
| N14 Self Storage Proprietary Limited | South Africa | 100% | 12 516 | 12 516 |
| Roeland Street Investments 2 Proprietary Limited ("RSI 2") | South Africa | 100% | 997 781 | – |
| Roeland Street Investments 3 Proprietary Limited ("RSI 3") | South Africa | 100% | 93 485 | – |
| | | | 3 896 010 | 2 804 669 |

The company acquired the shares in RSI 2 and RSI 3 in October 2018.

There are no restrictions on the company's ability to use the subsidiaries' assets or settle its liabilities.

Details of the company's indirectly held interest in subsidiaries at 31 March 2019 are as follows:

| Name of subsidiary | Holding company | Country of incorporation | Interest % held as at 31 March 2019 | Interest % held as at 31 March 2018 |
|---|-----------------|--------------------------|-------------------------------------|-------------------------------------|
| Storage RSA Investments Proprietary Limited ("Storage RSA") | RSI | South Africa | 100% | 100% |
| Storage RSA Trading Proprietary Limited | Storage RSA | South Africa | 100% | 100% |
| Gauteng Storage Properties Proprietary Limited | Storage RSA | South Africa | 100% | 100% |
| Storage RSA The Interchange Proprietary Limited | Storage RSA | South Africa | 100% | 100% |
| Storage RSA AP Lubbe Building Proprietary Limited | Storage RSA | South Africa | 100% | 100% |
| Units 1 – 4 Somerset West Business Park Proprietary Limited | RSI | South Africa | 100% | 100% |
| Units Self Storage Proprietary Limited | RSI | South Africa | 100% | 100% |
| Stor-Age Properties KZN Proprietary Limited | RSI | South Africa | 99.9% | 99.9% |
| Stor-Age International Proprietary Limited | RSI | South Africa | 100% | 100% |
| Betterstore Self Storage Holdings Limited ("Betterstore") | RSI | Guernsey | 97.6% | 97.4% |
| Betterstore Self Storage Properties I Limited | Betterstore | Guernsey | 100% | 100% |
| Betterstore Self Storage Properties III Limited | Betterstore | Guernsey | 100% | 100% |
| Betterstore Self Storage Operations Limited | Betterstore | United Kingdom | 100% | 100% |
| Storage Boost Holdings Limited | Betterstore | United Kingdom | 100% | 100% |
| Storage Boost Limited | Betterstore | United Kingdom | 100% | 100% |
| Capital Storage Limited | Betterstore | United Kingdom | 100% | 100% |
| Betterstore Properties UK Limited | Betterstore | United Kingdom | 100% | – |

| | Group | | Company | |
|---------------------------------------|---------------|----------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 7. DERIVATIVE FINANCIAL ASSETS | | | | |
| Forward exchange contracts | 34 636 | 51 712 | – | – |
| Cross-currency interest rate swaps | – | 69 397 | – | – |
| Interest rate swaps | – | 2 960 | – | – |
| | 34 636 | 124 069 | – | – |

| Derivative | Risk mitigation |
|-----------------------------|---|
| Forward exchange derivative | The group enters into forward exchange derivatives to manage its exposure to foreign exchange risk by forward selling foreign currency at predetermined prices. |

Details pertaining to the valuation of the derivative instruments are set out in note 26.

| | Company | |
|--|----------------|----------------|
| | 2019 R'000 | 2018 R'000 |
| 8. INTERCOMPANY PAYABLE/RECEIVABLE | | |
| Intercompany payable | | |
| Wimbledonway Investments Proprietary Limited | 13 574 | 14 603 |
| Stor-Age Properties KZN Proprietary Limited | – | 1 140 |
| Roeland Street Investments 2 Proprietary Limited | 34 468 | – |
| | 48 042 | 15 743 |
| Intercompany receivable | | |
| Roeland Street Investments Proprietary Limited | 210 400 | 60 730 |
| N14 Self Storage Proprietary Limited | 28 728 | 29 173 |
| Storage RSA Trading Proprietary Limited | 117 423 | 117 097 |
| Stor-Age Properties KZN Proprietary Limited | 595 | – |
| | 357 146 | 207 000 |

No interest is charged on intercompany balances. The intercompany payable/receivable is repayable on demand.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

| | Group | | Company | |
|---|----------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 9. TRADE AND OTHER RECEIVABLES | | | | |
| Financial instruments | | | | |
| Tenant debtors net of loss allowance | 15 593 | 9 881 | 725 | – |
| Gross tenant debtors | 17 469 | 11 662 | 741 | – |
| Loss allowance | (1 876) | (1 781) | (16) | – |
| Staff loans | 77 | 137 | 70 | 137 |
| Related party receivables | 60 | 9 311 | 5 179 | 9 326 |
| Other receivables: Rental guarantee [^] | 32 232 | – | 32 232 | – |
| Amount due from previous shareholder of Viking | 10 378 | – | – | – |
| Sundry receivables | 25 972 | 4 905 | 8 714 | 290 |
| | 84 312 | 24 234 | 46 920 | 9 753 |
| Non-financial instruments | | | | |
| Prepayments ⁺ | 44 649 | 40 912 | 993 | 1 390 |
| Taxation receivable | 241 | 19 | – | – |
| VAT | – | – | 976 | – |
| | 44 890 | 40 931 | 1 969 | 1 390 |
| Total trade and other receivables | 129 202 | 65 165 | 48 889 | 11 143 |
| Split between non-current and current portion | | | | |
| Current assets | 119 273 | – | 38 960 | – |
| Non-current assets | 9 929 | – | 9 929 | – |
| | 129 202 | – | 48 889 | – |
| Categorisation of trade and other receivables | | | | |
| Trade and other receivables are categorised as follows in accordance with IFRS 9: | | | | |
| At amortised cost | 96 970 | – | 16 657 | – |
| At fair value through profit or loss | 32 232 | – | 32 232 | – |

[^] The rental guarantee relates to the acquisition of RSI 2 and RSI 3.

⁺ For the group this balance includes property rates relating to the UK properties that have been paid in advance for the year.

Information about the group and company's exposure to credit and market risks, and impairment losses for trade and other receivables is included in note 25.3.

| | Group | | Company | |
|--------------------------------------|----------------|---------------|----------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 10. CASH AND CASH EQUIVALENTS | | | | |
| Cash on call | 181 201 | 100 | 181 201 | 100 |
| Current account | 78 372 | 21 723 | 3 884 | 2 193 |
| | 259 573 | 21 823 | 185 085 | 2 293 |

In the prior year in order to meet the bank loan covenants, £300 000 had to be kept in a deposit account prior to a dividend payment to South Africa. In the current year, bank borrowings in the UK was restructured and there are no restrictions in place on the transfer of funds from the UK.

The effective interest rates are set out in note 25.2.2.

| | | Company | |
|-----|--|----------------|----------------|
| | | 2019 R'000 | 2018 R'000 |
| 11. | DIVIDEND RECEIVABLE | | |
| | Wimbledonway Investments Proprietary Limited | 2 760 | 2 548 |
| | N14 Self Storage Proprietary Limited | 570 | 730 |
| | Roeland Street Investments Proprietary Limited | 103 533 | 164 650 |
| | Roeland Street Investments 2 Proprietary Limited | 40 618 | – |
| | Roeland Street Investments 3 Proprietary Limited | 4 072 | – |
| | | 151 553 | 167 928 |

| | | Group | | Company | |
|-----|--|--------------------|--------------------|--------------------|--------------------|
| | | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 12. | STATED CAPITAL | | | | |
| | <i>Authorised</i> | | | | |
| | 1 000 000 000 Ordinary shares of no par value | | | | |
| | <i>Issued</i> | | | | |
| | 301 864 102 Ordinary shares in issue at 1 April 2018 (1 April 2017: 176 876 345 Ordinary shares) | 3 175 075 | 3 207 204 | 3 175 075 | 3 207 204 |
| | 4 160 000 Ordinary shares issued at R12.50 per share in April 2018 | 52 000 | – | 52 000 | – |
| | 1 401 503 Ordinary shares issued at R12.33 per share in July 2018* | 17 277 | – | 17 277 | – |
| | 1 130 000 Ordinary shares issued at R12.39 per share in September 2018 | 14 001 | – | 14 001 | – |
| | 33 333 333 Ordinary shares issued at R12.00 per share in October 2018 | 400 000 | – | 400 000 | – |
| | 4 852 861 Ordinary shares at R12.00 per share in December 2018* | 58 234 | – | 58 234 | – |
| | 46 245 059 Ordinary shares at R12.65 per share in March 2019 | 585 000 | – | 585 000 | – |
| | Share issue costs for the current year | (8 646) | (32 129) | (8 646) | (32 129) |
| | In issue at the end of the year | 4 292 941 | 3 175 075 | 4 292 941 | 3 175 075 |
| | <i>Reconciliation of number of issued shares</i> | | | | |
| | In issue at the beginning of the year | 301 864 102 | 176 876 345 | 301 864 102 | 176 876 345 |
| | Issued during the year | 91 122 756 | 124 987 757 | 91 122 756 | 124 987 757 |
| | In issue at the end of the year | 392 986 858 | 301 864 102 | 392 986 858 | 301 864 102 |

* Includes the effects of shares issued at the dividend re-investment price

Refer to shareholder analysis for further information regarding significant shareholders.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

| | Group | | Company | |
|--|----------------|----------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 13. NON-DISTRIBUTABLE RESERVE | | | | |
| Fair value adjustment on investment properties | 429 313 | 343 638 | 6 910 | 4 821 |
| Fair value adjustment on derivative financial instruments | 56 731 | 177 162 | (7 168) | (1 408) |
| Transaction costs capitalised on acquisition of subsidiary | – | (2 589) | – | – |
| Gain on bargain purchase | 4 795 | 4 795 | – | – |
| | 490 839 | 523 006 | (258) | 3 413 |
| <i>Movements for the year</i> | | | | |
| Balance at beginning of year | 523 006 | 141 058 | 3 413 | 676 |
| Adjustment to fair value of investment properties | 85 675 | 203 001 | 2 089 | 2 737 |
| Adjustment to fair value of derivative financial instruments | (120 431) | 178 570 | (5 760) | – |
| Transaction costs capitalised on acquisition of subsidiary | 2 589 | – | – | – |
| Gain on bargain purchase | – | 377 | – | – |
| Balance at end of year | 490 839 | 523 006 | (258) | 3 413 |

The fair value adjustments and the gain on bargain purchase accounted for in profit or loss were transferred to the non-distributable reserve in the prior year.

| | Group | | Company | |
|--|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 14. SHARE-BASED PAYMENT RESERVE | | | | |
| Opening balance | – | – | – | – |
| Expense recognised in profit or loss | 190 | – | 190 | – |
| Shares issued during the current year | – | – | – | – |
| Closing balance | 190 | – | 190 | – |

In terms of the Conditional Share Plan ("CSP"), approved and adopted by shareholders on 19 February 2019, the company has granted conditional shares to the executive directors and staff. The full details of the scheme are included in the remuneration report.

Details of conditional shares awarded are set out below:

| | Number of conditional shares |
|---------------------------------------|------------------------------|
| GM Lucas | 171 625 |
| SC Lucas | 171 625 |
| SJ Horton | 171 625 |
| Other employees | 627 918 |
| Total awards granted at 31 March 2019 | 1 142 793 |
| Awards still to be granted | 103 206 |
| Total CSP awards | 1 245 999 |

The CSP awards have been recognised as equity-settled share-based payments as a separate category within equity. The fair value of the CSP has been measured using the Black-Scholes formula.

Details of assumptions

Expected volatility of 16.42% has been based on an evaluation of the historical volatility of the company's share price since listing. The expected forfeiture rate has been based on historical experience and general employee behaviour. On an annual basis, assumptions are adjusted with the availability of objective evidence. Where these result in changes in the non-market conditions of the scheme, the cumulative impact is charged to profit or loss in the year the adjustment is made.

| | |
|--|------------------|
| Closing number of unvested instruments | 1 142 793 |
| Grant date | 13 March 2019 |
| Vesting date | 1 September 2022 |
| Issue price (30 day VWAP)* | 13.11 |
| Forfeiture rate | 7.0% |
| Dividend yield | 8.15% |
| Performance condition factor | 90.0% |

The full share grant may be forfeited if participants do not meet the vesting conditions as detailed in the remuneration report. 25% of the conditional shares are subject to a three-year service period only and 75% are subject to a three-year service period as well as certain group and individual performance conditions.

On the vesting date the participant is entitled to settlement of the award and no amount is payable by the participant for the settlement of shares that have vested. The actual quantum of shares received by a participant on vesting will depend on the extent to which the performance conditions, set out in the award letter, are achieved and will be determined over the performance period.

No conditional shares vested or were forfeited during the year.

* *Volume-weighted average price*

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

| | Group | | Company | |
|--|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 15. FINANCIAL LIABILITIES | | | | |
| 15.1 Bank borrowings | | | | |
| Current borrowings | 248 861 | 16 571 | 248 861 | – |
| – Long-term borrowings | 248 861 | 16 571 | 248 861 | – |
| Non-current borrowings | 1 493 450 | 624 985 | 667 319 | 235 569 |
| – Long-term borrowings | 1 791 769 | 742 035 | 965 638 | 352 619 |
| – Surplus cash paid into loan facility | (298 319) | (117 050) | (298 319) | (117 050) |
| Total bank borrowings | 1 742 311 | 641 556 | 916 180 | 235 569 |
| Total bank borrowings, gross of surplus cash | 2 040 630 | 758 606 | 1 214 499 | 352 619 |

The outstanding loan facilities with financial institutions are set out below:

South Africa

| Loan facilities | Expiry date | Term | Interest rate % | Facility value R'000 | Facility balance at 31 March 2019 | Facility balance at 31 March 2018 |
|-----------------|-------------|---------|-----------------|----------------------|-----------------------------------|-----------------------------------|
| Nedbank B | Dec 2019 | 3 years | Prime less 1.50 | 150 000 | 149 322 | 150 000 |
| Nedbank C | Nov 2020 | 5 years | Prime less 1.40 | 350 000 | 296 012 | 202 619 |
| Nedbank D | Nov 2021 | 3 years | Prime less 1.40 | 375 000 | 369 378 | – |
| Nedbank E | Nov 2019 | 1 year | Prime less 1.50 | 100 000 | 99 539 | – |
| Standard Bank B | Nov 2021 | 3 years | JIBAR plus 1.33 | 520 000 | 300 248 | – |
| Investec | Nov 2021 | 3 years | Prime less 1.40 | 150 000 | – | – |
| | | | | 1 645 000 | 1 214 499 | 352 619 |

United Kingdom

| Loan facilities | Expiry date | Term | Interest rate % | Facility value £'000 | Facility balance at 31 March 2019 | Facility balance at 31 March 2018 |
|--|-------------|----------|-----------------|----------------------|-----------------------------------|-----------------------------------|
| Royal Bank of Scotland | Nov 2022 | 5 years | LIBOR plus 3.0 | 24 500 | – | 405 987 |
| Lloyds Bank | Nov 2024 | 6 years* | LIBOR plus 2.75 | 52 000 | 826 131 | – |
| | | | | | 826 131 | 405 987 |
| Total bank borrowings for the group | | | | | 2 040 630 | 758 606 |

* Comprises a four-year term with two 12-month extensions

All borrowing facilities are interest only facilities. The Royal Bank of Scotland facility was an amortising facility.

As at 31 March 2019, Nedbank facilities B,C,D and E, the Standard Bank and Lloyds Bank facilities were utilised. All surplus cash is placed in the Nedbank C annex facility. The surplus cash paid into the annex facility earns interest at the prime overdraft rate as applicable in South Africa less 2.40%. There are no restrictions on the availability of the cash placed in the facility.

Interest rate swaps to the value of R680 million (2018: R250 million) and R200 million have been entered into with Nedbank Limited and Standard Bank Limited respectively. An interest rate swap to the value of £39.240 million has been entered into with Lloyds Bank. Further details are set out in note 25.2.1.

The bank borrowings are secured as follows:

Nedbank

- Section numbers 4, 5 and 6 in the sectional title scheme know as Trafalgar Place (Stor-Age Sea Point)
- Remainder Erf 15331 Milnerton (Stor-Age Table View)
- Erf 136 Greenbushes (Stor-Age Greenbushes)
- Remainder Erf 6042 Cape Town (Stor-Age Gardens)
- Remainder of Plot 63 Estoire Settlement, Bloemfontein (Stor-Age Bloemfontein)
- Erf 2026 Esther Park Extension 31 Township and Erf 2027 Esther Park Extension 32 Township (Stor-Age Kempton Park)
- Portion 159 (a Portion of Portion 4) of the Farm Allandale No 10 (Stor-Age Midrand)
- Erf 134 Village Main Township, Gauteng (Stor-Age JHB City)
- Erf 900 Kosmosdal Extension 12 Township, Gauteng (Stor-Age Samrand)
- Portion 853 (a Portion of Portion 175) of Klipfontein No. 83, Gauteng (Stor-Age Boksburg)
- Erf 39208 Bellville, Western Cape (Stor-Age Bellville)
- Erf 17299 Durbanville, Western Cape (Stor-Age Durbanville)
- Portion 63 (a Portion of Portion 2) of the Farm Brakfontein No. 399, Gauteng (Stor-Age Hennospark)
- Portion 871 of the Farm Knopjeslaagte No. 385, Gauteng (Stor-Age Mnandi)
- Remaining Extent of Portion 55 (a Portion of Portion 5) of the Farm Doornkloof No. 391, Gauteng (Stor-Age Lyttelton)
- Portion 337 (a Portion of Portion 194) of the Farm Zwartkop No. 356, Gauteng (Stor-Age Zwartkop)
- Section number 2 in the sectional title scheme known as Flip Du Toit Industrial Park, Gauteng (Stor-Age Pretoria West)
- Remaining Extent of Portion 13 (Portion of Portion 1) of the Farm Grootfontein No. 394, Gauteng (Stor-Age Garsfontein)
- Lease over Erven 412, 413, 414, 415 and 416 Springfield (Stor-Age Springfield)
- Erf 177012 (a Portion of Erf 127260) Cape Town (Stor-Age Tokai)
- Sectional plan number 128/2007, Cape Town in the sectional title scheme known as Edgemead Self Storage Park (Stor-Age Edgemead)
- Sectional plan number 566/2008, Maitland in the sectional title scheme known as City Vault (Stor-Age Maitland)
- Sectional plan number 342/2010, West Rand (Stor-Age West Rand)

Standard Bank

- Erf 16694 Somerset West (Storage RSA Somerset West)
- Erf 8190 and Erf 8183 Stellenbosch (Storage RSA Stellenbosch)
- Portion 1 of Erf 877 Louwlandia Extension 13 (Storage RSA Midrand)
- Erf 4885 Weltevredenpark Extension 139 (Storage RSA Constantia Kloof)
- Erf 17350 a portion of Erf 15744 Durbanville (Storage RSA Durbanville)
- Headlease over remainder of Erf 995 Constantia Kloof (Stor-Age Constantia Kloof)
- Erf 14804 Somerset West (Storage RSA Heritage Park)
- Erf 1203 Wetton (Stor-Age Ottery)

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

15. FINANCIAL LIABILITIES (continued)

15.1 Bank borrowings (continued)

Lloyds Bank

Leasehold Properties

- Unit 2, Access 4-20, New Hythe Business Park, Bellingham Way, Larkfield, Aylesford, ME20 7HP, Title number K930804 (Storage King Aylesford)
- Unit 3, Access 4-20, New Hythe Business Park, Bellingham Way, Larkfield, Aylesford, ME20 7HP, Title number K930806 (Storage King Aylesford)
- Unit 1, Carnival Close, Basildon, SS14 3WN, Title number EX802441 (Storage King Basildon)
- Units 5 and 6, Epsom Trade Park, Blenheim, Road, Epsom, KT19 9DU, Title number SY773210 (Storage King Epsom)
- Unit 1, Nimbus Park, Porz Avenue, Houghton Regis, Dunstable, LU5 5WZ, Title number BD260385 (Storage King Dunstable)
- Unit 5, Area 9, Headley Road East, Woodley, RG5 4SQ, Title number BK414791 (Storage King Woodley)
- Units 4, 5 and 6, Base 329, Headley Road East, Woodley, RG5 4AZ, Title number BK423724 (Storage King Woodley)

Freehold Properties

- Land on south east side of Rosemary Lane edged with red on plan of Title filed at the Land Registry, Title number CB25763 (Storage King Cambridge)
- Land at Rosemary Lane edged with red on plan of Title filed at the Land Registry, Title number CB269504 (Storage King Cambridge)
- Land at 505 Coldhams Lane, CBI 3JS, Title number CB30113 (Storage King Cambridge)
- 599 to 613 Princes Road, Darford, DA2 6HH, Title number K342977 (Storage King Darford)
- Units 8 – 14, Hansard Gate, West Meadows, industrial Estate, Derby, DE21 6AR, Title number DY490969 (Storage King Derby)
- 1 Carriage Drive, White Rose Way, Doncaster, DN4 5JH, Title number SYK429163 (Storage King Doncaster)
- Unit 3, Barnwood Point, Corinium Avenue, Barnwood, Gloucester, GL4 3HX, Title number GR408472 (Storage King Gloucester)
- 39 Barton Road, Bletchley, Milton Keynes, MK2 3BA, Title number BM116594 (Storage King Milton Keynes)
- Land at 1 Bobby Fryer Close, Garsington Road, Oxford, OX4 6ZN shown edged with red on the plan of the Title filed with the Land Registry, Title number ON164847 (Storage King Oxford)
- Site at 1 Hartford Way, Sealand Industrial Estate, Chester, CH1 4NT, Title number, CH653432 (Storage King Chester)
- The Wash Shop, Hartford Way, Sealand Industrial Estate, Chester, CH1 4NT, Title number CH254305 (Storage King Chester)
- Unit 2, Weston Road, Crewe CW1 6AA, Title number CH666094 (Storage King Crewe)
- Land at the south east side of Caxton Road, Elms Farm Industrial Estate, Bedford, MK14 0HT, Title number BD43327 (Storage King Bedford)
- Unit 28 Trade City, Avro Way, Brooklands Business Park, Weybridge, KT13 0YF, Title Number SY767961 (Storage King Weybridge)

The following covenants are applicable to the year ended 31 March 2019:

Nedbank

- At all times total debt shall not exceed 50% of total assets
- Interest cover is to remain at a level of at least 1.8:1

Lloyds Bank

- Cash flow cover¹ shall not at any time be less than the ratio of 1.1:1
- Loan to market value shall not, at any time, exceed 50%
- Loan to closed market value shall not, at any time, exceed 85%
- Leasehold to portfolio value shall not, at any time, exceed 25%
- Interest cover shall not at any time be less than the ratio of 2.0:1

Standard Bank

- Group loan-to-value (LTV) shall not exceed 45%
- The ratio of aggregate net rental income to all interest payable in respect of all loan facilities shall not be less than 1.8

No covenants were breached during the year.

¹ Cash flow cover means the ratio of Cash flow to Debt Service (Debt service means the aggregate of finance charges, repayments of borrowings and the amount of the capital and interest payable under any finance lease due during the relevant period)

15.2 Derivative financial liabilities

Cross-currency interest rate swaps
Interest rate swaps

| | Group | | Company | |
|------------------------------------|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| Cross-currency interest rate swaps | 4 573 | – | – | – |
| Interest rate swaps | 16 725 | 3 343 | 9 103 | 3 343 |
| | 21 298 | 3 343 | 9 103 | 3 343 |

These amounts represent the marked-to-market adjustments of the above derivative financial instrument.

| Derivative | Risk mitigation |
|------------------------------------|--|
| Cross-currency interest rate swaps | Wherever possible, funding is secured in a currency to match the currency of the underlying rental cash flows to minimise foreign exchange volatility through natural hedges. Where this is not possible, Rand denominated funding is obtained for foreign acquisitions and the group then enters into cross-currency interest rate swaps to hedge foreign currency investments. |
| Interest rate swaps | The group has entered into derivative financial instruments to manage its exposure to interest rates by fixing floating rate interest rates on loans. |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

| | Group | | Company | |
|---------------------------------------|----------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 16. TRADE AND OTHER PAYABLES | | | | |
| Financial instruments | | | | |
| Trade creditors | 28 572 | 22 691 | 1 964 | 1 181 |
| Security deposits | 19 571 | 13 815 | 1 095 | 1 242 |
| Other payables | 25 149 | 8 228 | 1 834 | 3 424 |
| Related party payables | 55 500 | 1 468 | 56 927 | 2 262 |
| Property accruals | 27 743 | 8 494 | 8 341 | 3 161 |
| Tenant deposits | 650 | 588 | 589 | – |
| | 157 185 | 55 284 | 70 750 | 11 270 |
| Non-financial instruments | | | | |
| Income received in advance | 38 542 | 29 837 | 406 | – |
| VAT | 10 335 | 9 696 | – | 564 |
| | 48 877 | 39 533 | 406 | 564 |
| Total trade and other payables | 206 062 | 94 817 | 71 156 | 11 834 |

Information about the group's and company's exposure liquidity risk is included in note 25.4.

| | Group | | Company | |
|------------------------------------|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 17. PROVISIONS | | | | |
| Balance at beginning of year | 16 331 | 20 047 | – | – |
| Movement in provision [#] | (10 065) | (3 716) | 5 768 | – |
| Balance at end of year | 6 266 | 16 331 | 5 768 | – |

[#] Relates to provisions raised for municipal accounts

| | Group | | Company | |
|--|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 18. PROFIT BEFORE TAXATION | | | | |
| IS STATED AFTER RECOGNISING: | | | | |
| Interest income on financial assets measured at amortised cost | 48 917 | 23 601 | 16 527 | 12 354 |
| Auditor's remuneration* | (3 593) | (1 151) | (1 011) | (580) |
| Staff costs | (80 567) | (54 182) | (26 301) | (21 072) |
| Rates | (42 784) | (15 291) | – | – |

* R164 000 (2018: R10 000) was paid to KPMG for non-audit services in the current year. Foreign subsidiaries were audited by BDO. An amount of R476 239 (2018: R32 637) was paid to BDO for non-audit services and R856 098 (2018: R402 161) for audit services.

19.

TAXATION**Normal taxation**

Income tax charge for the year

| Group | | Company | |
|-------|-------|---------|-------|
| 2019 | 2018 | 2019 | 2018 |
| R'000 | R'000 | R'000 | R'000 |
| 291 | (3) | 471 | – |

Deferred taxation

Deferred tax charge for the year

| | | | |
|---------|---------|---|-------|
| (2 689) | (3 836) | – | (918) |
|---------|---------|---|-------|

Taxation for the year

| | | | |
|---------|---------|-----|-------|
| (2 398) | (3 839) | 471 | (918) |
|---------|---------|-----|-------|

The taxation charge is reconciled as follows:

Profit before taxation

| | | | |
|--------|--------|--------|--------|
| 28.00% | 28.00% | 28.00% | 28.00% |
|--------|--------|--------|--------|

*Adjustments*Non-deductible expenses⁺

| | | | |
|-------|-------|-------|-------|
| 0.80% | 0.00% | 0.40% | 0.01% |
|-------|-------|-------|-------|

Exempt income

| | | | |
|---------|-------|---------|-------|
| (0.20%) | 0.00% | (0.20%) | 0.00% |
|---------|-------|---------|-------|

Fair value adjustments

| | | | |
|---------|----------|-------|---------|
| (9.50%) | (15.65%) | 0.30% | (0.32%) |
|---------|----------|-------|---------|

Capital allowances

| | | | |
|---------|-------|-------|-------|
| (0.40%) | 0.00% | 0.00% | 0.00% |
|---------|-------|-------|-------|

Tax rate difference due to foreign operations

| | | | |
|---------|---------|-------|-------|
| (0.70%) | (1.29%) | 0.00% | 0.00% |
|---------|---------|-------|-------|

Qualifying distribution

| | | | |
|----------|----------|----------|----------|
| (22.70%) | (11.49%) | (30.00%) | (27.93%) |
|----------|----------|----------|----------|

Unrecognised deferred tax asset

| | | | |
|-------|-------|-------|-------|
| 5.70% | 1.09% | 1.30% | 0.62% |
|-------|-------|-------|-------|

Effective taxation charge

| | | | |
|-------|-------|---------|-------|
| 0.90% | 0.66% | (0.20%) | 0.38% |
|-------|-------|---------|-------|

Deferred taxation

At beginning of year

| | | | |
|--------|-------|---|-----|
| 19 098 | 2 094 | – | 918 |
|--------|-------|---|-----|

Asset acquisitions

| | | | |
|-----|---|---|---|
| 107 | – | – | – |
|-----|---|---|---|

Business combination

| | | | |
|---|--------|---|---|
| – | 20 840 | – | – |
|---|--------|---|---|

Assessed losses carried forward (UK)

| | | | |
|---------|---------|---|---|
| (2 689) | (1 786) | – | – |
|---------|---------|---|---|

Deferred tax asset reversal

| | | | |
|---|---------|---|-------|
| – | (2 050) | – | (918) |
|---|---------|---|-------|

Exchange differences

| | | | |
|-------|---|---|---|
| 2 313 | – | – | – |
|-------|---|---|---|

At end of year

| | | | |
|--------|--------|---|---|
| 18 829 | 19 098 | – | – |
|--------|--------|---|---|

⁺ Relates to donations made to non-S18A benefit organisations.

The group has an assessed loss of R425.5 million (2018: R155.1 million) in South Africa. Management has decided, in light of the impact of the REIT legislation, not to recognise a deferred taxation asset relating to the assessed loss as it is not probable that future taxable profits will be available against which the associated unused tax losses and deductible temporary differences can be utilised.

With the exception of four UK subsidiaries, the Betterstore group is taxed at the company standard rate of 0% under the Income Tax (Zero Ten) Guernsey Law, 2007. Guernsey companies are taxable on net UK rental income as a non-resident landlord. The Betterstore group has tax losses available to carry forward and utilise against future profits of £6.2 million (2018: £6.7 million) which has been recognised as a deferred tax asset.

The deferred tax asset in the current and prior year relates to assessed losses for the UK subsidiaries.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

20. EARNINGS AND HEADLINE EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share is based on the weighted average number of shares in issue during the year and a profit attributable to shareholders of the parent.

| | Company | |
|---|----------------|----------------|
| | 2019 R'000 | 2018 R'000 |
| <i>Reconciliation of basic earnings and headline earnings per share</i> | | |
| Profit for the period (attributable to shareholders of the parent) | 257 566 | 576 726 |
| Basic earnings | 257 566 | 576 726 |
| Headline earnings adjustments | (81 605) | (202 600) |
| Fair value adjustment to investment properties | (85 675) | (203 001) |
| Fair value adjustment to investment properties (NCI) ⁺ | 70 | 778 |
| Impairment loss on intangible asset | 4 000 | – |
| Gain on bargain purchase | – | (377) |
| Headline earnings attributable to shareholders | 175 961 | 374 126 |
| Number of shares ('000) | | |
| Total number of shares in issue | 392 987 | 301 864 |
| Shares in issue entitled to dividends | 387 987 | 298 524 |
| Weighted average number of shares in issue | 326 937 | 237 950 |
| Weighted average number of shares in issue entitled to dividends | 321 937 | 230 450 |
| Add: Weighted potential dilutive impact of conditional shares | 57 | – |
| Diluted weighted average number of shares in issue | 321 994 | 230 450 |
| Earnings per share | | |
| Basic earnings per share (cents) | 80.01 | 250.26 |
| Diluted earnings per share (cents) | 79.99 | 250.26 |
| Headline earnings per share | | |
| Basic headline earnings per share (cents) | 54.66 | 162.35 |
| Diluted headline earnings per share (cents) | 54.65 | 162.35 |

⁺ Non-controlling interest

| | | Group | | Company | |
|------|---|---------------|---------------|---------------|---------------|
| | | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 21. | NOTES TO THE STATEMENTS OF CASH FLOWS | | | | |
| 21.1 | Cash generated from operations | | | | |
| | Profit before taxation | 260 293 | 582 064 | 196 997 | 239 563 |
| | <i>Adjusted for:</i> | | | | |
| | Dividends received | – | – | (254 083) | (253 631) |
| | Interest income | (48 917) | (23 601) | (16 527) | (12 354) |
| | Interest expense | 81 786 | 33 091 | 53 600 | 20 098 |
| | Impairment loss intangible asset | 4 000 | – | 4 000 | – |
| | Change in provision estimate | (10 065) | (3 716) | 5 768 | – |
| | Depreciation and amortisation | 6 679 | 2 232 | 1 769 | 770 |
| | Gain on bargain purchase | – | (377) | – | – |
| | Related party management fee | – | – | (5 000) | – |
| | Equity-settled share-based payment expense | 190 | – | 190 | – |
| | Fair value adjustment to investment properties | (85 675) | (203 001) | (2 089) | (2 737) |
| | Fair value adjustment to derivative financial instruments | 127 517 | (178 570) | 5 760 | 1 934 |
| | | 335 808 | 208 122 | (9 615) | (6 357) |
| | <i>Changes in working capital, net of assets acquired</i> | 60 950 | (6 356) | 14 773 | (39 256) |
| | Decrease/(increase) in trade and other receivables | 7 154 | (6 739) | (37 437) | (5 584) |
| | (Increase) in inventory | (1 044) | (529) | (666) | (67) |
| | Increase/(decrease) in trade and other payables | 54 840 | 912 | 52 876 | (33 605) |
| | | 396 758 | 201 766 | 5 158 | (45 613) |
| 21.2 | Interest received | | | | |
| | Interest income per statement of profit or loss | 48 917 | 23 601 | 16 527 | 12 354 |
| | Outstanding interest income accrual on loan | (3 935) | (4 236) | (309) | – |
| | Interest received | 44 982 | 19 365 | 16 218 | 12 354 |
| 21.3 | Interest paid | | | | |
| | Interest charge per statement of profit or loss | 81 786 | 33 091 | 53 600 | 20 098 |
| | Interest capitalised to investment properties | 12 019 | 6 030 | 9 877 | 2 768 |
| | Outstanding interest expense accrual on loan | (9 569) | – | (6 466) | – |
| | Non-cash interest on finance lease | (8 953) | (5 646) | – | – |
| | Interest paid | 75 283 | 33 475 | 57 011 | 22 866 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

| | | Group | | Company | |
|------|---|----------------|----------------|----------------|----------------|
| | | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 21. | NOTES TO THE STATEMENTS OF CASH FLOWS (continued) | | | | |
| 21.4 | Dividends paid | | | | |
| | Balance payable at beginning of year | 151 913 | 75 290 | 151 913 | 75 290 |
| | Dividend declared | 387 468 | 285 845 | 387 468 | 285 845 |
| | Dividends paid by subsidiary to non-controlling interest | 1 182 | – | – | – |
| | Balance payable at end of year | (214 867) | (151 913) | (214 867) | (151 913) |
| | Dividends paid | 325 696 | 209 222 | 324 514 | 209 222 |
| 21.5 | Dividend received | | | | |
| | Balance receivable at the beginning of year | – | – | 167 928 | 63 920 |
| | Dividend income from subsidiary | – | – | 254 083 | 253 631 |
| | Balance receivable at end of year | – | – | (151 553) | (167 928) |
| | Dividend received | – | – | 270 458 | 149 623 |
| 21.6 | Taxation refund | | | | |
| | Balance receivable at the beginning of year | – | – | – | – |
| | Taxation refund | 471 | – | 471 | – |
| | Balance receivable at end of year | – | – | – | – |
| | Taxation refund | 471 | – | 471 | – |
| 21.7 | Reconciliation of opening bank borrowings to closing bank borrowings | | | | |
| | Group | | | | |
| | Opening balance at 1 April 2017 | | | 252 672 | |
| | Acquired through business combination | | | 468 918 | |
| | Withdrawals | | | 247 774 | |
| | Repayments | | | (273 162) | |
| | Exchange differences | | | (54 645) | |
| | Closing balance at 31 March 2018 | | | 641 556 | |
| | Acquired through asset acquisitions | | | 806 997 | |
| | Withdrawals | | | 735 526 | |
| | Repayments | | | (507 460) | |
| | Exchange differences | | | 65 692 | |
| | Closing balance at 31 March 2019 | | | 1 742 311 | |
| | Company | | | | |
| | Opening balance at 1 April 2017 | | | 252 672 | |
| | Withdrawals | | | 247 774 | |
| | Repayments | | | (264 877) | |
| | Closing balance at 31 March 2018 | | | 235 569 | |
| | Withdrawals | | | 1 183 551 | |
| | Repayments | | | (502 960) | |
| | Closing balance at 31 March 2019 | | | 916 180 | |

Bank borrowings
R'000

| | | Group R'000 |
|------|--|----------------|
| 21.8 | Repayment of loans from previous shareholder of RSI 2 and RSI 3 | |
| | Loan from previous shareholder (Acucap Investments Proprietary Limited) (refer to note 22.1) | (315 694) |
| | Loan from previous shareholder (Acucap Investments Proprietary Limited) (refer to note 22.2) | (10 695) |
| | | (326 389) |

22. ASSET ACQUISITIONS

In October 2018 Stor-Age completed the acquisition of RSI 2 and RSI 3 for an aggregate consideration of R58.0 million. The 12 purpose-built self storage properties – located in Cape Town, Johannesburg, Durban, Port Elizabeth and Pretoria – were previously operated and managed by Stor-Age. The acquisition was structured with a rental guarantee of R44.5 million, paid upfront by the sellers on the effective date of the acquisition, and held in an escrow account. Stor-Age is entitled to drawdown on the escrow amount over a 36-month period, with the first period ended 31 March 2019 and thereafter for every six month period.

In March 2019 Stor-Age, through its wholly owned UK subsidiary Betterstore, acquired 100% of the issued share capital of Viking Self Storage Bedford ("Viking") and The Storage Pod ("Pod"). Both properties are mature, high-quality freehold self storage properties which trade into dense residential areas in locations which complement the existing Storage King portfolio. The properties will be re-branded under the Storage King brand and managed under the existing infrastructure.

In line with the group's accounting policy to early adopt the amendment to the definition of a "business" in terms of IFRS 3 *Business Combinations*, the group has treated these transactions as asset purchases on the basis that more than 90% of the fair value of the gross assets acquired is attributable to investment property.

The details of the transactions are set out below:

| | | Group R'000 |
|------|--|----------------|
| 22.1 | Acquisition of RSI 2 | |
| | <i>The assets and liabilities arising from the acquisition in October 2018 are as follows:</i> | |
| | Investment property* | 1 010 068 |
| | Trade and other receivables | 8 887 |
| | Cash and cash equivalents | 889 |
| | Inventory | 779 |
| | Trade and other payables | (13 970) |
| | Loan from previous shareholder (Acucap Investments Proprietary Limited) | (315 694) |
| | Other financial liabilities | (685 259) |
| | Fair value of net identifiable assets acquired | 5 700 |
| | Total purchase consideration | 5 700 |
| | Net cash outflow on acquisition | 42 611 |
| | Consideration financed by cash | 43 500 |
| | – Paid directly to sellers | 5 700 |
| | – Variable purchase consideration receivable – cash kept in escrow [^] | 37 800 |
| | Cash and cash equivalents acquired | (889) |

Acquisition-related costs of R907 000 that were incurred to effect the transaction have been capitalised to the investment property.

* The valuation technique used to determine the fair value of the investment property acquired is consistent with the group's accounting policy.

[^] This amount has been included under trade and other receivables as rental guarantee.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

| | | Group R'000 |
|------|--|----------------|
| 22. | ASSET ACQUISITIONS (continued) | |
| 22.2 | Acquisition of RSI 3 | |
| | <i>The assets and liabilities arising from the acquisition in October 2018 are as follows:</i> | |
| | Investment property* | 94 084 |
| | Trade and other receivables | 462 |
| | Cash and cash equivalents | 290 |
| | Inventory | 64 |
| | Trade and other payables | (1 073) |
| | Loan from previous shareholder (Acucap Investments Proprietary Limited) | (10 695) |
| | Other financial liabilities | (75 332) |
| | Fair value of net identifiable assets acquired | 7 800 |
| | Total purchase consideration | 7 800 |
| | Net cash outflow on acquisition | 14 210 |
| | Consideration financed by cash | 14 500 |
| | – Paid directly to sellers | 7 800 |
| | – Variable purchase consideration receivable – cash kept in escrow [^] | 6 700 |
| | Cash and cash equivalents acquired | (290) |

Acquisition-related costs of R342 000 that were incurred to effect the transaction have been capitalised to the investment property.

* The valuation technique used to determine the fair value of the investment property acquired is consistent with the group's accounting policy.

[^] This amount has been included under trade and other receivables as rental guarantee.

22.3 Acquisition of Viking

The assets and liabilities arising from the acquisition in March 2019 are as follows:

| | Group R'000 |
|---|----------------|
| Investment property* | 224 132 |
| Plant and equipment | 1 326 |
| Other financial assets | 10 299 |
| Trade and other receivables | 965 |
| Cash and cash equivalents | 7 136 |
| Inventory | 66 |
| Trade and other payables | (2 988) |
| Contingent liability [^] | (1 049) |
| Fair value of net identifiable assets acquired | 239 887 |
| Total purchase consideration | 239 887 |
| Net cash outflow on acquisition | 217 565 |
| Consideration | 239 887 |
| Outstanding consideration [#] | (15 186) |
| Cash and cash equivalents acquired | (7 136) |

Acquisition-related costs of £296 000⁺ (R5.543 million) that were incurred to effect the transactions have been capitalised to the investment property.

* The valuation technique used to determine the fair value of the investment property acquired is based on the group's accounting policy.

[^] The contingent liability relates to the possible change in the property's rateable value that could result in the back pay of municipal rates.

[#] Relates to the net working capital balance

⁺ Amounts have been translated at R18.725

22.4 Acquisition of Pod

The assets and liabilities arising from the acquisition in March 2019 are as follows:

| | Group R'000 |
|---|----------------|
| Investment property* | 219 400 |
| Plant and equipment | 890 |
| Trade and other receivables | 1 631 |
| Cash and cash equivalents | 1 562 |
| Inventory | 49 |
| Deferred tax liability | (107) |
| Trade and other payables | (4 060) |
| Bank borrowings | (63 780) |
| Contingent liability [^] | (380) |
| Fair value of net identifiable assets acquired | 155 205 |
| Total purchase consideration | 155 205 |
| Net cash outflow on acquisition | 151 744 |
| Consideration | 155 205 |
| Outstanding consideration [#] | (1 899) |
| Cash and cash equivalents acquired | (1 562) |

Acquisition-related costs of £123 000⁺ (R2.336 million) that were incurred to effect the transaction have been capitalised to the investment property.

* The valuation technique used to determine the fair value of the investment property acquired is based on the group's accounting policy.

[^] The contingent liability relates to the possible change in the property's rateable value that could result in the back pay of municipal rates.

[#] Relates to the net working capital balance

⁺ Amounts have been translated at R18.990

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

23. SEGMENTAL INFORMATION

Segmental information is based on the geographic location of each investment property. The group trades in five of the nine provinces in South Africa and in the United Kingdom through its subsidiary Betterstore Self Storage Holdings. The group is managed on a consolidated basis and inter-segmental transactions have been eliminated. The segmental information is limited to:

- On the statement of profit or loss and other comprehensive income: Rental income, other income, fair value adjustments to investment properties and direct property costs.
- On the statement of financial position: Investment properties, tenant debtors, inventories, goodwill and intangible assets, bank borrowings and finance lease obligation

The chief executive officer reviews the segmental information on a quarterly basis.

Segment property operating income for the year ended 31 March 2019

| | Western Cape R'000 | Gauteng R'000 | Free State R'000 | KwaZulu- Natal R'000 |
|---|--------------------------|------------------|------------------------|----------------------------|
| Revenue | | | | |
| – Rental income | 125 551 | 140 510 | 3 866 | 31 616 |
| – Other income | 5 444 | 10 638 | 184 | 2 086 |
| Impairment losses recognised on tenant debtors | (760) | (888) | (88) | (314) |
| Direct property costs | (28 828) | (33 397) | (1 595) | (8 947) |
| Operating profit | 101 407 | 116 863 | 2 367 | 24 441 |
| Fair value adjustment to investment properties | 53 586 | 26 257 | 2 802 | 4 886 |
| Segment property operating income | 154 993 | 143 120 | 5 169 | 29 327 |

| | Eastern Cape R'000 | Total South Africa R'000 | Total United Kingdom R'000 | Total combined R'000 |
|---|--------------------------|-----------------------------------|-------------------------------------|----------------------------|
| Revenue | | | | |
| – Rental income | 10 586 | 312 129 | 173 155 | 485 284 |
| – Other income | 815 | 19 167 | 19 900 | 39 067 |
| Impairment losses recognised on tenant debtors | (75) | (2 125) | (1 105) | (3 230) |
| Direct property costs | (2 882) | (75 649) | (60 188) | (135 837) |
| Operating profit | 8 444 | 253 522 | 131 762 | 385 284 |
| Fair value adjustment to investment properties | 1 064 | 88 595 | (2 920) | 85 675 |
| Segment property operating income | 9 508 | 342 117 | 128 842 | 470 959 |

Reconciliation of segmental results to profit for the year in the statement of profit or loss and other comprehensive income

| | Total R'000 | Allocated R'000 | Unallocated R'000 |
|---|----------------|--------------------|----------------------|
| Property revenue | 524 351 | 524 351 | – |
| – Rental income | 485 284 | 485 284 | – |
| – Other income | 39 067 | 39 067 | – |
| Impairment losses recognised on tenant debtors | (3 230) | (3 230) | – |
| Direct property costs | (135 837) | (135 837) | – |
| Net property operating income | 385 284 | 385 284 | – |
| Other revenue | 11 065 | – | 11 065 |
| – Management fees | 11 065 | – | 11 065 |
| Administration expenses | (43 805) | – | (43 805) |
| Operating profit | 352 544 | 385 284 | (32 740) |
| Transaction and advisory fees | (357) | – | (357) |
| Restructure of bank borrowings | (13 590) | – | (13 590) |
| Fair value adjustment to investment properties | 85 675 | 85 675 | – |
| Fair value adjustment to derivative financial instruments | (120 431) | – | (120 431) |
| Impairment loss intangible asset | (4 000) | – | (4 000) |
| Depreciation and amortisation | (6 679) | – | (6 679) |
| Profit before interest and taxation | 293 162 | 470 959 | (177 797) |
| Interest income | 48 917 | – | 48 917 |
| Interest expense | (81 786) | – | (81 786) |
| Profit before taxation | 260 293 | 470 959 | (210 666) |
| Taxation expense | (2 398) | – | (2 398) |
| Profit for the year | 257 895 | 470 959 | (213 064) |
| Translation of foreign operations | 143 183 | – | 143 183 |
| Other comprehensive income for the year, net of taxation | 143 183 | – | 143 183 |
| Total comprehensive income for the year | 401 078 | 470 959 | (69 881) |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

23. SEGMENTAL INFORMATION (continued)
Group segment assets as at 31 March 2019

| | Western Cape R'000 | Gauteng R'000 | Free State R'000 | KwaZulu- Natal R'000 |
|--------------------------------|--------------------------|------------------|------------------------|----------------------------|
| Investment properties | 1 588 030 | 1 838 579 | 28 600 | 443 869 |
| Tenant debtors | 2 254 | 2 142 | 64 | 796 |
| Inventories | 1 918 | 2 027 | 78 | 308 |
| Goodwill and intangible assets | – | – | – | – |
| Bank borrowings | – | – | – | – |
| Finance lease obligation | 22 608 | 3 104 | – | – |
| | 1 614 810 | 1 845 852 | 28 742 | 444 973 |

| | Eastern Cape R'000 | Total South Africa R'000 | Total United Kingdom R'000 | Total combined R'000 |
|--------------------------------|--------------------------|-----------------------------------|-------------------------------------|----------------------------|
| Investment properties | 126 000 | 4 025 078 | 2 217 335 | 6 242 413 |
| Tenant debtors | 256 | 5 512 | 10 081 | 15 593 |
| Inventories | 127 | 4 458 | 781 | 5 239 |
| Goodwill and intangible assets | – | – | 58 894 | 58 894 |
| Bank borrowings | – | – | 826 131 | 826 131 |
| Finance lease obligation | – | 25 712 | 187 599 | 213 311 |
| | 126 383 | 4 060 760 | 3 300 821 | 7 361 581 |

Group segment assets, reserves and liabilities as at 31 March 2019

| | Total R'000 | Allocated R'000 | Unallocated R'000 |
|--|----------------|--------------------|----------------------|
| Assets | | | |
| Non-current assets | 6 644 781 | 6 301 307 | 343 474 |
| Investment properties | 6 242 413 | 6 242 413 | – |
| Property and equipment | 8 793 | – | 8 793 |
| Stor-Age share purchase scheme loans | 184 739 | – | 184 739 |
| Goodwill and intangible assets | 140 842 | 58 894 | 81 948 |
| Other receivables | 9 929 | – | 9 929 |
| Unlisted investment | 4 600 | – | 4 600 |
| Deferred taxation | 18 829 | – | 18 829 |
| Derivative financial assets | 34 636 | – | 34 636 |
| Current assets | 384 085 | 20 832 | 363 253 |
| Trade and other receivables | 119 273 | 15 593 | 103 680 |
| Inventories | 5 239 | 5 239 | – |
| Cash and cash equivalents | 259 573 | – | 259 573 |
| Total assets | 7 028 866 | 6 322 139 | 706 727 |
| Equity and liabilities | | | |
| Total equity | 4 624 751 | – | 4 624 751 |
| Stated capital | 4 292 941 | – | 4 292 941 |
| Non-distributable reserve | 490 839 | – | 490 839 |
| Accumulated loss | (206 533) | – | (206 533) |
| Share-based payment reserve | 190 | – | 190 |
| Foreign currency translation reserve | 19 149 | – | 19 149 |
| Total attributable equity to shareholders | 4 596 586 | – | 4 596 586 |
| Non-controlling interest | 28 165 | – | 28 165 |
| Non-current liabilities | 1 706 902 | 1 028 059 | 678 843 |
| Bank borrowings | 1 493 450 | 826 131 | 667 319 |
| Derivative financial instruments | 21 298 | – | 21 298 |
| Deferred taxation | – | – | – |
| Finance lease obligation | 192 154 | 201 928 | (9 774) |
| Current liabilities | 697 213 | 11 383 | 685 830 |
| Bank borrowings | 248 861 | – | 248 861 |
| Trade and other payables | 206 062 | – | 206 062 |
| Provisions | 6 266 | – | 6 266 |
| Finance lease obligation | 21 157 | 11 383 | 9 774 |
| Dividends payable | 214 867 | – | 214 867 |
| Total equity and liabilities | 7 028 866 | 1 039 442 | 5 989 424 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

23. SEGMENTAL INFORMATION (continued)

Segment property operating income for the year ended 31 March 2018

| | Western Cape R'000 | Gauteng R'000 | Free State R'000 | KwaZulu- Natal R'000 |
|--|--------------------------|-----------------------------------|-------------------------------------|----------------------------|
| Revenue | | | | |
| – Rental income | 110 548 | 100 720 | 3 436 | 12 154 |
| – Other income | 2 929 | 4 362 | 158 | 110 |
| Direct property costs | (21 974) | (23 463) | (1 622) | (4 000) |
| Operating profit | 91 503 | 81 619 | 1 972 | 8 264 |
| Fair value adjustment to investment properties | 106 771 | 48 237 | 1 097 | 15 639 |
| Segment property operating income | 198 274 | 129 856 | 3 069 | 23 903 |
| | | | | |
| | Eastern Cape R'000 | Total South Africa R'000 | Total United Kingdom R'000 | Total combined R'000 |
| Revenue | | | | |
| – Rental income | 6 799 | 233 657 | 61 702 | 295 359 |
| – Other income | 183 | 7 742 | 7 076 | 14 818 |
| Direct property costs | (2 144) | (53 203) | (23 714) | (76 917) |
| Operating profit | 4 838 | 188 196 | 45 064 | 233 260 |
| Fair value adjustment to investment properties | 884 | 172 628 | 30 373 | 203 001 |
| Segment property operating income | 5 722 | 360 824 | 75 437 | 436 261 |

Reconciliation of segmental results to profit for the year in the statement of profit or loss and other comprehensive income

| | Total R'000 | Allocated R'000 | Unallocated R'000 |
|---|----------------|--------------------|----------------------|
| Property revenue | 310 177 | 310 177 | – |
| – Rental income | 295 359 | 295 359 | – |
| – Other income | 14 818 | 14 818 | – |
| Direct property costs | (76 917) | (76 917) | – |
| Net property operating income | 233 260 | 233 260 | – |
| Other revenue | 22 053 | – | 22 053 |
| – Management fees | 22 053 | – | 22 053 |
| Administration expenses | (36 923) | – | (36 923) |
| Operating profit | 218 390 | 233 260 | (14 870) |
| Transaction and advisory fees | (6 552) | – | (6 552) |
| Gain on bargain purchase | 377 | – | 377 |
| Fair value adjustment to investment properties | 203 001 | 203 001 | – |
| Fair value adjustment to derivative financial instruments | 178 570 | – | 178 570 |
| Depreciation and amortisation | (2 232) | – | (2 232) |
| Profit before interest and taxation | 591 554 | 436 261 | 155 293 |
| Interest income | 23 601 | – | 23 601 |
| Interest expense | (33 091) | – | (33 091) |
| Profit before taxation | 582 064 | 436 261 | 145 803 |
| Taxation expense | (3 839) | – | (3 839) |
| Profit for the year | 578 225 | 436 261 | 141 964 |
| Translation of foreign operations | (123 902) | – | (123 902) |
| Other comprehensive income for the year, net of taxation | (123 902) | – | (123 902) |
| Total comprehensive income for the year | 454 323 | 436 261 | 18 062 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

23. SEGMENTAL INFORMATION (continued)

Group segment assets as at 31 March 2018

| | Western Cape R'000 | Gauteng R'000 | Free State R'000 | KwaZulu- Natal R'000 |
|---------------------------------|--------------------------|-----------------------------------|-------------------------------------|----------------------------|
| Investment properties | 1 161 948 | 1 026 053 | 25 700 | 216 863 |
| Tenant debtors | 1 314 | 1 594 | 82 | 354 |
| Inventories | 1 109 | 1 209 | 74 | 169 |
| Goodwill and intangible assets* | – | – | – | – |
| Bank borrowings* | – | – | – | – |
| Finance lease obligations* | 3 181 | 2 699 | – | – |
| | <u>1 167 552</u> | <u>1 031 555</u> | <u>25 856</u> | <u>217 386</u> |
| | Eastern Cape R'000 | Total South Africa R'000 | Total United Kingdom R'000 | Total combined R'000 |
| Investment properties | 59 000 | 2 489 564 | 1 544 866 | 4 034 430 |
| Tenant debtors | 139 | 3 483 | 6 396 | 9 879 |
| Inventories | 85 | 2 646 | 522 | 3 168 |
| Goodwill and intangible assets* | – | – | 58 623 | 58 623 |
| Bank borrowings* | – | – | 405 987 | 405 987 |
| Finance lease obligations* | – | 5 880 | 175 620 | 181 500 |
| | <u>59 224</u> | <u>2 501 573</u> | <u>2 192 014</u> | <u>4 693 587</u> |

* The amounts are represented to conform with current year disclosure.

Group segment assets, reserves and liabilities as at 31 March 2018

| | Total R'000 | Allocated R'000 | Unallocated R'000 |
|---|------------------|--------------------|----------------------|
| Assets | | | |
| Non-current assets | 4 493 563 | 4 093 053 | 400 510 |
| Investment properties | 4 034 430 | 4 034 430 | – |
| Property and equipment | 4 969 | – | 4 969 |
| Stor-Age share purchase scheme loans | 166 961 | – | 166 961 |
| Goodwill and intangible assets | 144 036 | 58 623 | 85 413 |
| Deferred taxation | 19 098 | – | 19 098 |
| Derivative financial instruments | 124 069 | – | 124 069 |
| Current assets | 90 156 | 13 047 | 77 109 |
| Trade and other receivables | 65 165 | 9 879 | 55 286 |
| Inventories | 3 168 | 3 168 | – |
| Cash and cash equivalents | 21 823 | – | 21 823 |
| Total assets | 4 583 719 | 4 106 100 | 477 619 |
| Equity and liabilities | | | |
| Total equity | 3 494 259 | – | 3 494 259 |
| Stated capital | 3 175 075 | – | 3 175 075 |
| Non-distributable reserve | 523 006 | – | 523 006 |
| Accumulated loss | (108 855) | – | (108 855) |
| Foreign currency translation reserve | (120 732) | – | (120 732) |
| Total attributable equity to shareholders | 3 468 494 | – | 3 468 494 |
| Non-controlling interest | 25 765 | – | 25 765 |
| Non-current liabilities | 801 598 | 579 257 | 222 341 |
| Bank borrowings | 624 985 | 405 987 | 218 998 |
| Derivative financial instruments | 3 343 | – | 3 343 |
| Finance lease obligations | 173 270 | 173 270 | – |
| Current liabilities | 287 862 | 8 230 | 279 632 |
| Bank borrowings | 16 571 | – | 16 571 |
| Trade and other payables | 94 817 | – | 94 817 |
| Provisions | 16 331 | – | 16 331 |
| Finance lease obligations | 8 230 | 8 230 | – |
| Dividends payable | 151 913 | – | 151 913 |
| Total equity and liabilities | 4 583 719 | 587 487 | 3 996 232 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

| | 2019 R'000 | 2018 R'000 |
|--|----------------|----------------|
| 23. SEGMENTAL INFORMATION (continued) | | |
| <i>Reconciliation of headline earnings to distributable earnings per share</i> | | |
| Headline earnings attributable to shareholders | 175 961 | 374 126 |
| Distributable earnings adjustment | 212 087 | (88 360) |
| Depreciation and amortisation | 6 679 | 2 232 |
| Equity-settled share-based payment expense | 190 | – |
| Fair value adjustment to derivative financial instruments | 133 080 | (178 570) |
| Restructure of bank borrowings | 13 590 | – |
| Deferred tax | 2 689 | 3 836 |
| Foreign exchange gain available for distribution | 10 149 | – |
| Transaction and advisory fees | 357 | 6 552 |
| Antecedent dividend on share issues* | 45 353 | 77 590 |
| | 388 048 | 285 766 |
| Other adjustments | | |
| Non-controlling interests in respect of the above adjustments | (357) | 79 |
| Distributable earnings | 387 691 | 285 845 |
| Dividend declared for the 6 months ending 30 September | 172 824 | 133 932 |
| Dividend declared for the 6 months ending 31 March | 214 867 | 151 913 |
| Total dividends for the year | 387 691 | 285 845 |
| Shares entitled to dividends September ('000) | 336 889 | 284 840 |
| Shares entitled to dividends March ('000) | 387 987 | 298 964 |
| Weighted average shares in issue entitled to dividends ('000) | 321 937 | 230 450 |
| Dividend per share September (cents) | 51.30 | 47.02 |
| Dividend per share March (cents) | 55.38 | 50.81 |
| Total dividend per share for the year (cents) | 106.68 | 97.83 |

The Board declared a final dividend of 55.38 cents (2018: 50.81 cents) per share for the six months ended 31 March 2019 on 13 March 2019 and finalised on 11 June 2019. This represents growth of 9.0% over the comparative period.

* In the determination of distributable earnings, the group elects to make an adjustment for the antecedent dividend arising as result of the issue of shares during the period for which the company did not have full access to the cash flow from such issue.

| | Group | | Company | |
|---|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| Net asset value* | | | | |
| Number of shares in issue | 392 986 858 | 301 864 102 | 392 986 858 | 301 864 102 |
| Net asset value per share (cents) | 1 176.82 | 1 157.56 | 1 028.65 | 1 031.72 |
| Net asset value per share excluding non-controlling interest (cents) | 1 169.65 | 1 149.03 | 1 028.65 | 1 031.72 |
| Net tangible asset value per share (cents) | 1 140.98 | 1 109.84 | 1 008.72 | 1 004.52 |
| Net tangible asset value per share excluding non-controlling interest (cents) | 1 133.82 | 1 101.31 | 1 008.72 | 1 004.52 |

| | 31 March 2019 | 31 March 2018 |
|---|------------------|------------------|
| Key reporting ratios* | | |
| Total property cost-to-income ratio | 27% | 25% |
| Based on the total direct property costs divided by property revenue. | | |
| Administrative cost-to-income ratio | 9% | 11% |

Based on the administration expenses divided by total revenue.

* The ratios are computed based on IFRS reported figures and have not been audited by the group's external auditors.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

24. CHANGES IN ACCOUNTING POLICY

Impact on the financial statements

The company adopted IFRS 9 *Financial Instruments* and IFRS 15 *Revenue from Contracts with Customers* in the current year.

24.1 IFRS 9 *Financial Instruments*

IFRS 9 supersedes the provisions in IAS 39 relating to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting. In accordance with the transitional provisions in IFRS 9 paragraphs 7.2.15 and 7.2.26, comparative figures have not been restated. The adoption of IFRS 9 has not had a significant impact on the group's accounting policies pertaining to financial assets, financial liabilities and derivative financial instruments.

The table below sets out the classification and measurement of the group's financial instruments under IAS 39 and IFRS 9 at 1 April 2018:

| | Original classification under IAS 39 | New classification under IFRS 9 | Original carrying amount under IAS 39 R'000 | New carrying amount under IFRS 9 R'000 |
|--------------------------------------|--------------------------------------|-----------------------------------|---|--|
| Group | | | | |
| <i>Financial assets</i> | | | | |
| Stor-Age share purchase scheme loans | Loans and other receivables | Amortised cost | 166 961 | 166 961 |
| Cash and cash equivalents | Loans and other receivables | Amortised cost | 21 823 | 21 823 |
| Derivative financial assets | Loans and other receivables | Amortised cost | 124 069 | 124 069 |
| Trade and other receivables | Loans and other receivables | Amortised cost | 65 165 | 65 165 |
| <i>Financial liabilities</i> | | | | |
| Bank borrowings | Amortised cost | Amortised cost | 641 556 | 641 556 |
| Derivative financial instruments | Fair value through profit or loss | Fair value through profit or loss | 3 343 | 3 343 |
| Finance lease obligations | Amortised cost | Amortised cost | 181 500 | 181 500 |
| Trade and other payables | Amortised cost | Amortised cost | 94 817 | 94 817 |
| Dividend payable | Amortised cost | Amortised cost | 151 913 | 151 913 |
| Company | | | | |
| <i>Financial assets</i> | | | | |
| Stor-Age share purchase scheme loans | Loans and other receivables | Amortised cost | 166 961 | 166 961 |
| Cash and cash equivalents | Loans and other receivables | Amortised cost | 2 293 | 2 293 |
| Trade and other receivables | Loans and other receivables | Amortised cost | 11 143 | 11 143 |
| <i>Financial liabilities</i> | | | | |
| Bank borrowings | Amortised cost | Amortised cost | 235 569 | 235 569 |
| Derivative financial instruments | Fair value through profit or loss | Fair value through profit or loss | 3 343 | 3 343 |
| Trade and other payables | Amortised cost | Amortised cost | 11 834 | 11 834 |
| Dividend payable | Amortised cost | Amortised cost | 151 913 | 151 913 |

The impact of the impairment model under IFRS 9 has no impact on the impairment losses recognised in the group's results at 31 March 2018 as reflected below:

| | Group R'000 |
|--|----------------|
| Loss allowance at 31 March 2018 under IAS 39 | 1 384 |
| Loss allowance at 31 March 2018 under IFRS 9 | 1 384 |

Additional information about how the group measures the allowance for impairment is set out in note 25.3.2.

24.2 IFRS 15 Revenue from Contracts with Customers

IFRS establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaced IAS 18 Revenue and related interpretations. Under IFRS 15, revenue is recognised when a customer obtains control of the goods or services. Determining the timing of the transfer of control – at a point in time or over time – requires judgement.

The adoption of IFRS 15 has had the following impact on the group and company's revenue streams:

Property management, asset management and development fees

Under IAS 18 Revenue the group accounted for these fees when incurred and in the case of development fees, on a straight-line basis over the period of development of the property. Under IFRS 15 the treatment of the development fees remain the same as the performance obligations, the company acting as the manager of the property, are transferred over a period of time.

Licence fees

Under IAS 18 Revenue the group accounted for these fees when incurred. Under IFRS 15, the licence fees will be recognised when the company's performance obligation is extinguished.

Sale of packaging materials

Under IAS 18 Revenue the group accounted for the sale of packaging materials when the risk and rewards of ownership transferred to the customer. Under IFRS 15, the group accounts for revenue when the performance obligation to transfer the goods to customer is satisfied.

The group has not restated the comparative results as the impact of the application of the new standard is not material.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

25. FINANCIAL INSTRUMENTS

Exposure to interest rate, credit, liquidity and market risks arise in the normal course of the group's business. Derivative financial instruments are used as and when required to hedge exposure to fluctuations in interest rates and currency.

25.1 Financial risk management

The table below sets out the company and group's accounting classification of each class of financial asset and liability at 31 March:

| | Total R'000 | At fair value through profit or loss R'000 | At amortised cost R'000 |
|--|----------------|---|-------------------------------|
| Group as at 31 March 2019 | | | |
| <i>Financial assets</i> | | | |
| Stor-Age share purchase scheme loans | 184 739 | – | 184 739 |
| Cash and cash equivalents | 259 573 | – | 259 573 |
| Derivative financial instruments | 34 636 | 34 636 | – |
| Trade and other receivables (excluding rental guarantee) | 96 970 | – | 96 970 |
| Rental guarantee | 32 232 | 32 232 | – |
| Unlisted investment | 4 600 | 4 600 | – |
| <i>Financial liabilities</i> | | | |
| Bank borrowings | 1 742 311 | – | 1 742 311 |
| Derivative financial instruments | 21 298 | 21 298 | – |
| Finance lease obligations | 213 311 | – | 213 311 |
| Trade and other payables | 206 062 | – | 206 062 |
| Dividend payable | 214 867 | – | 214 867 |
| Group as at 31 March 2018 | | | |
| <i>Financial assets</i> | | | |
| Stor-Age share purchase scheme loans | 166 961 | – | 166 961 |
| Cash and cash equivalents | 21 823 | – | 21 823 |
| Derivative financial instruments | 124 069 | 124 069 | – |
| Trade and other receivables | 65 165 | – | 65 165 |
| <i>Financial liabilities</i> | | | |
| Bank borrowings | 641 556 | – | 641 556 |
| Derivative financial instruments | 3 343 | 3 343 | – |
| Finance lease obligations | 181 500 | – | 181 500 |
| Trade and other payables | 94 817 | – | 94 817 |
| Dividend payable | 151 913 | – | 151 913 |

| | Total R'000 | At fair value through profit or loss R'000 | At amortised cost R'000 |
|--|----------------|---|-------------------------------|
| Company as at 31 March 2019 | | | |
| <i>Financial assets</i> | | | |
| Stor-Age share purchase scheme loans | 184 739 | – | 184 739 |
| Cash and cash equivalents | 185 085 | – | 185 085 |
| Trade and other receivables (excluding rental guarantee) | 14 688 | – | 14 688 |
| Rental guarantee | 32 232 | 32 232 | – |
| Unlisted investment | 4 600 | 4 600 | – |
| <i>Financial liabilities</i> | | | |
| Bank borrowings | 916 180 | – | 916 180 |
| Derivative financial instruments | 9 103 | 9 103 | – |
| Trade and other payables | 71 156 | – | 71 156 |
| Dividend payable | 214 867 | – | 214 867 |
| Company as at 31 March 2018 | | | |
| <i>Financial assets</i> | | | |
| Stor-Age share purchase scheme loans | 166 961 | – | 166 961 |
| Cash and cash equivalents | 2 293 | – | 2 293 |
| Trade and other receivables | 11 143 | – | 11 143 |
| <i>Financial liabilities</i> | | | |
| Bank borrowings | 235 569 | – | 235 569 |
| Derivative financial instruments | 3 343 | 3 343 | – |
| Trade and other payables | 11 834 | – | 11 834 |
| Dividend payable | 151 913 | – | 151 913 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

25. FINANCIAL INSTRUMENTS (continued)

25.2 Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the group's income, cash flows or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, whilst optimising the return.

25.2.1 Interest rate risk

The group adopts a policy of ensuring that an appropriate amount of its exposure to changes in interest rates on borrowings is on a fixed basis. Interest rate swaps have been entered into to achieve an appropriate mix of fixed and floating rate exposure. The group states the fair value of interest rate swaps based on broker quotes. At the reporting date, the group had entered into the following interest rate swaps and with respect to the following facilities:

| | Notional amount R'000 | Notional amount £'000 | Effective date | Maturity date | Fixed rate | Fair value at 31 March 2019 R'000 | Fair value at 31 March 2018 R'000 |
|-------------------------------|-----------------------|-----------------------|----------------|---------------|------------|-----------------------------------|-----------------------------------|
| South Africa | | | | | | | |
| Nedbank facility B | | | | | | | |
| – Swap C | 50 000 | – | 8 Nov 2016 | 8 Nov 2019 | 9.50% | (273) | (761) |
| – Swap E | 25 000 | – | 16 Mar 2017 | 31 Mar 2020 | 9.40% | (170) | (349) |
| – Swap G | 25 000 | – | 1 Feb 2018 | 31 Jul 2019 | 9.08% | (32) | (177) |
| | 100 000 | – | | | | (475) | (1 287) |
| Nedbank facility C | | | | | | | |
| – Swap F | 50 000 | – | 8 Aug 2017 | 30 Oct 2020 | 9.00% | (227) | (323) |
| – Swap H | 100 000 | – | 1 Feb 2018 | 18 Nov 2020 | 9.45% | (1 162) | (1 733) |
| | 150 000 | – | | | | (1 389) | (2 056) |
| Nedbank facility D | | | | | | | |
| – Swap L | 100 000 | – | 8 Nov 2018 | 1 Nov 2021 | 9.43% | (1 536) | – |
| – Swap M | 100 000 | – | 13 Nov 2018 | 1 Nov 2021 | 9.47% | (1 634) | – |
| | 200 000 | – | | | | (3 170) | – |
| Nedbank facility E | | | | | | | |
| – Swap N | 80 000 | – | 13 Nov 2018 | 1 Oct 2019 | 8.87% | (85) | – |
| – Swap O | 50 000 | – | 13 Nov 2018 | 31 Oct 2019 | 8.87% | (60) | – |
| – Swap P | 100 000 | – | 13 Nov 2018 | 2 Nov 2020 | 9.27% | (897) | – |
| | 230 000 | – | | | | (1 042) | – |
| Standard Bank facility | | | | | | | |
| – Swap K | 100 000 | – | 24 Oct 2018 | 25 Oct 2021 | 7.80% | (1 423) | – |
| – Swap Q | 100 000 | – | 13 Nov 2018 | 13 Nov 2021 | 7.80% | (1 604) | – |
| | 200 000 | – | | | | (3 027) | – |
| Total South Africa | 880 000 | – | | | | (9 103) | (3 343) |

| | Notional amount R'000 | Notional amount £'000 | Effective date | Maturity date | Fixed rate | Fair value at 31 March 2019 R'000 | Fair value at 31 March 2018 R'000 |
|--|-----------------------|-----------------------|----------------|---------------|------------|-----------------------------------|-----------------------------------|
| United Kingdom | | | | | | | |
| Royal Bank of Scotland facility | | | | | | | |
| – Swap I | – | 22 275 | 31 Dec 2017 | 24 Oct 2022 | 1.05% | – | 2 960 |
| | – | 22 275 | | | | – | 2 960 |
| Lloyds Bank facility | | | | | | | |
| – Swap J | 399 081 | 21 150 | 19 Oct 2018 | 18 Oct 2022 | 1.10% | (3 000) | – |
| – Swap R | 203 786 | 10 800 | 13 Mar 2019 | 18 Oct 2024 | 1.32% | (3 529) | – |
| – Swap S | 141 519 | 7 500 | 27 Mar 2019 | 18 Oct 2024 | 1.14% | (1 093) | – |
| | 744 386 | 39 450 | | | | (7 622) | – |
| Total United Kingdom | – | 61 725 | | | | (7 622) | 2 960 |
| Total | 1 624 386 | 61 725 | | | | (16 725) | (383) |

The effect of the group's hedging policy on bank borrowings is as follows:

| | 31 March 2019 | | 31 March 2018 | | | |
|---|---------------|-----------|---------------|-----------|-----------|-------------|
| | SA R'000 | UK R'000 | Total R'000 | SA R'000 | UK R'000 | Total R'000 |
| Total debt facilities | 1 645 000 | 981 193 | 2 626 193 | 995 000 | 405 987 | 1 400 987 |
| Undrawn facilities | 430 501 | 155 062 | 585 563 | 642 381 | – | 642 381 |
| Gross debt | 1 214 499 | 826 131 | 2 040 630 | 352 619 | 405 987 | 758 606 |
| Net debt (see note 25.4) | 687 818 | 794 920 | 1 482 738 | 227 531 | 392 202 | 619 733 |
| Investment properties, net of finance lease obligations | 3 999 366 | 2 029 736 | 6 029 102 | 2 489 564 | 1 363 367 | 3 852 931 |
| Subject to fixed rates | | | | | | |
| – Amount | 880 000 | 744 386 | 1 624 386 | 250 000 | 369 117 | 619 117 |
| – % hedged on gross debt | 72.5% | 90.1% | 79.6% | 70.9% | 90.9% | 81.6% |
| – % hedged on net debt | 127.9% | 93.6% | 109.6% | 109.9% | 94.1% | 99.9% |
| Effective interest rate | 9.15% | 3.89% | 6.67% | 9.10% | 4.32% | 6.54% |
| Gearing (LTV ratio) [#] | 17.2% | 39.2% | 24.6% | 9.1% | 28.8% | 16.1% |

[#] LTV ratio defined as the ratio of net debt as a percentage of gross investment properties (net of finance lease obligations relating to leasehold investment property assets)

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

25. FINANCIAL INSTRUMENTS (continued)

25.2 Market risk (continued)

25.2.2 Effective interest rates

At the reporting date the group's interest rate profile was:

| | Note | Effective interest rate | Carrying amount R'000 | 0 – 12 months R'000 | 1 – 4 years R'000 | More than 4 years R'000 |
|---|--------|-------------------------|-----------------------|---------------------|-------------------|-------------------------|
| 2019 | | | | | | |
| Cash and cash equivalents | 10 | | 259 573 | 259 573 | – | – |
| – Cash on call | | 6.00% | 181 201 | 181 201 | – | – |
| – Current accounts | | 6.00% | 78 372 | 78 372 | – | – |
| Stor-Age share purchase scheme loans | 4 | | 184 739 | – | – | 184 739 |
| – Issue 1 | | 8.00% | 122 173 | – | – | 122 173 |
| – Issue 2 | | 8.31% | 2 277 | – | – | 2 277 |
| – Issue 3 | | 8.00% | 2 220 | – | – | 2 220 |
| – Issue 4a | | 7.46% | 8 752 | – | – | 8 752 |
| – Issue 4b | | 7.46% | 12 684 | – | – | 12 684 |
| – Issue 5 | | 7.19% | 22 292 | – | – | 22 292 |
| – Issue 6 | | 7.90% | 14 341 | – | – | 14 341 |
| Financial liabilities | | | (16 725) | (620) | (11 483) | (4 622) |
| Nedbank facility B | 25.2.1 | | | | | |
| – Swap C | | 9.50% | (273) | (273) | – | – |
| – Swap E | | 9.40% | (170) | (170) | – | – |
| – Swap G | | 9.08% | (32) | (32) | – | – |
| Nedbank facility C | 25.2.1 | | | | | |
| – Swap F | | 9.00% | (227) | – | (227) | – |
| – Swap H | | 9.45% | (1 162) | – | (1 162) | – |
| Nedbank facility D | 25.2.1 | | | | | |
| – Swap L | | 9.43% | (1 536) | – | (1 536) | – |
| – Swap M | | 9.47% | (1 634) | – | (1 634) | – |
| Nedbank facility E | 25.2.1 | | | | | |
| – Swap N | | 8.87% | (85) | (85) | – | – |
| – Swap O | | 8.87% | (60) | (60) | – | – |
| – Swap P | | 9.27% | (897) | – | (897) | – |
| Standard Bank facility | 25.2.1 | | | | | |
| – Swap K | | 7.80% | (1 423) | – | (1 423) | – |
| – Swap Q | | 7.80% | (1 604) | – | (1 604) | – |
| Lloyds Bank facility | 25.2.1 | | | | | |
| – Swap J | | 1.10% | (3 000) | – | (3 000) | – |
| – Swap R | | 1.32% | (3 529) | – | – | (3 529) |
| – Swap S | | 1.14% | (1 093) | – | – | (1 093) |

| | Note | Effective interest rate | Carrying amount R'000 | 0 – 12 months R'000 | 1 – 4 years R'000 | More than 4 years R'000 |
|---|--------|-------------------------|-----------------------|---------------------|-------------------|-------------------------|
| 2018 | | | | | | |
| Cash and cash equivalents | | | 21 823 | 21 823 | – | – |
| – Cash on call | 10 | 6.00% | 100 | 100 | – | – |
| – Current accounts | | 0.05% | 21 723 | 21 723 | – | – |
| Stor-Age share purchase scheme loans | 4 | | 166 961 | – | – | 166 961 |
| – Issue 1 | | 8.00% | 119 602 | – | – | 119 602 |
| – Issue 2 | | 8.31% | 2 318 | – | – | 2 318 |
| – Issue 3 | | 8.00% | 2 154 | – | – | 2 154 |
| – Issue 4a | | 7.46% | 8 830 | – | – | 8 830 |
| – Issue 4b | | 7.46% | 12 223 | – | – | 12 223 |
| – Issue 5 | | 7.19% | 21 834 | – | – | 21 834 |
| Financial liabilities | | | (3 343) | – | (3 343) | – |
| Nedbank facility B | 25.2.1 | | | | | |
| – Swap C | | 9.50% | (761) | – | (761) | – |
| – Swap E | | 9.40% | (349) | – | (349) | – |
| – Swap G | | 9.08% | (177) | – | (177) | – |
| Nedbank facility C | 25.2.1 | | | | | |
| – Swap F | | 9.00% | (323) | – | (323) | – |
| – Swap H | | 9.45% | (1 733) | – | (1 733) | – |
| Financial assets | | | 2 960 | – | – | 2 960 |
| Royal Bank of Scotland Facility | 25.2.1 | | | | | |
| – Swap I | | 1.05% | 2 960 | – | – | 2 960 |

The effective rates disclosed above are fixed except for cash and cash equivalents.

The bank facilities and interest rate swaps are in the name of the company except for the Pound denominated interest rate swaps which are in the name of Betterstore Self Storage Properties I Limited.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

25. FINANCIAL INSTRUMENTS (continued)

25.2 Market risk (continued)

25.2.3 Sensitivity analysis

The group has a mixture of fixed and floating interest bearing financial liabilities. The effect on profit or loss of a 1% increase/decrease in the interest rates of the floating rate interest bearing financial liabilities balances outstanding at the reporting date would result in a corresponding increase/decrease in the interest expense of R4.078 million (2018: R1.396 million). The analysis has been prepared on the assumption that all other variables remain constant.

25.2.4 Currency risk

Currency hedging

The group has trading operations in the UK and is exposed to currency risk on its capital investment as well as the underlying earnings. The group uses cross-currency interest rate swaps as part of its treasury management plan to hedge part of its foreign currency investment. The cross-currency interest swaps are structured to receive a fixed JIBAR-linked rate and pay a fixed LIBOR-linked rate.

Hedging of capital investment

The acquisition of UK self storage operations was financed through a combination of debt and equity from South Africa, as well as a debt funding from Lloyds Bank in the UK. During the year the Lloyds Bank debt facility replaced the Royal Bank of Scotland debt facility. At year end, approximately 38.3% (2018: 38.1%) of the group's foreign currency net investment have been hedged through a combination of cross-currency interest rate swaps and the GBP-denominated loan from Lloyds Bank. Details of the cross-currency interest rate swaps are set out below:

| Bank | Maturity date | Spot (R) | Nominal GBP'000 | Nominal ZAR'000 | ZAR Rate | GBP Rate |
|--------------|---------------|----------|-----------------|-----------------|----------|----------|
| Nedbank | 2 Nov 2020 | 18.41 | 10 000 | 184 100 | 6.47% | 0.00% |
| Investec | 26 Oct 2021 | 18.71 | 5 000 | 93 555 | 10.00% | 3.04% |
| Investec | 26 Oct 2022 | 18.71 | 5 000 | 93 555 | 10.00% | 2.98% |
| Investec | 7 Jun 2021 | 17.00 | 5 000 | 85 000 | 10.00% | 2.33% |
| Total | | | 25 000 | 456 210 | | |

Hedging of cash flow

Cash flow from operations in the UK are exposed to movements in the GBP/ZAR exchange rate. To manage the impact of currency volatility, the group has adopted a progressive policy of hedging at least 80% of its 12-month projected forward net cash flow, 70% of its 13-24 month projected forward net cash flow and 50% of its 25 – 36 month projected forward net cash flow derived in foreign currency. The group does not enter into any further arrangements to hedge the impact of currency fluctuations on distributable earnings. In line with this policy the group has the following open forward rate instruments are in place:

| Maturity date | Forward exchange rate (ZAR/GBP) | Fair value at 31 March 2019 (note 7) |
|---------------|---------------------------------|--------------------------------------|
| Jun 2019 | R22.47:1 | 7 672 |
| Nov 2019 | R23.01:1 | 7 818 |
| Jun 2020 | R29.02:1 | 19 530 |
| Nov 2020 | R20.77:1 | 96 |
| Jun 2021 | R21.41:1 | (168) |
| Nov 2021 | R21.74:1 | (256) |
| Jun 2022 | R22.40:1 | (56) |
| | | 34 636 |

25.2.5 Sensitivity analysis

A reasonably possible strengthening (weakening) of ZAR against GBP would have affected the measurement of financial instruments denominated in a foreign currency and affected distributable earnings from the UK operations by the amounts shown below. The analysis takes into account the fixed hedging of cash flow as discussed above and is based on the average ZAR/GBP exchange rate for the relevant period since the UK operations were acquired. At a 24% movement in the ZAR against GBP, the effects of the movement in the exchange rate will be fully hedged. The sensitivity analysis assumes that other macroeconomic factors remain unchanged.

| | Group | | | |
|------------------------|---|---|---|---|
| | 2019 | | 2018 | |
| | 24% ZAR depreciation against the GBP R'000 | 24% ZAR appreciation against the GBP R'000 | 16% ZAR depreciation against the GBP R'000 | 16% ZAR appreciation against the GBP R'000 |
| Distributable earnings | 200 | 17 952 | 52 | 8 908 |

The exchange rates used for the translation of the group's foreign operations is as follows:

| Average exchange rate | | Year-end spot rate | |
|-----------------------|-------------|--------------------|-------------|
| 2019 | 2018 | 2019 | 2018 |
| £1/R18.0421 | £1/R17.2136 | £1/R18.8691 | £1/R16.5709 |

25.3 Credit risk

25.3.1 Credit exposure

The carrying amount of each class of financial assets represents the maximum exposure to credit risk. The maximum exposure to credit risk at the reporting date was:

| | Group | | Company | |
|--|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| Stor-Age share purchase scheme loans | 184 739 | 166 961 | 184 739 | 166 961 |
| Trade and other receivables | 41 565 | 14 786 | 9 439 | 290 |
| Tenant and related receivables | 15 593 | 9 881 | 725 | – |
| Sundry receivables | 25 972 | 4 905 | 8 714 | 290 |
| Other receivables: Rental guarantee | 32 232 | – | 32 232 | – |
| Amount due from previous shareholder of Viking | 10 378 | – | – | – |
| Derivative financial assets | 34 636 | 124 069 | – | – |
| Intercompany receivable | – | – | 357 146 | 207 000 |
| Related party receivables | 60 | 9 311 | 5 179 | 9 326 |
| Staff loans | 77 | 137 | 70 | 137 |
| Unlisted investment | 4 600 | – | 4 600 | – |
| Cash and cash equivalents | 259 573 | 21 823 | 185 085 | 2 293 |
| | 567 860 | 337 087 | 778 490 | 386 007 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

25. FINANCIAL INSTRUMENTS (continued)

25.3 Credit risk (continued)

25.3.1 Credit exposure (continued)

| | Group | | Company | |
|--|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| <i>Stor-Age share purchase scheme loans</i> | | | | |
| The maximum exposure to credit risk for loans at the reporting date: | | | | |
| Stor-Age share purchase scheme loans | 184 739 | 166 961 | 184 739 | 166 961 |
| Shares pledged as security | (215 848) | (201 260) | (215 848) | (201 260) |
| Net exposure | – | – | – | – |

The group's exposure to credit risk pertaining to the share purchase scheme loans are mitigated by the shares pledged as security to Stor-Age. In terms of the rules of the Scheme, the dividend received by a participant on their Scheme shares must be applied against the interest owing on the share purchase scheme loan owing by the participant to the company. The participant may elect to withdraw the amount by which such dividend exceeds the interest owing or apply such proceeds to the capital balance of the share purchase scheme loan.

In assessing the measurement of any potential impairment allowance, the directors consider the expected credit losses that may arise on the share purchase scheme loans over the next 12 months. As the fair value of the shares pledged as security exceeds the share purchase scheme loans owing to the company, the directors have concluded that there has not been a significant increase in credit risk since initial recognition and therefore no impairment allowance has been recognised in the current year.

No participants to whom loans were granted were in breach of their obligations.

Intercompany receivables

The intercompany receivables are repayable on demand and have an effective interest rate of 0%. The risk of a default occurring over 12 months is the same as the lifetime risk of a default occurring, and therefore the 12-month and lifetime expected credit loss will be the same. In assessing whether there has been a significant increase in credit risk the directors review the lending company's solvency and liquidity position and its budget for the next reporting period. No impairment loss allowances have been recognised on the intercompany receivables in the current year.

Related party receivables

The related party receivables relate to transactions entered into in the normal course of business with related parties other than the company's subsidiaries (see note 28.2). The credit risk has been assessed as low as the transactions are routine in nature and not significant. The 12-month expected credit losses basis is used to determine the impairment allowance as there receivable has not suffered a significant increase in credit risk.

Cash and cash equivalents

Cash and cash equivalents are held with financial institution counterparties that have a Moody's credit rating, between Aa3 and Baa3, that is in line with the group's treasury management policies. The impairment allowance on cash and cash equivalents has been based on the 12-month expected credit loss basis. Based on the Moody's rating of the financial institutions, the group considers cash and cash equivalents to have a low credit risk and therefore no impairment allowance has been recognised in the current year.

Derivative financial assets

Derivative contracts are entered into with counterparties which have a Moody's credit rating between Aa3 and Baa3. The impairment allowance on derivative contracts has been based on the 12-month expected credit loss basis. Based on the Moody's rating of the financial institutions, the group considers derivative contracts to have a low credit risk and therefore no impairment allowance has been recognised in the current year.

Tenant and related receivables

Tenant debtors are classified as current as they are short-term in nature and generally settled within 30 days. Tenant debtors do not contain a significant financing component. Tenant debtors are initially recognised at the amount of the consideration that is unconditional. Subsequently tenant debtors are measured at amortised cost using the effective interest method as they are held with the objective to collect contractual cash flows. The credit risk is mitigated as the majority of tenants pay by debit order and the group's credit policy requires the holding of rental deposits (for South African tenants) in most instances. In terms of the rental agreements entered into with tenants, the group may under certain conditions dispose of tenant goods to recover the outstanding amounts.

The impairment allowance is based on the IFRS 9 simplified approach to measuring expected credit losses which is based on the lifetime expected credit loss allowance for all trade receivables. The group performs the assessment to determine whether there has been a significant increase in credit risk by grouping tenants between South Africa and the UK. Further details regarding the impairment allowance is set out in note 25.3.2.

Staff loans

Loans are only granted to employees who meet certain criteria as set out in the company's handbook. The loans are interest free and repayable over a fixed period generally not exceeding a term of 12 months. On initial recognition the credit risk and probability of default has been assessed as low as the loan repayments are recovered directly from the employee's salary or any other funds due to the employee on the termination of employment. At the reporting date there has been no significant increase in the credit risk of staff loans and therefore in applying the 12-month expected credit loss basis, no impairment allowance has been recognised.

Unlisted investment

The unlisted investment was made with the objective to improve the group's compliance with the Broad-Based Black Economic Empowerment scorecard. The investment is managed by a reputable fund manager that carefully screens all investment opportunities. No impairment allowance has been recognised on the unlisted investment based on the past performance of the fund.

Amount due from previous shareholder of Viking

The amount due from the previous shareholders of Viking are held in an escrow account by the previous shareholder's lawyers. As the risk of default by the previous seller is low, no impairment allowance has been recognised in the current year.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

25. FINANCIAL INSTRUMENTS (continued)

25.3 Credit risk (continued)

25.3.2 Impairment loss allowances

Tenant and related receivables

The expected credit loss rates are based on historical bad debt impairments as a percentage of the tenant debtors balance adjusted for forward-looking information on macroeconomic factors affecting the ability of the tenants to settle the receivables. The group has identified the gross domestic product and unemployment rate in South Africa and the United Kingdom to be the most relevant factors and accordingly adjusts the historical loss rates.

The loss allowance was determined as follows:

| | Past due 0 – 30 days | Past due 31 – 60 days | Past due 61 – 120 days | Past due >120 days | Total |
|-------------------------------|-------------------------|--------------------------|---------------------------|-----------------------|---------|
| Group | | | | | |
| 31 March 2019 | | | | | |
| SA | | | | | |
| Expected loss rate | 1% | 0% | 37% | 97% | – |
| Gross carrying amount (R'000) | 3 297 | 1 475 | 1 325 | 949 | 7 046 |
| Loss allowance (R'000) | (40) | (80) | (496) | (919) | (1 535) |
| UK | | | | | |
| Expected loss rate | 0% | 0% | 90% | 0% | – |
| Gross carrying amount (R'000) | 9 472 | 642 | 283 | – | 10 397 |
| Loss allowance (R'000) | – | (66) | (250) | – | (316) |
| Group | | | | | |
| 1 April 2018 | | | | | |
| SA | | | | | |
| Expected loss rate | – | – | – | – | – |
| Gross carrying amount (R'000) | 1 731 | 922 | 1 079 | 1 136 | 4 868 |
| Loss allowance (R'000) | (89) | (124) | (524) | (647) | (1 384) |
| UK | | | | | |
| Expected loss rate | – | – | – | – | – |
| Gross carrying amount (R'000) | 6 165 | 447 | 182 | – | 6 794 |
| Loss allowance (R'000) | – | (215) | (182) | – | (397) |
| Company | | | | | |
| 31 March 2019 | | | | | |
| SA | | | | | |
| Expected loss rate | 0% | – | 0% | 26% | – |
| Gross carrying amount (R'000) | 23 | 647 | 10 | 61 | 741 |
| Loss allowance (R'000) | – | – | – | (16) | (16) |

There were no tenant and related receivables due to the company at 31 March 2018.

The loss allowance for the year ended 31 March 2018 has been calculated in terms of IAS 39. The table below shows the movement in the loss allowance (lifetime expected credit losses) for trade and other receivables:

| | Current and past due R'000 | Credit impaired (Stage 3) R'000 | Total R'000 |
|--|-------------------------------|---------------------------------------|----------------|
| SA | | | |
| Opening loss allowance as at 1 April 2018 (calculated under IFRS 9) | 1 384 | – | 1 384 |
| Increase in loss allowance recognised in profit or loss during the year | 3 413 | – | 3 413 |
| Receivables written off during the year as uncollectible | (408) | (2 854) | (3 262) |
| Trade Receivables that are credit impaired | (2 854) | 2 854 | – |
| Closing loss allowance as at 31 March 2019 (calculated under IFRS 9) | 1 535 | – | 1 535 |
| UK | | | |
| Opening loss allowance as at 1 April 2018 (calculated under IFRS 9) | 397 | – | 397 |
| Increase in loss allowance recognised in profit or loss during the year | 572 | – | 572 |
| Receivables written off during the year as uncollectible | (65) | (588) | (653) |
| Trade Receivables that are credit impaired | (588) | 588 | – |
| Closing loss allowance as at 31 March 2019 (calculated under IFRS 9) | 315 | – | 315 |

25.4 Liquidity risk

The following are the contractual maturities of financial liabilities, including interest payable. The table has been drawn up based on the contractual, undiscounted cash flows of the financial liabilities based on the earliest date the group can be required to pay.

| | Carrying amount R'000 | 1 – 12 months R'000 | 1 – 2 years R'000 | 2 – 5 years R'000 | More than 5 years R'000 |
|---|-----------------------------|---------------------------|----------------------|----------------------|-------------------------------|
| Group | | | | | |
| 2019 | | | | | |
| <i>Non-derivative financial liabilities</i> | | | | | |
| Bank borrowings | 1 742 311 | 265 460 | 653 051 | 881 234 | – |
| Finance lease obligation | 213 311 | 22 587 | 22 704 | 68 113 | 225 267 |
| Trade and other payables | 136 964 | 136 964 | – | – | – |
| | 2 092 586 | 425 012 | 675 755 | 949 347 | 225 267 |
| 2018 | | | | | |
| <i>Non-derivative financial liabilities</i> | | | | | |
| Bank borrowings* | 641 556 | 17 655 | 24 445 | 344 680 | 296 734 |
| Finance lease obligation | 181 500 | 19 019 | 19 259 | 57 776 | 191 470 |
| Trade and other payables | 45 588 | 45 588 | – | – | – |
| | 868 644 | 82 262 | 43 704 | 402 456 | 488 204 |

* The amounts are represented to conform with current year disclosure.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

25. FINANCIAL INSTRUMENTS (continued)

25.4 Liquidity risk (continued)

| | Carrying amount R'000 | 1 – 12 months R'000 | 1 – 2 years R'000 | 2 – 5 years R'000 | More than 5 years R'000 |
|---|--------------------------|---------------------------|----------------------|----------------------|-------------------------------|
| Company | | | | | |
| 2019 | | | | | |
| <i>Non-derivative financial liabilities</i> | | | | | |
| Bank borrowings* | 916 180 | 271 632 | 550 482 | 162 984 | – |
| Trade and other payables | 69 066 | 69 066 | – | – | – |
| | 985 246 | 340 698 | 550 482 | 162 984 | – |
| 2018 | | | | | |
| <i>Non-derivative financial liabilities</i> | | | | | |
| Bank borrowings | 235 569 | 21 437 | 162 840 | 94 165 | – |
| Trade and other payables | 7 846 | 7 846 | – | – | – |
| | 243 415 | 29 283 | 162 840 | 94 165 | – |

* The amounts are represented to conform with current year disclosure.

| | Group | |
|-----------------------------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 |
| Net debt | 1 482 738 | 619 733 |
| Bank borrowings | 1 742 311 | 641 556 |
| Cash and cash equivalents | (259 573) | (21 823) |
| Property assets (refer to note 3) | 6 029 102 | 3 852 930 |
| Investment properties | 6 242 413 | 4 034 430 |
| Finance leases | (213 311) | (181 500) |
| Gearing ratio | 24.6% | 16.1% |

The group's gearing ratio of 24.6% (2018: 16.1%) is lower than the maximum gearing ratio of 60% permitted by the SA REIT guidelines.

26. FAIR VALUE HIERARCHY FOR FINANCIAL INSTRUMENTS AND INVESTMENT PROPERTIES

The fair values of all financial instruments are substantially the same as the carrying amounts reflected on the statement of financial position.

Fair value hierarchy

The group and company measure fair values using the following hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted prices (unadjusted) in an active market for an identical instrument.
- Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category also includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the group and company determines fair values using valuation techniques. Valuation techniques include net present value and discounted cash flow models and comparison to similar instruments for which market observable prices exist. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date, that would have been determined by market participants acting at arm's length.

The group and company uses widely recognised valuation models for determining the fair value of common and more simple financial instruments, such as interest rate swaps and cross-currency interest rate swaps that use only observable market data and require little management judgement and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities, exchange traded derivatives and simple over-the-counter derivatives such as interest rate swaps. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

26. FAIR VALUE HIERARCHY FOR FINANCIAL INSTRUMENTS AND INVESTMENT PROPERTIES (continued)

Fair value hierarchy (continued)

The table below analyses financial assets and liabilities carried at fair value, by valuation method, and investment properties where the fair value approximates the carrying amount:

| | Note | Level 1 R'000 | Level 2 R'000 | Level 3 R'000 | Carrying amount at 31 March R'000 |
|----------------------------------|------|------------------|------------------|------------------|--|
| Group | | | | | |
| 2019 | | | | | |
| <i>Assets</i> | | | | | |
| | | – | 39 236 | 6 274 645 | 6 313 881 |
| Investment properties | 3 | – | – | 6 242 413 | 6 242 413 |
| Derivative financial assets | 7 | – | 34 636 | – | 34 636 |
| Other receivables | 9 | – | – | 32 232 | 32 232 |
| Unlisted investment | | – | 4 600 | – | 4 600 |
| <i>Liabilities</i> | | | | | |
| Derivative financial liabilities | 15.2 | – | 21 298 | – | 21 298 |
| 2018 | | | | | |
| <i>Assets</i> | | | | | |
| | | – | 124 069 | 4 034 430 | 4 158 499 |
| Investment properties | 3 | – | – | 4 034 430 | 4 034 430 |
| Derivative financial assets | | – | 124 069 | – | 124 069 |
| <i>Liabilities</i> | | | | | |
| Derivative financial liabilities | 15.2 | – | 3 343 | – | 3 343 |
| Company | | | | | |
| 2019 | | | | | |
| <i>Assets</i> | | | | | |
| | | – | 4 600 | 430 934 | 435 534 |
| Investment properties | 3 | – | – | 398 702 | 398 702 |
| Other receivables | 9 | – | – | 32 232 | 32 232 |
| Unlisted investment | | – | 4 600 | – | 4 600 |
| <i>Liabilities</i> | | | | | |
| Derivative financial liabilities | | – | 9 103 | – | 9 103 |
| Derivative financial liabilities | | – | 9 103 | – | 9 103 |
| 2018 | | | | | |
| <i>Assets</i> | | | | | |
| | | – | – | 88 601 | 88 601 |
| Investment properties | 3 | – | – | 88 601 | 88 601 |
| <i>Liabilities</i> | | | | | |
| Derivative financial liabilities | 3 | – | 3 343 | – | 3 343 |
| Derivative financial liabilities | 3 | – | 3 343 | – | 3 343 |

Level 2 fair values

The following table shows the valuation techniques used in measuring level 2 fair values:

| Type | Valuation technique | Significant unobservable inputs | Inter-relationship between key unobservable inputs and fair value measurements |
|---|---|---------------------------------|--|
| Derivative financial instruments – <i>Forward exchange contracts</i> | Fair valued monthly by Investec using mark-to-market mid market values. This fair value is determined, inter alia, using quoted forward exchange rates at the reporting date and present value calculations. | Not applicable | Not applicable |
| Derivative financial instruments – <i>Cross-currency interest rate swaps</i> | Fair valued monthly by Investec and Nedbank using mark-to-market mid market values. This involves, inter alia, discounting the future cash flows using the basis swap curves of the respective currencies at the dates when the cash flows will take place. | Not applicable | Not applicable |
| Derivative financial instruments – <i>Interest rate swaps</i> | Fair valued monthly by Nedbank, Standard Bank and Lloyds Bank using mark-to-market mid market values. This involves, inter alia, discounting the future cash flows using the yield curves at the reporting date and the credit risk inherent in the contract. | Not applicable | Not applicable |
| Unlisted investment | Fair valued monthly by Cadiz Asset Management in relation to underlying performance of the fund using appropriate discount and default rates. | Not applicable | Not applicable |

Level 3 fair values

The following table shows the valuation techniques used in measuring level 3 fair values:

| Type | Valuation technique | Significant unobservable inputs | Inter-relationship between key unobservable inputs and fair value measurements |
|--|---|--|---|
| Other receivables: Rental guarantee | Fair valued bi-annually by the directors based on the projected revenue of the underlying investment properties versus the expected rental revenue thresholds as agreed between the previous shareholders of RSI 2 and RSI 3. | Financial information used to calculate forecast revenue – e.g. stabilised occupancy levels, expected future growth in revenue | Higher assumptions for stabilised occupancy, lease-up rates and rental rates for the underlying investment properties would result in an increase in projected revenue, and thus a decrease in valuation. |
| Investment properties | Refer to note 3 | Refer to note 3 | Refer to note 3 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

26. FAIR VALUE HIERARCHY FOR FINANCIAL INSTRUMENTS AND INVESTMENT PROPERTIES (continued)

Level 3 reconciliation – Investment Property

| | Opening balance R'000 | Gains recognised in profit or loss for the year R'000 | Acquisitions R'000 | Disposals R'000 | Exchange differences recognised in other comprehensive income R'000 | Closing balance R'000 |
|-----------------------|--------------------------|--|-----------------------|--------------------|--|--------------------------|
| Group | | | | | | |
| 2019 | | | | | | |
| Investment properties | 4 034 430 | 85 675 | 1 907 748 | – | 214 560 | 6 242 413 |
| 2018 | | | | | | |
| Investment properties | 2 050 210 | 203 001 | 1 982 655 | (17 569) | (183 867) | 4 034 430 |
| Company | | | | | | |
| 2019 | | | | | | |
| Investment properties | 88 601 | 2 089 | 308 012 | – | – | 398 702 |
| 2018 | | | | | | |
| Investment properties | 36 588 | 2 737 | 66 676 | (17 400) | – | 88 601 |

27. USE OF ACCOUNTING ESTIMATES AND JUDGEMENTS

Management discusses with the Audit and Risk Committee the development, selection and disclosure of the group's critical accounting policies and estimates and the application of these policies and estimates.

Significant judgements are made in applying the group's accounting policies:

- Valuation of investment properties to fair value:
The discounted cash flow of net operating income valuation method is used which assumes the net operating income for the next 10 years until the notional sale of the asset in year 10, taking into account the occupancy levels, estimated growth in revenue and operating costs. The discount rate is also adjusted for any projected market, business and financial volatility. The income capitalisation method is also applied as a check to the discounted cash flow methodology. The method assumes stabilised mature occupancy and market-related rental rates in the calculation of net operating income. A market-related capitalisation rate is applied to the annualised net operating income to derive a valuation.
- Determining the expected credit loss allowance of financial assets:
Judgement is used to determine the recoverability of tenant and related receivables based on security held, experience with similar tenants, the period the amount is overdue and knowledge of the tenant's circumstances.
- Determining the goodwill and intangible assets impairment:
The discounted cash flow of net operating income valuation method is used which assumes the net operating income for the next 10 years, taking into account the properties under management and the estimated growth in asset and property management fees and operating costs. The discount rate is also adjusted for any projected market, business and financial volatility.
- Group's taxation:
The group is subject to tax in multiple jurisdictions and therefore an element of judgement and estimation is applied in calculating the group's tax charge and provision for income taxes. The relevant tax authorities may disagree with the tax computation and therefore the final tax charge cannot be calculated until an assessment has been made by the tax authority.
- Functional currency:
The functional currency of Stor-Age International Proprietary Limited is GBP. Judgement has been applied in determining the currency of the primary economic environment in which Stor-Age International Proprietary Limited operates.

28. RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. These related parties include directors of the company and key management personnel who are responsible for planning, directing and controlling the activities of the company. The shares of Stor-Age Property REIT are widely held.

28.1 Identity of the related parties with whom material transactions have occurred

Subsidiaries

- Roeland Street Investments Proprietary Limited
- Roeland Street Investments 2 Proprietary Limited
- Roeland Street Investments 3 Proprietary Limited
- Wimbledonway Investments Proprietary Limited
- N14 Self Storage Proprietary Limited
- Units 1-4 Somerset West Business Park Proprietary Limited
- Unit Self Storage Proprietary Limited
- Stor-Age Properties KZN Proprietary Limited
- Stor-Age International Proprietary Limited
- Storage RSA Investments Proprietary Limited and its subsidiaries

Directors as listed in the directors' report

Key management personnel

Related through common shareholding/directorships or affiliation with related parties

- Madison Square Holdings Close Corporation
- Stor-Age Property Holdings Proprietary Limited
- Fairstore Trust

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

| | Group | | Company | |
|---|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 28. RELATED PARTY TRANSACTIONS (continued) | | | | |
| 28.2 Related party transactions | | | | |
| Related party balances | | | | |
| Intercompany payables | | | | |
| Stor-Age Properties KZN Proprietary Limited | – | – | – | 1 140 |
| Roeland Street Investments 2 Proprietary Limited | – | – | 34 468 | – |
| Wimbledonway Investments Proprietary Limited | – | – | 13 574 | 14 603 |
| Intercompany receivables | | | | |
| Stor-Age Properties KZN Proprietary Limited | – | – | 595 | – |
| N14 Self Storage Proprietary Limited | – | – | 28 728 | 29 173 |
| Roeland Street Investments Proprietary Limited | – | – | 210 400 | 60 730 |
| Storage RSA Trading Proprietary Limited | – | – | 117 423 | 117 097 |
| Amounts – owing by related parties | | | | |
| – Stor-Age Property Holdings Proprietary Limited | – | 6 336 | – | 6 336 |
| – Castle Rock Capital Trust | – | 2 | – | 2 |
| – Roeland Street Investments 2 Proprietary Limited | – | 15 | – | 15 |
| – Madison Square Holdings Close Corporation | 60 | 2 972 | 60 | 2 972 |
| Working capital – owing by related parties | | | | |
| – Roeland Street Investments Proprietary Limited | – | – | 891 | – |
| – Roeland Street Investments 2 Proprietary Limited | – | – | 316 | – |
| – Roeland Street Investments 3 Proprietary Limited | – | 1 024 | 8 | 1 024 |
| – Units 1-4 Somerset West Business Park Proprietary Limited | – | – | 371 | 197 |
| – Unit Self Storage Proprietary Limited | – | – | – | 191 |
| – Stor-Age Properties KZN Proprietary Limited | – | – | 23 | – |
| – Storage RSA Trading Proprietary Limited | – | – | 3 570 | – |
| – N14 Self Storage Proprietary Limited | – | – | – | – |
| Working capital – owing to related parties | | | | |
| – Wimbledonway Investments Proprietary Limited | – | – | – | – |
| – Roeland Street Investments 3 Proprietary Limited | – | – | 618 | – |
| – Unit Self Storage Proprietary Limited | – | – | 516 | – |
| – Stor-Age Property Holdings Proprietary Limited | 55 500 | – | 55 500 | – |
| – Roeland Street Investments 2 Proprietary Limited | – | 2 492 | – | 2 492 |

| | Group | | Company | |
|--|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| Related party transactions | | | | |
| Dividend income | | | | |
| Roeland Street Investments Proprietary Limited | – | – | 203 087 | 247 243 |
| Wimbledonway Investments Proprietary Limited | – | – | 5 229 | 5 121 |
| N14 Self Storage Proprietary Limited | – | – | 1 076 | 1 267 |
| Roeland Street Investments 2 Proprietary Limited | – | – | 40 619 | – |
| Roeland Street Investments 3 Proprietary Limited | – | – | 4 072 | – |
| Interest income on Stor-Age share purchase scheme loans | | | | |
| Directors and key management personnel | 13 819 | 8 739 | 13 819 | 8 739 |
| Related party interest income | | | | |
| Madison Square Holdings Close Corporation | 159 | – | 159 | – |
| Stor-Age Property Holdings Proprietary Limited | 150 | – | 150 | – |
| Related party interest expense | | | | |
| Stor-Age Property Holdings Proprietary Limited | 1 223 | – | 1 223 | – |
| Licence fees income | | | | |
| Roeland Street Investments 3 Proprietary Limited | – | 1 000 | – | 1 000 |
| Related party construction fees incurred | | | | |
| Madison Square Holdings Close Corporation | 45 656 | 30 163 | 26 045 | 16 661 |
| Related party development fees income | | | | |
| Roeland Street Investments 2 Proprietary Limited | 369 | 763 | 369 | 763 |
| Roeland Street Investments 3 Proprietary Limited | – | 276 | – | 276 |
| Stor-Age Property Holdings Proprietary Limited | – | 3 914 | – | 3 914 |
| Asset management fees income | | | | |
| Roeland Street Investments 2 Proprietary Limited | 2 933 | 7 204 | 2 933 | 7 204 |
| Roeland Street Investments 3 Proprietary Limited | 279 | 327 | 279 | 327 |
| Property management fees income | | | | |
| Roeland Street Investments 2 Proprietary Limited | 3 221 | 4 685 | 3 221 | 4 685 |
| Roeland Street Investments 3 Proprietary Limited | 228 | 228 | 228 | 228 |
| Financial guarantee fee | | | | |
| Stor-Age International Proprietary Limited | – | – | 5 000 | – |
| Office rental expense | | | | |
| Stor-Age Property Holdings Proprietary Limited | 1 270 | 801 | 1 270 | 801 |
| Office rental income | | | | |
| Madison Square Holdings Close Corporation | 100 | – | – | – |
| Disposal of Bryanston land | | | | |
| Stor-Age Property Holdings Proprietary Limited | – | 18 550 | – | 18 550 |
| Purchase of Bryanston self storage property[^] | 80 946 | – | – | – |
| Acquisition of RSI 2 and RSI 3 from related parties | | | | |
| Stor-Age Property Holdings Proprietary Limited | 21 750 | – | 21 750 | – |
| Fairstore Trust | 14 500 | – | 14 500 | – |

[^] Relates to the development of Bryanston under the CPC structure. The development was completed in September 2018 and acquired by Stor-Age for a consideration of R80.9 million.

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

28. MATERIAL RELATED PARTY TRANSACTIONS AND BALANCES (continued)

The directors' and company secretary's direct and indirect shareholding in the company and their remuneration is reflected in notes 28.3 and 28.4. Apart from their salaries and their participation in the Stor-Age share purchase scheme loans, the group provides no non-cash benefits to directors.

| | Direct beneficial | Indirect | Total | Percentage |
|--|-------------------|-------------------|-------------------|---------------|
| 28.3 Directors' and company secretary's shareholdings | | | | |
| 31 March 2019 | | | | |
| GM Lucas | 4 400 000 | 7 006 846 | 11 406 846 | 2.90% |
| SJ Horton | 4 400 000 | 3 071 802 | 7 471 802 | 1.90% |
| SC Lucas | 4 400 000 | 7 006 846 | 11 406 846 | 2.90% |
| MS Moloko | 64 907 | – | 64 907 | 0.02% |
| GA Blackshaw | – | 1 742 648 | 1 742 648 | 0.44% |
| PA Theodosiou | 1 075 000 | – | 1 075 000 | 0.27% |
| HH-O Steyn (company secretary) | – | 285 000 | 285 000 | 0.07% |
| | 14 339 907 | 19 113 142 | 33 453 049 | 8.50% |
| 31 March 2018 | | | | |
| GM Lucas | 4 150 000 | 6 911 955 | 11 061 955 | 3.66% |
| SJ Horton | 4 150 000 | 3 000 643 | 7 150 643 | 2.37% |
| SC Lucas | 4 150 000 | 6 911 955 | 11 061 955 | 3.66% |
| MS Moloko | 64 907 | – | 64 907 | 0.02% |
| GA Blackshaw | – | 1 854 278 | 1 854 278 | 0.61% |
| PA Theodosiou | 1 075 000 | – | 1 075 000 | 0.36% |
| HH-O Steyn (company secretary) | – | 245 000 | 245 000 | 0.08% |
| | 13 589 907 | 18 923 831 | 32 513 738 | 10.76% |

There has been no change in the directors' and company secretary's shareholding since the reporting date and up to the date of the approval of the financial statements.

| | 2019 R'000 | 2018 R'000 |
|---|---------------|---------------|
| 28.4 Directors' remuneration | | |
| Fees paid to non-executive directors for meeting attendance were as follows: | | |
| GA Blackshaw (Social and Ethics Committee and Investment Committee) | 220 | 207 |
| GBH Fox (Audit and Risk Committee and Remuneration Committee) | 266 | 251 |
| KM de Kock (Audit and Risk Committee and Remuneration Committee) | 244 | – |
| MS Moloko (Social and Ethics Committee and Audit and Risk Committee) | 266 | 251 |
| P Mbikwana (Social and Ethics Committee) | 202 | – |
| PA Theodosiou (Audit and Risk Committee, Remuneration Committee and Investment Committee) | 266 | 251 |
| | 1 464 | 960 |

Fees paid to executive directors were as follows:

The executive directors' remuneration is paid by Stor-Age Property REIT Limited:

| | 2019 | | | | 2018 | | | |
|-----------|--------------------|----------------------|-----------------------------|-------------|--------------------|----------------------|-----------------------------|-------------|
| | Basic salary R'000 | Other benefits R'000 | Short-term incentives R'000 | Total R'000 | Basic salary R'000 | R'000 Other benefits | Short-term incentives R'000 | Total R'000 |
| GM Lucas | 1 500 | – | – | 1 500 | 1 272 | – | – | 1 272 |
| SJ Horton | 1 500 | – | – | 1 500 | 1 272 | – | – | 1 272 |
| SC Lucas | 1 500 | – | – | 1 500 | 1 272 | – | – | 1 272 |
| | 4 500 | – | – | 4 500 | 3 816 | – | – | 3 816 |

As set out in the remuneration report there is no short-term incentive plan in place for executive directors.

29. FINANCE LEASE OBLIGATION

Minimum lease payments due:

Within one year

In second to fifth year inclusive

Later than five years

Less: Future finance charges

Present value of minimum lease payments due:

Within one year

In second to fifth year inclusive

Later than five years

| | Group | | Company | |
|--|------------|------------|------------|------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| Minimum lease payments due: | | | | |
| Within one year | 22 587 | 19 019 | – | – |
| In second to fifth year inclusive | 90 818 | 77 035 | – | – |
| Later than five years | 225 267 | 191 470 | – | – |
| | 338 672 | 287 524 | – | – |
| Less: Future finance charges | (125 361) | (106 024) | – | – |
| | 213 311 | 181 500 | – | – |
| Present value of minimum lease payments due: | | | | |
| Within one year | 21 157 | 8 230 | – | – |
| In second to fifth year inclusive | 73 437 | 40 205 | – | – |
| Later than five years | 118 717 | 133 065 | – | – |
| | 213 311 | 181 500 | – | – |

NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2019

29. FINANCE LEASE OBLIGATION (continued)

The terms of the leases for the leasehold properties are set out below:

| Property | Commencement date | Termination date | Location |
|---------------------------|------------------------------|------------------------------|----------------|
| Stor-Age Constantia Kloof | December 2012 | June 2051 | South Africa |
| Stor-Age Somerset Mall | April 2012 | June 2037 | South Africa |
| Stor-Age Tokai* | October 2014 | September 2024 | South Africa |
| Storage King Aylesford | October 2007 | October 2032 | United Kingdom |
| Storage King Basildon | August 2007 | July 2032 | United Kingdom |
| Storage King Dunstable | October 2007 | October 2032 | United Kingdom |
| Storage King Epsom | February 2008 | February 2033 | United Kingdom |
| Storage King Woodley | June 2007 & December 2007 | June 2032 & December 2032 | United Kingdom |

* *Stor-Age Tokai comprises both a freehold (7 329 m² GLA) and leasehold (800 m² GLA) component. The lease terms set out above relate to the lease of a section of the property.*

30. GOING CONCERN

The group's current liabilities exceed its current assets by R313.1 million at 31 March 2019 (2018: R197.7 million) as a result of the dividend payable and the upcoming refinancing of two Nedbank property loans.

The two Nedbank property loans of R248.9 million (Facility B and E) expire in December 2019 and November 2019 respectively and the group has engaged with Nedbank to refinance the facilities and it is expected that the facilities will be renewed on acceptable terms prior to their expiry dates.

The group currently has approximately R586 million (2018: R642 million) in unutilised long term borrowing facilities available at year end as well as surplus cash paid into its loan facilities of R298 million (2018: R117 million), which is immediately available to the group and can be accessed to settle its current liabilities in the ordinary course of business.

The company has reasonably satisfied the liquidity and solvency test as required by the Companies Act of South Africa and the directors have satisfied themselves that the company and its subsidiaries are in a sound financial position and that it has access to sufficient facilities to meet its foreseeable cash requirements.

The directors consider that the group and company have adequate resources to continue operating for the foreseeable future and realise its assets and settle its liabilities in the ordinary course of business. As such it is appropriate to adopt the going concern basis in preparing the consolidated and separate financial statements.

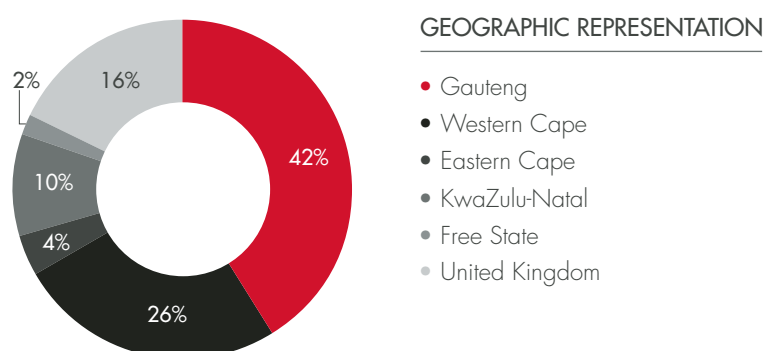
31. EVENTS AFTER REPORTING DATE

There are no subsequent events that took place after 31 March 2019.

UNAUDITED PROPERTY PORTFOLIO INFORMATION

as at 31 March 2019

- The total customer base of the group is large and diverse, with over 32 000 (2018: 23 000) tenants. Of the 24 000 tenants based in South Africa, 75% (2018: 72%) of the customers are residential users and the remaining 25% (2018: 28%) are commercial users. In the United Kingdom, Storage King has over 8 000 tenants of which 83% (2018: 81%) of the customers are residential users and the remaining 17% (2018: 19%) are commercial users.
- Geographical representation of the properties by region is set out in the following pie chart:



- Geographical representation of portfolio by Gross Lettable Area (GLA) and revenue:

| Region | GLA (m ²) | Revenue % |
|---------------------|-----------------------|--------------|
| Gauteng | 179 616 | 28.8 |
| Western Cape | 108 703 | 25.0 |
| Eastern Cape | 17 857 | 2.2 |
| KwaZulu-Natal | 44 776 | 6.4 |
| Free State | 6 679 | 0.8 |
| South Africa | 357 631 | 63.2 |
| United Kingdom | 66 058 | 36.8 |
| Total | 423 689 | 100.0 |

- The weighted average rental per square metre (m²) of occupied space for SA properties at 31 March 2019 is R100.0/m² (2018: R91.6/m²), an increase of 9.3%. The weighted average rental per square metre for each region as at 31 March 2019 is set out in the following table:

| Region | Rental/m ² |
|---------------------|-----------------------|
| Gauteng | 91.1 |
| Western Cape | 124.8 |
| Eastern Cape | 78.4 |
| KwaZulu-Natal | 91.9 |
| Free State | 58.0 |
| South Africa | 100.0 |

The closing average rental rate of UK properties is £21.63 per square foot (£21.13), an increase of 0.8%. In the UK, average rental rates are reflected on an annual basis.

UNAUDITED PROPERTY PORTFOLIO INFORMATION (continued) as at 31 March 2019

5. The occupancy profile by GLA of the portfolio as at 31 March 2019 is disclosed in the following table:

| Region | GLA (m ²) | Occupied % | Vacancy (m ²) | Vacant % |
|---------------------|-----------------------|-------------|---------------------------|-------------|
| Gauteng | 179 616 | 84.5 | 27 805 | 15.5 |
| Western Cape | 108 703 | 82.9 | 18 617 | 17.1 |
| Eastern Cape | 17 857 | 84.0 | 2 863 | 16.0 |
| KwaZulu-Natal | 44 776 | 84.1 | 7 121 | 15.9 |
| Free State | 6 679 | 90.0 | 667 | 10.0 |
| South Africa | 357 631 | 84.0 | 57 073 | 16.0 |
| United Kingdom | 66 058 | 80.3 | 13 039 | 19.7 |
| Total | 423 689 | 83.5 | 70 112 | 16.5 |

6. The existing leases for the current tenant base do not contain contractual escalations. The companies in the group have the contractual right to increase rentals at their discretion, provided 30 days' notice is given to the respective tenants. The following table sets out the annual percentage increases in the average rental per square metre for the past four financial years.

| Year | % Increase in rental per m ² |
|------|---|
| 2016 | 9% |
| 2017 | 9% |
| 2018 | 7% |
| 2019 | 9% |

7. The weighted average annualised property yields based on the forward 12 month net operating income ("NOI"), after deducting a notional management fee, and assuming a stabilised occupancy level are set out below:

| | 12 month forward NOI | 12 month forward NOI assuming stabilised occupancy |
|---------------|----------------------|--|
| SA properties | 7.72% | 8.13% |
| UK properties | 6.66% | 7.69% |

The above yields have been calculated excluding undeveloped land and developments in progress.

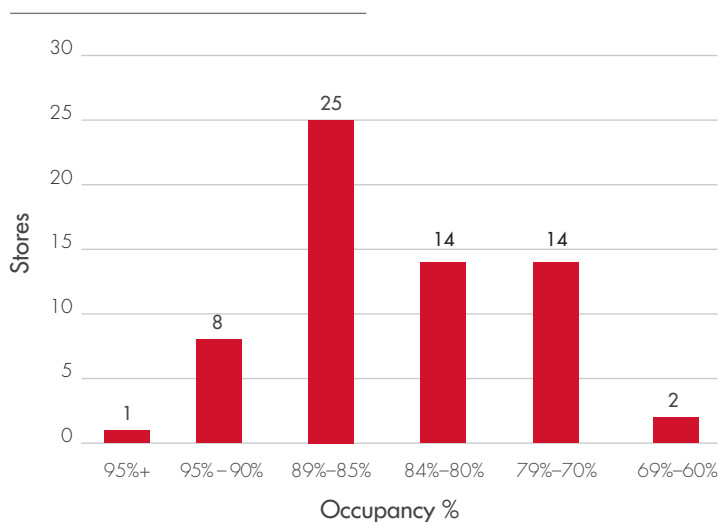
8. The tenant base of the group is large and diverse. All leases continue indefinitely unless terminated by providing two weeks' notice. As at 31 March 2019, 69% of existing tenants in South Africa and 70% in the UK had occupied a self storage unit for a period greater than six months. Set out below is an analysis of the historical occupancy profile for the group.

| South Africa Tenancy | 2019 | 2018 | 2017 | 2016 |
|-------------------------|-------------|-------------|-------------|-------------|
| < 6 months | 31% | 29% | 30% | 31% |
| Between 6 and 12 months | 17% | 17% | 17% | 19% |
| Between 1 and 2 years | 21% | 21% | 21% | 23% |
| Between 2 and 3 years | 12% | 11% | 12% | 12% |
| > 3 years | 19% | 22% | 20% | 15% |
| Total | 100% | 100% | 100% | 100% |

| United Kingdom Tenancy | 2019 | 2018 |
|---------------------------|-------------|-------------|
| < 6 months | 30% | 31% |
| Between 6 and 12 months | 15% | 18% |
| Between 1 and 2 years | 19% | 17% |
| Between 2 and 3 years | 10% | 10% |
| > 3 years | 26% | 24% |
| Total | 100% | 100% |

9. The occupancy profile of the group as at 31 March 2019 is set out in the following bar graph:

OCCUPANCY PROFILE



UNAUDITED PROPERTY PORTFOLIO INFORMATION

Schedule of Properties as at 31 March 2019

| Property name | Address | Province | 2019 | | | 2018 | | |
|------------------------------|--|--------------|----------------------|-----------------|--------------------|-------------|-----------------|--------------------|
| | | | Purchase price R'000 | Valuation R'000 | GIA m ² | GIA Sq Ft.# | Valuation R'000 | GIA m ² |
| South Africa | | | | | | | | |
| Star-Age Gardens | 121 Roeland Street, Gardens, Cape Town | Western Cape | 140 000 | 263 400 | 12 341 | - | 238 750 | 11 090 |
| Star-Age Table View | 121 Koeberg Road, Corner of Koeberg and Blaauwberg Road, Table View, Cape Town | Western Cape | 104 000 | 138 800 | 10 111 | - | 127 000 | 10 114 |
| Star-Age Claremont | Corner Main Road and Brooke Street, Claremont, Cape Town | Western Cape | 160 200 | 164 700 | 9 015 | - | - | - |
| Star-Age Durbanville | Corner of Pineshurst Drive and Okavango Road, Pineshurst, Cape Town | Western Cape | 72 700 | 118 400 | 10 649 | - | 120 000 | 10 649 |
| Star-Age Tokai** | 64-74 White Road, Retreat, Cape Town | Western Cape | 94 300 | 121 000 | 8 124 | - | 113 000 | 8 129 |
| Storage RSA Somerset West | 24 Ou Paardevlei, Somerset West, Cape Town | Western Cape | 90 000 | 92 000 | 7 720 | - | 96 000 | 7 720 |
| Storage RSA Durbanville | 2-8 Plein Street, Durbanville, Cape Town | Western Cape | 88 000 | 90 200 | 7 810 | - | 88 000 | 7 811 |
| Storage RSA Stellenbosch | 7 George Blanke and 6 Stoffel Smit, Stellenbosch | Western Cape | 65 000 | 83 400 | 6 255 | - | 80 000 | 6 247 |
| Star-Age Bellville | Corner of Peter Barlow and Kasselsvlei Road, Bellville, Cape Town | Western Cape | 46 000 | 65 800 | 5 874 | - | 63 900 | 5 874 |
| Star-Age Edgemead | 1 Southdale Road Edgemead, Cape Town | Western Cape | 48 950 | 69 202 | 6 764 | - | 54 376 | 6 719 |
| Star-Age Sea Point | 67 Regent Road, Sea Point, Cape Town | Western Cape | 41 000 | 63 700 | 2 756 | - | 59 000 | 2 756 |
| Star-Age Somerset West | Corner Forsyth Road and De Beers Avenue, Somerset West | Western Cape | 48 900 | 66 811 | 5 512 | - | - | - |
| Star-Age Sikkland | 11 Danie Uys St, Sikkland, Cape Town | Western Cape | 52 000 | 68 800 | 6 103 | - | - | - |
| Storage RSA Heritage Park | 42 Delson Circle, Heritage Park, Somerset West, Cape Town | Western Cape | 40 000 | 49 000 | 5 006 | - | 46 700 | 5 001 |
| Star-Age Matieland | 25.5 Voortrekker Road, Matieland, Cape Town | Western Cape | 13 500 | 19 500 | 1 556 | - | 18 507 | 1 556 |
| Star-Age Ottery | Corner Bloemhof Avenue and Springfield Street, Ottery | Western Cape | 42 081 | 47 700 | 5 384 | - | 44 700 | 5 356 |
| | | | 1 146 631 | 1 522 413 | 110 958 | - | 1 149 933 | 89 022 |
| Star-Age Brooklyn | Corner Jan Shoba and Justice Mohammed St., Pretoria | Gauteng | 92 900 | 95 700 | 7 476 | - | - | - |
| Star-Age Bryanston | 1 Viok Road, Bryanston, Sandton | Gauteng | 95 325 | 104 500 | 3 858 | - | - | - |
| Star-Age Edenvale | 60 Civin Drive, Germiston, Johannesburg | Gauteng | 125 800 | 127 300 | 8 655 | - | - | - |
| Star-Age Irene | Corner 24th Street and 40th Avenue, Irene, Pretoria | Gauteng | 36 200 | 32 000 | 5 034 | - | - | - |
| Star-Age Mooikloof | 738 Blesbok Street., Pretoria East | Gauteng | 40 400 | 40 100 | 5 525 | - | - | - |
| Star-Age Randburg | 225 Braam Fischer Drive, Randburg, Johannesburg | Gauteng | 96 900 | 96 200 | 5 809 | - | - | - |
| Star-Age Silver Lakes | Six Fountains Boulevard, Pretoria | Gauteng | 92 800 | 89 000 | 8 690 | - | - | - |
| Star-Age Sunninghill | 4 Kikuyu Road, Sunninghill, Johannesburg | Gauteng | 119 100 | 118 800 | 7 707 | - | - | - |
| Star-Age Lytleton | 1250 Theron Street, Pierre van Rhynsveld | Gauteng | 115 000 | 139 700 | 20 919 | - | 133 500 | 20 919 |
| Storage RSA Constantia Kloof | 171 G Sirridom Road, Weltevredenpark | Gauteng | 94 700 | 96 200 | 7 977 | - | 95 000 | 7 977 |
| Storage RSA Midrand | 65 Freight Road, Louwladia, Midrand | Gauteng | 83 000 | 82 500 | 7 597 | - | 83 000 | 7 597 |
| Star-Age Hennopspark | Jakaranda Street, Hennopspark | Gauteng | 60 500 | 75 100 | 9 393 | - | 70 500 | 9 387 |
| Star-Age Boksburg | 37 View Point Road, Barletti, Boksburg | Gauteng | 74 000 | 82 200 | 7 229 | - | 71 000 | 7 229 |
| Star-Age Kempton Park | Corner of Cheetah and Klipspringer Street, Kempton Park | Gauteng | 71 000 | 76 500 | 9 202 | - | 75 000 | 9 124 |
| Star-Age Constantia Kloof* | Corner of Hendrik Potgieter and 14th Avenue, Constantia Kloof | Gauteng | 48 000 | 84 129 | 5 373 | - | 79 167 | 5 375 |
| Star-Age Zwartkop | 70 Migmamatie Street, Zwartkop ext 13 | Gauteng | 46 000 | 66 600 | 9 293 | - | 62 500 | 9 319 |
| Star-Age Samrand | 29 Rietspruit Road, Samrand, Pretoria | Gauteng | 55 650 | 55 000 | 7 978 | - | 53 900 | 7 978 |
| Star-Age Jhb City | 32 Rosettenville Road, Village Main, Jhb City | Gauteng | 43 100 | 55 400 | 7 848 | - | 56 500 | 7 848 |
| Star-Age Midrand | 492 Komondor Road, Glen Austin X3, Midrand | Gauteng | 45 500 | 56 100 | 7 136 | - | 53 000 | 7 248 |
| Star-Age Garstfontein | Plot 13 Garstfontein Road, Grootfontein | Gauteng | 43 600 | 47 700 | 9 711 | - | 44 500 | 9 711 |
| Star-Age Mrandi | 39 Tulip Avenue, Raslaw | Gauteng | 41 500 | 41 600 | 8 248 | - | 42 000 | 8 248 |
| Star-Age West Rand | Portion 610, St Antonios Road, Muldersdrif | Gauteng | 22 600 | 37 702 | 5 824 | - | 20 107 | 5 788 |
| Star-Age Pretoria West | 1384 Mallie Street, Pretoria West | Gauteng | 10 500 | 12 800 | 4 161 | - | 11 550 | 4 161 |
| | | | 1 554 075 | 1 712 831 | 180 643 | - | 951 224 | 127 909 |

| Property name | Address | Province | 2019 | | | 2018 | | |
|-------------------------|---|---------------|----------------------|-----------------|--------------------|-------------|-----------------|--------------------|
| | | | Purchase price R'000 | Valuation R'000 | GLA m ² | GLA Sq Ft.# | Valuation R'000 | GLA m ² |
| Stor-Age Berea | 23 Calder Road, Berea, Durban | KwaZulu-Natal | 93 600 | 91 200 | 7 418 | - | - | - |
| Stor-Age Mount Edgcombe | 33 Flanders Drive, Blackburn, Durban | KwaZulu-Natal | 109 300 | 109 900 | 9 047 | - | - | - |
| Stor-Age Springfield | 166 Inersite Avenue, Umgeni Business Park | KwaZulu-Natal | 17 100 | 44 500 | 5 516 | - | 41 500 | 5 516 |
| Stor-Age Waterfall | 1 Nguni Way and 127 Brackenhill Road, Hillcrest | KwaZulu-Natal | 101 424 | 118 900 | 15 115 | - | 110 000 | 15 115 |
| Stor-Age Durban CBD | 200 Gale Street, Durban | KwaZulu-Natal | 28 191 | 30 600 | 3 903 | - | 21 500 | 3 469 |
| Stor-Age Glen Airl | 2014 Old North Coast Road, Mt Edgcombe | KwaZulu-Natal | 15 386 | 28 900 | 3 777 | - | 26 600 | 3 782 |
| | | | 365 001 | 424 000 | 44 776 | - | 199 600 | 27 882 |
| Stor-Age Bloemfontein | Sand Du Plessis Avenue, Esbire, Bloemfontein | Free State | 22 500 | 28 600 | 6 679 | - | 25 700 | 6 679 |
| Stor-Age Greenbushes | Plot 136 Old Cape Road, Port Elizabeth | Eastern Cape | 53 800 | 64 700 | 11 032 | - | 59 000 | 11 032 |
| Stor-Age Westering | 85 Warbler Road, Westering, Port Elizabeth | Eastern Cape | 65 000 | 61 300 | 6 825 | - | - | - |
| | | | 118 800 | 126 000 | 17 857 | - | 59 000 | 11 032 |

| Property name | Address | Region in England | 2019 | | | 2018 | | |
|----------------------------|---|-------------------|----------------------|-----------------|--------------------|-------------|-----------------|--------------------|
| | | | Purchase price £'000 | Valuation £'000 | GLA m ² | GLA Sq Ft.# | Valuation £'000 | GLA m ² |
| United Kingdom | | | | | | | | |
| Storage King Aylesford* | Units 2 and 3, New Hythe Business Park, Bellingham Way, Aylesford, ME20 7HP | South East | 4 441 | 4 428 | 4 035 | 43 435 | 4 428 | 4 035 |
| Storage King Basildon* | Unit 1, Carnival Park, Carnival Close, Basildon, SS14 3WN | East | 5 067 | 4 756 | 4 223 | 45 456 | 4 756 | 3 985 |
| Storage King Bedford | Unit 2, Caxton Road, Bedford, MK41 0HT | East Midlands | 12 300 | 11 930 | 4 477 | 48 175 | - | - |
| Storage King Cambridge | 505 Coldhams Lane, Cambridge, CB1 3JS | East | 12 180 | 12 610 | 5 872 | 63 206 | 12 610 | 5 872 |
| Storage King Chester | 1 Harford Way, Sealand Industrial Estate, Chester, CH1 4NT | North West | 4 350 | 4 162 | 2 222 | 23 919 | 4 162 | 2 142 |
| Storage King Darford | 599 to 613 Princes Road, Darford, DA2 6HH | South East | 11 760 | 11 949 | 4 264 | 45 900 | 11 949 | 4 242 |
| Storage King Derby | Units 8-14, Hansard Gate, West Meadows Industrial Estate, Derby, DE21 6AR | East Midlands | 8 270 | 8 628 | 5 189 | 55 855 | 8 628 | 5 191 |
| Storage King Doncaster | 1 Carriage Drive, White Rose Way, Doncaster, DN4 5JH | Yorkshire | 4 710 | 5 290 | 3 618 | 38 942 | 5 290 | 3 609 |
| Storage King Dunstable* | Unit 1, Nimbus Park, Parz Avenue, Houghton Road, Dunstable, LU5 5WZ | East | 2 537 | 2 539 | 3 362 | 36 190 | 2 539 | 3 409 |
| Storage King Epsom* | Units 5 and 6, Epsom Trade Park, Bleenheim Road, Epsom, KT19 9DU | South East | 4 916 | 4 677 | 3 106 | 33 430 | 4 677 | 3 106 |
| Storage King Gloucester | Unit 3, Barnwood Point, Corinthum Avenue, Barnwood, Gloucester, GL4 3HX | South West | 4 330 | 4 460 | 4 067 | 43 775 | 4 460 | 4 068 |
| Storage King Milton Keynes | 39 Barton Road, Blechley, Milton Keynes, MK2 3BA | South East | 6 130 | 6 730 | 3 181 | 34 235 | 6 730 | 3 186 |
| Storage King Oxford | 1 Bobby Fryer Close, Garsington Road, Oxford, OX4 6ZN | South East | 10 130 | 10 456 | 6 098 | 65 640 | 10 456 | 6 098 |
| Storage King Weybridge | Unit 28 Trade City, Avro Way, Brooklands Business Park, Weybridge, KT13 0YF | South East | 11 480 | 11 480 | 3 981 | 42 848 | - | - |
| Storage King Woodley* | Unit 5, Area 9, Headley Road East, Woodley, RG5 4SQ | South East | 4 773 | 4 664 | 4 302 | 46 309 | 4 664 | 4 306 |
| Storage King Crewe | Unit 2 and 3 at the Railway Exchange, Weston Road, Crewe, CW1 6AA | North West | 7 606 | 7 863 | 4 063 | 43 731 | 7 863 | 3 790 |
| | | | 114 980 | 116 622 | 66 059 | 711 046 | 93 212 | 57 037 |

* Leasehold properties

^ The lease covers a portion of Stor-Age Tokai. Details pertaining to the lease are set out in note 29.

One square metre = 10.76 square feet

+ Schedule of properties list excludes undeveloped land and includes sectional title GLA at Edgemean, Maitland and West Rand managed by Stor-Age but not owned.